

Operation	Product	Vendor / Contract	Status	Procurement Role	Typical Delivery (Gal.)	Current Margin Low	Current Margin High	Contract Margin / Increment	Savings Low (\$/Gal.)	Savings High (\$/Gal.)	Savings Low / Delivery	Savings High / Delivery	Applicability / Qualification
Public Works Fleet	Fleet Gasoline	Palmdale Oil — Current Town Pricing	Current	Baseline / Current Source	3,000	\$0.6600	\$0.7000		\$0.0000	\$0.0000	\$0.00	\$0.00	Current estimated Town margin used as comparison baseline.
Public Works Fleet	Fleet Gasoline	Palmdale Oil — Port St. Lucie Contract 20180128	Proposed	Primary Routine Supplier	3,000	\$0.6600	\$0.7000	\$0.0079	\$0.6521	\$0.6921	\$1,956.30	\$2,076.30	Palmdale confirmed contract pricing will be honored at Town's current usage/delivery quantities.
Public Works Fleet	Fleet Gasoline	Pro Energy, LLC — State Term Contract	Proposed	Secondary Routine / Emergency	3,000	\$0.6600	\$0.7000	\$0.2800	\$0.3800	\$0.4200	\$1,140.00	\$1,260.00	Applicable State contract pricing previously reviewed.
Public Works Fleet	Fleet Gasoline	Petroleum Traders Corp. — State Term Contract	Proposed	Emergency / Continuity Source	3,000	\$0.6600	\$0.7000	\$0.7000	-\$0.0400	\$0.0000	-\$120.00	\$0.00	Higher than primary sources; retained for redundancy.
Public Works Fleet	Fleet Gasoline	Campbell Oil Company — State Term Contract	Proposed	Emergency / Tertiary Source	3,000	\$0.6600	\$0.7000	\$0.6600	\$0.0000	\$0.0400	\$0.00	\$120.00	Emergency redundancy; not the lowest routine cost.
Public Works Fleet	Clear ULSD Diesel	Palmdale Oil — Current Town Pricing	Current	Baseline / Current Source	3,500	\$0.6600	\$0.7000		\$0.0000	\$0.0000	\$0.00	\$0.00	Current estimated Town margin used as comparison baseline.
Public Works Fleet	Clear ULSD Diesel	Palmdale Oil — Port St. Lucie Contract 20180128	Proposed	Primary Routine Supplier	3,500	\$0.6600	\$0.7000	-\$0.0117	\$0.6717	\$0.7117	\$2,350.95	\$2,490.95	Palmdale confirmed that contract pricing will be honored at Town's current usage/delivery quantities.
Public Works Fleet	Clear ULSD Diesel	Pro Energy, LLC — State Term Contract	Proposed	Secondary Routine / Emergency	3,500	\$0.6600	\$0.7000	\$0.2800	\$0.3800	\$0.4200	\$1,330.00	\$1,470.00	Applicable State contract pricing previously reviewed.
Public Works Fleet	Clear ULSD Diesel	Petroleum Traders Corp. — State Term Contract	Proposed	Emergency / Continuity Source	3,500	\$0.6600	\$0.7000	\$0.7000	-\$0.0400	\$0.0000	-\$140.00	\$0.00	Higher than primary sources; retained for redundancy.
Public Works Fleet	Clear ULSD Diesel	Campbell Oil Company — State Term Contract	Proposed	Emergency / Tertiary Source	3,500	\$0.6600	\$0.7000	\$0.6600	\$0.0000	\$0.0400	\$0.00	\$140.00	Emergency redundancy; not the lowest routine cost.
Harbor Marina	Rec 90 Marine Gasoline	Palmdale Oil — Current Town Pricing	Current	Baseline / Current Source	2,500	\$0.6600	\$0.7200		\$0.0000	\$0.0000	\$0.00	\$0.00	Current estimated Town margin used as comparison baseline.
Harbor Marina	Rec 90 Marine Gasoline	Pro Energy, LLC — State Term Contract	Proposed	Primary Routine Supplier	2,500	\$0.6600	\$0.7200	\$0.0800	\$0.5800	\$0.6400	\$1,450.00	\$1,600.00	Lowest reviewed State contract margin for Rec 90.
Harbor Marina	Rec 90 Marine Gasoline	Petroleum Traders Corp. — State Term Contract	Proposed	Secondary / Emergency	2,500	\$0.6600	\$0.7200	\$0.7200	-\$0.0600	\$0.0000	-\$150.00	\$0.00	Available as an alternate source at a materially higher margin than Pro Energy.
Harbor Marina	Rec 90 Marine Gasoline	Campbell Oil Company — State Term Contract	Proposed	No reviewed pricing identified	2,500	\$0.6600	\$0.7200						No reviewed Rec 90 pricing identified in prior analysis.
Harbor Marina	Rec 90 Marine Gasoline	Palmdale Oil — Port St. Lucie Contract 20180128	Proposed	Not directly comparable	2,500	\$0.6600	\$0.7200						The reviewed Palmdale amendment identifies gasoline products but does not include an equivalent Rec 90 marine gasoline line item.
Harbor Marina	Marine Diesel w/ Biocide	Palmdale Oil — Current Town Pricing	Current	Baseline / Current Source	3,500	\$0.6800	\$0.7200		\$0.0000	\$0.0000	\$0.00	\$0.00	Current estimated Town margin used as comparison baseline.
Harbor Marina	Marine Diesel w/ Biocide	Petroleum Traders Corp. —	Proposed	Primary Specialized Supplier	3,500	\$0.6800	\$0.7200	\$0.7200	-\$0.0400	\$0.0000	-\$140.00	\$0.00	Reviewed awarded source for marine diesel with biocide.

		State Term Contract											
Harbor Marina	Marine Diesel w/ Biocide	Pro Energy, LLC — State Term Contract	Proposed	Not awarded / not identified	3,500	\$0.6800	\$0.7200						No reviewed bid identified for the applicable marine diesel group.
Harbor Marina	Marine Diesel w/ Biocide	Campbell Oil Company — State Term Contract	Proposed	Not awarded / not identified	3,500	\$0.6800	\$0.7200						No reviewed bid identified for the applicable marine diesel group.
Harbor Marina	Red-Dyed ULSD	Palmdale Oil — Port St. Lucie Contract 20180128	Proposed	Potential strategic source	3,500	\$0.6800	\$0.7200	-\$0.0117	\$0.6917	\$0.7317	\$2,420.95	\$2,560.95	Contract includes red-dyed ULSD, but the provided contract does not establish marine biocide treatment; do not treat as equivalent without specification confirmation.

Primary Vendor and Additional Fuel Supply Agreements

Based on staff’s review of available contract pricing, product availability, historical Town consumption, and operational requirements, the Town recommends a multi-vendor fuel procurement strategy designed to obtain the most favorable pricing while maintaining sufficient supply redundancy for normal and emergency operations.

Palmdale Oil Company is recommended as the Town’s primary vendor for routine purchases of Public Works fleet gasoline and clear ultra-low sulfur diesel. Based on the pricing reviewed, this arrangement provides the most favorable cost for these commodities while maintaining continuity with an established supplier familiar with the Town’s facilities and operational requirements.

Pro Energy, LLC is recommended as the primary vendor for Harbor Marina Rec 90 gasoline and as a secondary source for Public Works fleet gasoline and clear diesel. Pro Energy’s contractual pricing remains highly competitive and provides the Town with an economically viable alternate supplier if Palmdale cannot meet delivery requirements or experiences supply, terminal, transportation, or allocation constraints.

Petroleum Traders Corporation is recommended as the primary source for dyed marine diesel with biocide, based on the Harbor Marina's specialized fuel requirements. Petroleum Traders would also provide a secondary or emergency source for other eligible fuel commodities, as needed.

Campbell Oil Company would be maintained primarily as an emergency and tertiary fuel source for eligible commodities. Although Campbell is not expected to be the Town’s lowest-cost routine supplier, establishing the agreement in advance provides another immediately available contractual source during hurricanes, regional fuel shortages, supply disruptions, vendor allocation restrictions, or other circumstances affecting normal fuel availability.

These additional agreements are not intended to divide routine fuel purchases equally among vendors. Instead, purchases would generally go to the most advantageous qualified supplier for the applicable commodity. At the same time, the additional contracts provide alternate sources that can be activated when pricing, product availability, operational requirements, or emergency conditions warrant.

From a Public Works and Emergency Management perspective, maintaining multiple pre-established fuel suppliers is an important continuity-of-operations measure. The Town’s sanitation vehicles, stormwater equipment, emergency generators, Public Works fleet, Marina operations, and other essential municipal services depend upon uninterrupted access to fuel. During hurricanes and other regional emergencies, suppliers may experience terminal closures, transportation limitations, delivery delays, inventory shortages, or customer allocation restrictions.

Relying on a single supplier creates an avoidable operational vulnerability. Establishing multiple fuel agreements in advance allows the Town to switch to an alternate approved supplier without starting a new procurement process during an emergency, while preserving the ability to secure the most favorable available pricing during normal operations.