Town of Lake Park Town Commission

Agenda Request Form

Meeting Date:	August 5, 2026
Originating Department:	Finance & Public Works
Agenda Title:	Resolution 59-08-26 – Lease-Purchase Finance Agreement – 2026 Mack LR64R Sanitation Truck with 2025 Heil Automatic Side Loader (ASL) – TD Bank – $393,889 (3.93% interest rate)

Approved by Town Manager: ______________________ **Date:** ____________

Cost of Item:	$393,889	**Funding Source:**	NA
Account Number:	NA	**Finance Signature:**	Barbara A. Gould

Advertised:

Date: ____________ **Newspaper:** ______________________

Attachments:

Attachment A: Resolution 47-06-26

Attachment B: Approved financing proposal from TD Bank, if applicable

Attachment C: Invoice, Buyer's Order, and supporting vehicle purchase documents

Attachment D: Resolution # 150223

Please initial one:

X Yes, I have notified everyone.

____ Not applicable in this case

Summary Explanation/Background:

On June 3, 2026, the Town Commission provided approval of a Government Obligation Contract with TD Bank to lease-purchase the acquisition of a 2026 Mack LR64R sanitation truck equipped with a 2025 Heil ASL body. This vehicle is a critical fleet replacement necessary to ensure the continued, reliable collection of residential solid waste services throughout the Town of Lake Park.

During the Town Commission's Regular Meeting on June 3, 2026, the Town Commission authorized the Town to enter into a Municipal Four (4) Year Lease-Purchase Option (Recommended by Public Works) with the total amount financed with TD Bank in the amount of $393,889 (Total Truck Purchase Price, plus interest and all financing fees) and would be financed under the final terms approved by TD Bank.

The proposed interest rate that was initially presented and approved by the Town Commission for this purchase was 3.52%; however, the final rate that was offered by TD Bank to the Town was actually 4.03%.

Note: Since the time of the Commission's approval, it was identified that the rate approved was different from the actual rate provided by TD Bank. Additionally, since the initial approval TD Bank has amended the rate offering to the Town from 4.03% to 3.93% over the 4-year lease/purchase term. Thus, providing the Town's Sanitation Fund with a savings of approximately $926.76 over the 4-year term of the loan.

If approved, the proposed agreement would include standard provisions commonly utilized by Florida municipalities, including a non-appropriation clause, insurance and risk management requirements, maintenance and operational responsibilities, and bank-qualified certification under federal tax law.

Funding to support this proposed four (4) year lease-purchase is available within the Sanitation Fund's adopted FY 2026 Budget and is expected to be included for consideration within future Budget requests.

Note: The Town's Purchasing Code – Section 2-244. Exemptions state:

This division shall not apply to:

"*The procurement of dues and memberships in trade or professional organizations; registration fees for trade and career fairs, subscriptions for periodicals and newspapers; advertisements; insurance brokerage; postage; legal and mediation services; professional medical services; services associated with the purchase or sale of real property; abstracts of title for real property; title searches and certificates; title insurance for real property; real estate appraisal services; water, sewer, telecommunications and electric utility services; copyrighted materials or patented materials including, but not limited to, technical pamphlets, published books, maps, testing or instructional materials; fees and costs of job-related seminars and training; admission fees for parks and entertainment activities included in Town recreational programs;*"

Additionally, the Code's procurement requirements do not apply to services exempt under Section 287.05, Florida Statutes, including financial and banking services. A lease-purchase or Government Obligation Contract is legally characterized as a financial instrument and financing mechanism, not as the procurement of goods. Competitive procurement requirements apply to the acquisition of the vehicle itself, not to the financing method used to fund the purchase.

The proposed four (4) year lease-purchase option financing was prepared by the proposed financing bank, TD Bank, and reviewed by the Public Works Director, the Finance Director and the Town Attorney.

The Town has previously worked with the proposed banking firm, TD Bank, currently maintains one (1) loan with this institution totaling approximately $376,460, and they have provided a quality product and good customer service.

RECOMMENDATION:

I move to adopt Resolution 59-08-26 to approve a Lease-Purchase Finance Agreement with TD Bank to purchase a 2026 Mack LR64R Sanitation Truck with 2025 Heil ASL Body, in the amount of $393,889 (3.93% interest rate); and authorize the Mayor to execute the proposed Four (4) Year Lease-Purchase Agreement.