



Town of Lake Park
RFQ No. 106-2026
96-Gallon Cart Purchase
Due: February 24, 2026, at 11:00 am



Bidder Contact Information

Kellie Clark
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February 23, 2026

Ms. Laura Weidgans
Town Clerk
Town of Lake Park
535 Park Avenue
Lake Park, FL 33403

RE: Toter, LLC's Response to RFQ No. 106-2026 96-Gallon Cart Purchase
Due: February 24, 2026, at 11 a.m.

To Ms. Weidgans,

Toter, LLC is pleased to provide a Quote to the Town of Lake Park for 96-Gallon Carts. As a Wastequip brand, Toter is a manufacturer and marketer of high-quality plastic containers and related products, solely dedicated to the waste industry for residential, hauler, industrial, commercial, and retail accounts. Toter introduced the automated curbside cart system in North America during the late 1960's. We have been in continuous operation for 60+ years and are the largest plastic roll out cart rotational molder in North America.

We've earned our reputation as the market leader.

Toter is focused solely on creating and producing products for the waste industry. Our history spans six decades of cart manufacturing, and our team includes a cadre of industry veterans who know refuse and recycling carts, and who have been working with the City all or many years of the current contract. Through the support of a seasoned management team with deep professional and industry experience, Toter ensures that we deliver on customer commitments day in and day out for a successful rollout and beyond.

We're laser-focused on quality products, service, and continued innovation.

As the only rotational molded cart manufacturer, Toter can help customers reduce the total cost of its collection services through carts that are flexible and impact resistant. "Built for Extremes" is more than just a tagline because our carts have decades of proven performance withstanding the daily abuse of curbside waste collection.

Why Toter is the best value.

- ✓ Toter's 12 Year Cart Body Warranty is 2 years longer than any other cart warranty. 2 additional years of coverage reduces potential cart replacement cost in years 11 and 12 of ownership by \$7 to \$9/cart. Nothing prevents another cart company from offering a 12-year warranty other than the knowledge that its carts are not durable.
- ✓ Our proven 15 to 20+ year service life is many years longer than the service life claimed by the leading injection molded cart manufacturer (only 10 years).
- ✓ Toter roll carts are different from others in the industry. In 1994, Toter introduced its patented ADVANCED ROTATIONAL MOLDING™ process which revolutionized both the rotational molding and waste industry. Toter's "zero stress" molding technology offers important higher strength to weight ratios and durability advantages over "high stress" processes such as injection molding. It is notable that products such as kayaks and bridge barriers are rotationally molded because both products must withstand impact, just like carts must bounce back when serviced by an automated arm, and especially

in extreme temperatures. Many of our customers have tried injection molded carts and switched (or switched back) to our rotationally molded product due to the durability and low lifecycle cost of our carts.

Why Toter is the preferred cart supplier by hundreds of customers.

- ✓ **We are dedicated to the waste industry, not manufacturing for any other industry** - We are the largest rotational molder of roll carts in North America, and have been in continuous operation since 1962.
- ✓ **Owned and operated by Wastequip, LLC, the largest waste equipment provider in North America** – Founded in 1989, Wastequip is the leading manufacturer of waste handling equipment in North America, with a complete line of both steel and plastic waste handling equipment. Wastequip and Toter provide the perfect place for one-stop shopping!
- ✓ **Long-term solutions to meet every possible need** – Refuse and Recycling Carts in sizes 16 to 96 Gallons; 2, 13, 21, 32, and 48 Gallon Organics Carts; 96, 64 and 32 Gallon Bear Resistant Carts; 1, 2, 3, and 4 Cubic Yard Front Load Containers; and services of Cart Assembly and Delivery to Residents, Cart Maintenance, and Technology Solutions.
- ✓ **96 Gallon, 64 Gallon, 48 Gallon, and 32 Gallon Nestable/Stackable Carts** - We are the first and only manufacturer to design roll carts that are nestable/stackable when FULLY ASSEMBLED and “Ready to Roll”. Our customers realize savings in storage/inventory costs and experience savings in reduced number of replacement trips. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 6-8 carts high and require fewer square feet for storage and/or truck space to the field. Please note that our 24 Gallon cart is not nestable.
- ✓ **WARRANTY EXCEEDS INDUSTRY WARRANTY TERMS** - We will provide our standard residential roll cart warranty that with cart bodies confidently covered by a unique and unprecedented standard 12-year non-prorated warranty (all other cart components have a 10-year non-prorated warranty). Because we Rotationally Mold our carts rather than injection molding them as others do, we have a proven life expectancy of 15 to 20+ years. This 12-year body warranty is “putting our money where our mouth is.” Please review enclosed information such as “How Toter Can Save You Money” and our warranty and warranty claim procedures and information.

To pose inquiries concerning our bid, please contact me. Thank you again for the opportunity to participate in this process.

Best regards,



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THIS IS TOTER –

Toter, LLC is the largest plastic roll out cart rotational molder in North America, as an industry-leading manufacturer and marketer of high quality plastic containers and related products for residential, hauler, industrial, commercial and retail accounts. As a 100% U.S. owned Company, Toter has been in continuous operation since 1962, originally as a subsidiary of Rubbermaid Incorporated. Since then, Toter has been recognized as the manufacturer of the top-selling brand of two-wheeled carts for curbside automated waste, recycling and organics collection by cities, private waste haulers and recyclers. Headquarters for Toter is in North Carolina, with regional manufacturing/ distribution facilities within the following locations: Statesville, NC; Acuna, Mexico; and Del Rio, TX. Toter is dedicated to the waste industry, not manufacturing for any other industry.

Dates of Incorporation: Toter, LLC is the manufacturer of Toter carts. Our business has been in continuous operation since 1962 as a subsidiary of Rubbermaid Products. Organized as a private corporation April 21, 1983 as Applied Products, Inc. Our company changed our name to Toter Incorporated April 28, 1988, then to Toter, LLC in June of 2012.



In 2007, Toter was acquired by Wastequip and operates as a subsidiary of Wastequip, LLC, the largest waste equipment provider industry-wide! Founded in 1989, Wastequip is the leading manufacturer of waste handling equipment in North America. From carts, containers and compactors, to hoists, refuse trucks and tarping systems, to replacement parts, service and technology, our products are known for their quality and durability. Including Toter, Wastequip is the waste industry's only ALL-IN-ONE PROVIDER, with 12 brands, approximately 3,400 employees at and 37 facilities. Wastequip is one of the few companies that manufactures a complete line of both steel and plastic waste handling equipment. Armed with deep waste industry experience and dedicated to innovation, our team solves the collection, handling, and transport challenges facing today's operators through its leading-edge product development and personalized service. We're equally proud to be a driving force for enhanced sustainability across the waste industry, consistently striving to improve our own operations while making it easier for our customers to do the right thing.

Toter is the leading supplier of wheeled, rollout carts (16 to 96 gallons) used for curbside automated waste, recycling, organics/yard waste by cities and government entities, as well as private waste haulers. We offer Organics Carts with a higher load rating (6.25 lbs per gallon versus the required ANSI Standard load rating for carts at 3.5 lbs per gallon). And our Bear Tough Carts have a double-walled lid and steel-reinforced rim to withstand repeated clawing and chewing, tested to withstand the wiles and vast strength of bears. We tell the toughest bears to grin and bear it!





In 1994, Toter introduced its patented Advanced Rotational Molding™ process which has revolutionized both the rotational molding and waste industry. With this new state-of-the-art manufacturing process, Toter molds intricate designs heretofore impossible for conventional rotomolders. Toter's "zero stress" molding technology offer important higher strength to weight ratios and durability advantages over "high stress" processes such as injection molding. During our molding

process, molds are filled with a pre-measured amount of plastic micro-pellets, then moved into an oven to melt the plastic material while the machine rotates. This rotation in heat causes the plastic to coat the inside of the mold. This method does not require high-pressure hydraulic equipment to fill the mold, so no stress is introduced during the molding cycle (unlike stress created by injection molding). The mold is transferred to a cooling chamber to cure, where a microprocessor controls the cooling cycle to optimize impact strength and performance of the final product. After slowly cooling with air and water, the cart is removed from the mold to be trimmed, imprinted and assembled. Important products such as kayaks and bridge barriers are rotationally molded because both products must withstand impact, just like carts must bounce back when serviced by an automated arm, and especially in cold temperatures. Extreme environments, such as Anchorage, Chicago, Detroit, Seattle, Pasadena, and numerous other cities have proved that advantage. Many of our customers have tried injection molded carts and switched (or switched back) to our rotationally molded product due to the lowest lifecycle cost of our carts. Our molding process and material create a 15-20+ year cart life expectancy, which in turn allows Toter to back our carts with a 12 year cart body warranty and 10 years on all other components.

A few of our customers with carts over 15-20+ years old include :

- **Macon, GA** - 132K carts over 45 years
- **Washington, DC** - 377K carts over 40 years
- **Visalia, CA** - 105K carts over 35 years
- **Salt Lake City, UT** - 259K carts over 34 years
- **Pasadena, CA** - 86K carts over 33 years
- **Statesville, NC** - 21K carts over 33 years
- **Winston-Salem, NC** - 214K carts over 31 years
- **Tucson, AZ** - 337K carts over 31 years
- **Dayton, OH** - 288K carts over 31 years
- **Austin, TX** - 775K carts over 30 years
- **Pensacola, FL** - 28K carts over 29 years
- **Des Moines, IA** - 189K carts over 29 years
- **Houston, TX** - 464K carts over 24 years
- **San Antonio, TX** - 1 million carts over 18 years
- **Montgomery County, MD** - 59K carts over 18 years
- **Fort Worth, TX** - 82K carts over 18 years
- **Vancouver, BC, Canada** - 232K carts over 17 years
- **Lauderdale County, FL** - 31K carts over 17 years
- **Fort Wayne, IN** - 200K carts over 16 years
- **Greensboro, NC** - 118K carts over 15 years
- **Akron, OH** - 145K carts over 15 years



The list shows just a very few of our thousands of customers. References are available upon request.

TOTER'S COMMITMENT TO THE WASTE INDUSTRY -

Toter supplies private haulers and recyclers with cart fleets for collection services. We work with Recology, Casella, EDCO, Waste Pro, Santek, CR&R and many other hauling/recycling companies varying in size, with resources readily in place for production, assembly, distribution to residents, cart maintenance and retired carts recycling services. We specialize in on-time detailed projects to set out carts to residential and commercial properties to meet municipal collection start/set dates and deadlines.

Toter provides total cart fleet maintenance services, and Toter is currently servicing the City of Fort Worth, TX with a maintenance program for its entire cart fleet. Maintenance service options available include, but are not limited to: repairs, cart washing, swapping one cart size for another, management of cart inventory, and recycling of unusable carts or components, with response time from 2 to 5 business days.



Our roll cart warranty EXCEEDS INDUSTRY WARRANTY TERMS with cart bodies covered by a unique and unprecedented 12 year non-prorated warranty (all other cart components have a 10 year non-prorated warranty). Because we Rotationally Mold our carts rather than injection molding them as others do, we have a proven life expectancy of 15 to 20+ years. This 12 year body warranty avoids the premature replacement of the body, which is the part of the cart the cart lifting device engages. We believe our customers will see a reduction in replacement cost of about \$7 to \$9 per cart over the first 12 years of service. As a result, our roll cart customers obtain a currently unmatched warranty in the roll cart industry!



We continue to be the first and only manufacturer to design roll carts that are truly nestable/stackable when fully assembled and "Ready to Roll". Our customers realize savings in storage/inventory costs and experience savings in reduced number of replacement trips. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 6-8 carts high as they require fewer square feet. Toter carts can be delivered 3x more quickly than other brands by eliminating trips with more carts per load. Cities and haulers save between \$2-3 per cart in fuel, truck usage and labor expenses due to Toter's nestability feature. Injection molders often claim this feature, but offer wheels that pivot/slide, or still need wheels attached.



Toter is the first container manufacturer to have introduced a new color option for the industry – Granite color bodies. This upscale look allows municipalities and haulers to provide a low cost, premium finish to highlight new automated container programs.

Our 48 gallon size is often chosen for garbage, recycling or organics. A 64 gallon cart is 2/3 the volume of a 96 gallon cart, and many small quantity waste generators are stuck with 64 gallon carts that are still too big to meet their needs. The 48 gallon "half cart" matches the lower waste/recycling output of these customers. Lower handles (4.25" to 5" lower

than our 64 gallon cart) makes tilting significantly easier for all users, including small and elderly residents, increasing user safety and reducing requests for exemption from rolling out carts to the curb.

Our roll carts feature a patented “Rugged Rim®” – with an upper rim engineered as a closed tubular design, similar to square steel tubing, for maximum strength during collection. The rim serves as a ledge on which the lid rests to create a tight seal between body and lid, and it strengthens the upper lift point and all sides of the cart body. The lid and rim together create a tight seal to keep odors in, not attracting vermin.



In addition to our proven long service life and very low repair rate, key parts on Toter carts are interchangeable among our various cart sizes: sunburst wheels, stop bars, and lid hardware. This simplifies maintenance and reduces parts inventory/costs. We recognize the City’s commitment to providing carts, parts, and services that will support the best cart for its citizens.

Toter also supplies containers in the Retail Market to Lowes Home Improvement Centers, The Home Depot, True Value, Ace Hardware, Do-It-Best Hardware, Wal-Mart, Amazon, Wayfair, Meijer Stores, and other retailers. Retail customers and individual buyers both find our retail products to out-last and out-task other products offered in stores.

Besides roll carts, Toter has a complete line of 1, 2, 3 and 4 cubic yard plastic front load containers. Each container features: steel rod reinforcement, ribbed bottom wear chimes, double-walled lift pockets, integrated bumpers, and more. These features afford customers with enhanced durability, maximum pocket strength, protection for longer life, and maximum space for custom signage. Our stackable design provides better truckload/shipment and storage efficiency and are even stackable/nestable when the container is fully assembled and ready for use!

Toter manufactures Professional Products – commercial, industrial and specialized superior containers. Product offerings include Two-Wheeled and Caster Carts, Organics, Medical Waste and Secure Document Management Carts with standard single-wall or rotationally molded double-wall lids for sealing off medical waste and organics (wet) materials, and for securing confidential documents. These containers may be towable for additional efficiency and safety in moving waste. Toter offers Atlas commercial-grade, large-capacity, Rugged Rim® cans with a detachable lid and are fitted for dollies to roll and move materials smoothly. Slimline Containers and Litter Containers provide effective, sustainable waste collection for industrial, commercial and institutional inside and outside applications – and are available in a wide range of styles for varied environments. Cube Trucks, Tilt Trucks, and Mobile Trucks are perfect for moving large, heavy materials and waste to its final destination for use or disposal. Many containers in this line are also towable for efficient and safe movement to final disposal areas. You will find these various products in hospitals, colleges/universities, research facilities, manufacturing industries, store environments, offices, public streets, malls, sports arenas, convention centers, gas stations and convenience stores, and practically anywhere you may venture!

Our Professional Products also include a comprehensive collection of commercial/industrial mobile and stationary lift units, to also include truck mounted lifters which are popular among haulers for municipal roll-cart collection. All are designed for safety (meeting all applicable ANSI Standards for safety and dimensions), and the lifters simply make work safer and easier.

In short, our containers and accessories are always extremely flexible and impact-resistant, and easily handle the day-to-day abuse of waste collection. They stand up to just about anything that's tossed in them – or at them!

TOTER'S QUALITY PROCESS –

Toter, LLC is committed to providing containers, products and services that meet or exceed the needs, expectations, and requirements of our customers. This is achieved through teamwork, the commitment by each employee to strive to meet Customer Needs, Business Objectives and the process of continuous improvement.

Below are examples of the Processes that are implemented throughout Toter to build great products.

1. Document & Record Control
2. Quality Control
 - a. Material Inspections
 - b. Internal Product Quality
 - c. Final Inspections
 - d. Manufacturing Control Plans
3. Corrective Action Plans
4. Preventative Action Plans
5. Non-Conforming Product Plan

Toter's Quality Process has made Toter products the premier choices for municipal solid waste and recycling departments and service providers, the American public who buys Toter Carts at Lowes, The Home Depot, Walmart, and many other leading retailers, plus industrial commercial and institutional housekeeping, and maintenance managers.

Toter's subcontractors also adhere to quality and safety processes as required by the local, state/province, and federal (USA/Canada) levels.

CUSTOMER SATISFACTION

Toter prides itself on superior customer service and has significant experience servicing both large and small municipal and privately-owned accounts, multi-location organizations like The Home Depot, Lowes, Walmart, True Value, Ace, Do-It Best, Amazon, Wayfair, Meijer, and other retail entities. Our extensive customer base demands rigorous, just-in-time delivery performance and responsive customer service.

We believe, simply stated, that our commitment to preventing issues is the key to satisfied customers. We want all customers to have a great experience with our products – from their first contact with us all the way through product delivery. As such, we have adopted the following customer service credo:

Commitment -

- ✓ We will treat all customers with respect (regardless of size)
- ✓ We will follow up with you upon receipt of your order to ensure satisfaction
- ✓ We will resolve any issues quickly

Support:

- ✓ We will provide a dedicated Customer Service Satisfaction (CSS) specialist for each participating member
- ✓ We will respond quickly on quotes (same-day response in most cases)
- ✓ We will provide an order confirmation (within 24-48 hours)
- ✓ We will call you with shipping & delivery information and provide early notification should there be any issues with your order

The City will be assigned a dedicated Customer Satisfaction Specialist (CSS). All CSSs are cross trained on this contract and they will be available for back-up and high-volume situations. The CSS team is managed by Toter's Customer Service Supervisor, on-site with CSSs at Toter headquarters and available to help in any situation. CSSs handle customer needs prior to, during, and after orders are placed with our company. Routine services include assisting with customer choices, quoting, entering orders, obtaining customer approvals on custom markings and features, constant order tracking with production and traffic departments, handling intricate detail on large and small orders/projects and situations such as drop shipments and timing of shipments, and problem solving when order issues arise and when technical feedback is obtained.

In the field are Toter's Regional Sales Managers, industry experts ready to assist with municipal contract issues, unique product applications, and all other field service issues. They may also be responsible for reporting contract updates, as well as forecasting large projects, coordinating non-core program items, and general contract facilitation. Toter's Regional Sales Managers are responsible in the field for this contract. Division Sales Directors support this management team, and they back up each other in emergency situations.

Toter's executive level will ensure that long term strategic partner issues such as ongoing cost reductions and new product innovations are pursued aggressively.

TOTER'S COMMITMENT TO SUSTAINABILITY – PROJECT25!

Our first public-facing initiative for its COrporate REsponsibility program (CORE) is known as Project25. This program formalizes Wastequip's commitment to improving the lives of its employees and the communities in which it operates to maintain a healthy company. As part of this program, Toter is committed to reduce the amount of virgin resin used in our roll cart production by 25% since October 2021. Toter can then manufacture Black carts with up to 50% recycled resin (and lesser percentages of inclusion in other colors, like green).



The recycled resin will include post-consumer (PCR) and post-industrial (PIR) recycled materials. **Project25** ensures that we are consciously decreasing the carbon footprint of both our carts and our customers' sustainability in waste collection projects, and this project reduces Toter's carbon footprint by at least 9% per cart. And there is more company advancements toward sustainable responsibility described below.

Toter carts will continue to be "Built for Extremes™" - maintaining Toter's legendary toughness and durability. We have not only reduced inclusion of virgin resin, but we have increased recycled material usages, while maintaining the long lifespan of carts.

CORE – CORPORATE RESPONSIBILITY PROGRAM

We are proud of our progress for People and the Planet and have leveraged third-party resources for an objective life-cycle assessment of our Toter products. At Wastequip (Toter's parent company), we believe that business should be a powerful tool to make the world a better place – and that doing the right thing for our people and our planet is also the right thing for our business. Since Charles Walton founded Wastequip over 30 years ago, our vision has been to be the All-in-One equipment provider for the industry. Today, we estimate that 40 million people in the U.S. interact with our equipment weekly, if not daily. With products so ubiquitous comes a responsibility to our employees, our suppliers, our customers, the communities we serve, and the planet we depend on.

Wastequip's CEO, Marty Bryant, sums up our program: "We believe we can take care of our people, our communities, and our planet, while running a successful business." Our CORE program rests on three pillars – **People, Planet, and Profit**.

People – promote workforce development and diversity, as well as to actively serve the communities where we operate through Wastequip Cares, our volunteerism and charitable giving program. We want to be the best company our communities and suppliers have worked with, and our people have worked for. Our CORE values have provided the foundation upon which to build a thriving sustainability program, to include:

- **We act with safety, honesty and integrity**, which is fundamental.
- **We improve what matters most**, guiding our priorities with data, which keeps us focused on having the biggest impact.
- **We act quickly but thoughtfully**, picking the few, most important goals and making steady progress toward achieving them.
- **We embrace change** with employees and leadership who think differently.
- **We make commitments and keep them**, focusing on doing the work before we talk publicly about our achievements.
- **We serve customers (internal and external) to total satisfaction**, knowing we can help our customers meet their ESG goals and maintain the quality for which they know our products.

We want to be the best company our people have worked for, and our communities have worked with. Diversity of thought enriches our experience as employees and makes us a stronger, better company. The best way we can ensure diversity of thought is to hire people of different backgrounds, keep them safe and happy, and pay and promote them fairly and equally – to create a company that's welcoming to everybody.

Our goal is to be the best job our employees have ever had – for every single employee. We measure this in our biennial employee survey and even base executive bonuses on improving the score. Our Board is 75% diverse by ethnicity and gender. Our CEO staff is 30% diverse by ethnicity and gender. We’ve also diversified at the VP and director levels. We aim to support more women in manufacturing, a typically male-dominated industry. In 2021, we achieved gender pay equity at all levels of the company and continue to keep the data current each year. Creating our Wastequip Women’s Group has been a major step in galvanizing women’s involvement from corporate as well as at our plants. We operate an intern program every summer, drawing students from all over the U.S., who work on real projects to move the company forward and experience all aspects necessary to a manufacturing company – Sales, Sustainability, Finance, Sales, Marketing, and Engineering. To foster this talent further, our Leadership Development Program (LDP) exposes entry-level talent to several aspects of our business via four distinct six-month rotations before placing them in a long-term position. In addition, we have implemented a welder training program that aims to recruit under employed individuals and teach them to weld, which enters them into the skilled labor pool.

Planet. We believe in leaving more than we take from our environment and leaving the planet better than we found it.

While we’ve made strides in previous years – like installing energy-efficient lighting in our facilities, implementing a pallet-recycling program, recycling our own scrap, and reducing our inbound and outbound freight – our CORE program brings a more methodical approach to define meaningful steps and what’s right for our Planet with data. For most of a year, we researched sustainability reporting frameworks and processes to understand how we can make meaningful change. We monitor the Climate Disclosure Project’s (CDP) requirements, Sustainability Accounting Standards Board (SASB), companies setting Science-Based Targets, and the national reporting conversations. We base our Planet data on the Greenhouse Gas (GHG) Protocol Corporate Standard because it is global, quantitatively rigorous, and consistent with how other companies calculate their emissions.

As part of the EPA’s guidelines and GHG Protocol Corporate Standard, we drafted an Inventory Management Plan, which helped us evaluate where our emissions come from and determine how we will manage our data ongoing. Under the GHG protocol, our organizational boundary includes all three of our divisions — Parts & Service, Containers, and Trucks. To begin, we focused on our Trucks and Containers manufacturing, because they are our largest source of emissions.



To achieve Project25, we are incorporating post-consumer (PCR) and post-industrial (PIR) sources of recycled material in our most-popular cart colors, launched the EVR-Green the first-ever 100% recycled cart body, and are manufacturing with a virgin resin that is stronger than its weight. Material traceability enables customers to know the exact amounts of PCR and PIR used in their orders and customers can also see the carbon footprint of their carts with our new calculator at <https://www.toter.com/carbon-emissions-calculator>.

So far, we have tested 50 recipes and 5,000 carts and continue to expand relationships with suppliers and test new recipes.

Profit - maintain the company's financial health, along with its ability to continue to support causes that directly contribute to a stronger future for the waste industry and local communities. We have set out to prove that taking care of our people, communities, and planet makes financial sense.

Starting in 2022, all CapEx requests are now **required to qualitatively assess how the investment affects people, planet, and our CORE goals**. Our CORE Steering Committee defined people and planet considerations by asset category to guide those requesting CapEx investments on the biggest potential from their investment. We plan to include a quantitative component in the future.

To further tie our new product development to our company vision and values, in 2022, we integrated sustainability into our stage gate approval processes. Prior to signing off on design and again at product launch, **our product developers must follow a sustainability matrix**, which guides them through potential impacts related to each phase in a product's lifecycle (materials, production, transportation, use, and end-of-life) and provides an objective score to gauge accountability to our CORE goals.

Customer councils, participation in industry organizations and cross-functional team integration across brands helped us identify product solutions that work across our portfolio while contributing to our sustainability goals and those of our customers.

To align our teams for swift progress, we have included our top 4-5 CORE initiatives, defined by our CORE Steering Committee and approved by the Board, in **our executive bonus compensation since 2021**.

For more information regarding our Sustainability commitment, please review information located at <https://www.wastequip.com/core-corporate-responsibility>.

For more information regarding our company, products and services:

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Toter®

Built for Extremes™

We promise that every cart, every can, and every product that's yet to be designed will be built for extreme toughness, extreme wear, and extreme purpose.

Extreme Toughness

- Advanced Rotational Molding™ and Rugged Rim® for superior strength and durability

Extreme Wear

- Industry-leading 12-year warranty

Extreme Purpose

- Comfortable handle height and smooth-rolling wheels for easy maneuvering – even when completely full



Toter®

Built for Extremes™

How Advanced Rotational Molding Makes Toter Carts Superior

Toter's engineers and designers developed a revolutionary breakthrough in rotational molding known as Advanced Rotational Molding™ to create the World's Toughest Carts™.

The process eliminates built-in stress, weakness, and brittleness associated with injection-molded products. In addition, Toter's use of medium density polyethylene (MDPE) is specifically engineered for toughness and high impact resistance. This results in a stronger cart than injection-molded carts made with high density polyethylene (HDPE), which is rigid, brittle, and offers poor impact resistance.

Advantages of Advanced Rotational Molding:

- Superior toughness and durability
- Single-piece product design – no seams
- Consistent wall thickness
- Stress-free, zero-pressure product
- Unique design and structural capabilities like Rugged Rim®, nestable when fully assembled, and granite finish
- UV stable
- Custom colors
- Corrosion- and chemical-resistant
- Ability to mold in graphics



How Toter Can Save You Money



DAY ONE

When you receive your Toter carts, they are stackable, nestable and ready to roll. Unlike injection molded carts that nest no more than 2 carts high because of protruding wheels, Toter carts can be stacked up to 8 carts high as they require fewer square feet. Toter carts can be delivered 3x more quickly than other brands by eliminating trips with more carts per load.

Cities and haulers save between \$2-3 per cart* in fuel, truck usage and labor expenses due to Toter's nestability feature.



YEARS 0-10

Toter carts are made with Advanced Rotational Molding, which makes them built for toughness and maximum resistance. With 1/3 of the failure rate compared to injection molded carts, Toter carts generate fewer customer complaints, repair calls, and fewer part purchases. Over the first 10 years of ownership, this saving amounts to about \$4 to \$5 per cart, (along with your happier customers)



YEARS 11-12

Only Toter offers a 12-Year body warranty. Designed to keep working after others fail, they are extremely impact resistant. By having full body protection for 2 additional years (as compared to other brands), you can avoid replacement costs during years 11 and 12. Those savings are \$5 to \$7 per body or \$7 to \$9/cart.



YEARS 13-20

While injection carts claim a 10-year service life, Toter has 40 years of experience that says Toter carts consistently last 15 to 20+ years. Imagine avoiding having to buy a replacement fleet of injection carts after year 10. If one half of your Toter carts were to last 15 years and one half were to last 20 years, the Average Savings on Replacement Cart Purchase and Delivery would be \$38/cart.

ADD IT UP

Delivery savings = \$2 to \$3/cart

Cart Maintenance savings = \$4 to \$5/cart

12-Year Body Warranty = \$5 to \$7/body

or \$7 to \$9/cart

Longer Service Life = \$38/cart

Total Savings = \$44 to \$46 per cart!

20 YEARS OF SAVINGS



Toter[®]
Built for Extremes[™]



12 YEARS WORRY-FREE

It feels good to own a cart without repair worries. That's why every Toter cart is backed by a 12-year body warranty, the best in the industry – for your peace of mind. There's no other curbside collection cart that's built to last quite like a Toter. Constructed using Toter's Advanced Rotational Molding™ process, Toter carts are designed to keep working long after others fail –more than 2x longer. Toter carts are extremely flexible and impact-resistant, and easily handle the day-to-day abuse of waste collection. To learn how Toter can offer you significant savings, visit TOTER.COM



Toter[®]
Built for Extremes™

REQUEST FOR QUOTES

RFQ No. 106-2026 96-GALLON CART PURCHASE

I. Introduction

The Town of Lake Park is soliciting quotes from qualified vendors for the purchase of **96 Gallon Carts**. Deliver carts to the following location:

Town of Lake Park – Public Works Facility - Storage yard on 12th Street located at the rear of 640 Old Dixie Highway Lake Park, FL 33403

II. Project Specifications

Provide a quote for the following:

Product Description	Option	Quantity
96 Gallon Universal/Nestable Cart	<ul style="list-style-type: none">• Body Color - Gray• Lid Color - Gray• Wheels - 10in Sunburst• Serial Number Hot• Stamped on Front of Cart Body in White• 2/3 Assembled with Lid (down), Stop Bar and Axle Factory Installed• Warranty – 12 Year Cart Body	200
Body Hot Stamp on Both Sides (Existing) or (New if first time bidding)	White	200

III. Submission Requirements

Quote Package Must Include:

1. Please submit a standard quote or, if fully compliant with Town Ordinance Section 2-249 (a), a Cooperative Purchase Agreement quote.
Sec. 2-249 (a) Cooperative purchases: Purchases utilizing contracts of other Florida entities: Notwithstanding any requirements of this division, the purchase of goods and services under a contract with a Florida municipal governmental agency, political subdivision, or government-related association for the same scope of services may be made providing that the originating entity utilized a competitive process substantially similar to that used by the town.
2. **Detailed cost breakdown**, including:
 - o Itemized pricing
 - o Product descriptions
 - o Shipping and delivery fees
 - o Bill to: 535 Park Avenue, Lake Park, FL 33403
 - o Ship to: 640 Old Dixie Hwy, Lake Park, FL 33403

Submission Methods

In Person or By Mail: Town Clerk’s Office 535 Park Avenue Lake Park, FL 33403 Attn: RFQ No.106-2026

Electronically: townclerk@lakeparkflorida.gov Attn: RFQ No. 106-2026

IV. Terms and Conditions

The Town of Lake Park reserves the right to:

- Accept or reject any or all submissions, in whole or in part
- Cancel or modify this RFQ at any time prior to award
- Negotiate pricing or scope with the selected vendor if in the Town’s best interest

V. Submission Deadline All responses must be received by:

11:00 A.M. – Tuesday, February 24, 2026

For additional information, contact: **Laura Weidgans, Deputy Town Clerk**

561-881-3311 / townclerk@lakeparkflorida.gov



841 Meacham Rd, Statesville, NC, 28677

PHONE: 800-424-0422 FAX: 833-930-1124

WQ-10374028

Sell To:

Contact Name	Laura Weidgans	Ship To Name	Town of Lake Park
Bill To Name	Town of Lake Park	Ship To	640 Old Dixie Hwy
Bill To	535 Park Ave		Lake Park, FL 33403
	Lake Park, FL 33403-2603		USA
	USA	Customer Job	PO00308
Email	townclerk@lakeparkflorida.gov	Reference	
Phone	(561) 848-0371	Quick Ship	<input type="checkbox"/>

Quote Information

Salesperson	Ernie Castro	Expiration Date	4/5/2026
Salesperson Email	ecastro@wastequip.com	Quote Number	WQ-10374028
Salesperson Phone	(352) 250-4669		Please Reference Quote Number on all Purchase Orders

Product	Product Description	Description	Selected Option	Quantity	Sales Price	Total Price
**Plastics - 79296	Model 79296 - Toter 96 Gallon EVR II Universal/Nestable Cart		---Body Color - (125) Gray ---Lid Color - (125) Gray ---Wheels - 10in Sunburst ---2/3 Assembled with Lid (down), Stop Bar and Axle Factory Installed ---Warranty – 12 Yrs Cart Body, All other components 10 Yrs	200.00	\$60.30	\$12,060.00
2 Plastics-Op-BHSP-Both	---Body Hot Stamp on Both Sides (Existing)	S5738		200.00	\$0.50	\$100.00

Payment Terms	Net 30 Days if credit has been established	Subtotal	\$12,160.00
Shipping Terms	FOB Destination	Shipping	\$3,364.77
		Tax	\$0.00
		Grand Total	\$15,524.77

Additional Information

Additional Terms Our Quote serves as an offer to provide Products and/or services at the quantities and prices shown and is a good faith estimate, based on our understanding of your needs. By signing below, you indicate your acceptance of our offer which is expressly subject to the Wastequip Terms & Conditions of Sale ("Wastequip's Terms") located at: <https://www.wastequip.com/terms-conditions-sale>, as of the date set forth in Section 1(b) of the WQ T&C, which are made a part of this Quote. Wastequip's Terms may be updated from time to time and are available by hard copy upon request. Any changes or deviations to the terms of this Quote, including any different terms in an Order submitted by you, must be agreed upon in writing by both parties.

Additional Information Pricing is based on your acceptance prior to the expiration of this Quote, including product specifications, quantities, and timing. Any differences to your Order may result in different pricing, freight or other costs. Due to volatility in petrochemical, steel and related Product material markets, actual prices and freight, are subject to change. We reserve the right, by providing notice to you at any time before beginning Product manufacturing, to increase the price of the Product(s) to reflect any increase in the cost to us which is due to any factor beyond our control (such as, without limitation, any increase in the costs of labor, materials, or other costs of manufacture or supply). Unless otherwise stated, materials and container sizes indicated on sales literature, invoices, price lists, quotations and delivery tickets are nominal sizes and representations – actual volume, Products and materials are subject to manufacturing and commercial variation and Wastequip's practices, and may vary from nominal sizes and materials. All prices are in US dollars; this Quote may not include all applicable taxes, brokerage fees or duties. If customer is not tax exempt, final tax calculations are subject to



841 Meacham Rd, Statesville, NC, 28677

PHONE: 800-424-0422 FAX: 833-930-1124

WQ-10374028

change. Pursuant to California Section 26275 of the Health and Safety Code, certain trash receptacles and storage containers must be marked with reflectors. Customers must disclose if such receptacles and containers are intended for use in California – if not disclosed, the receptacles and containers are not intended for use in California.

Special Contract Information Reference Bid/Contract # on PO.

Signatures

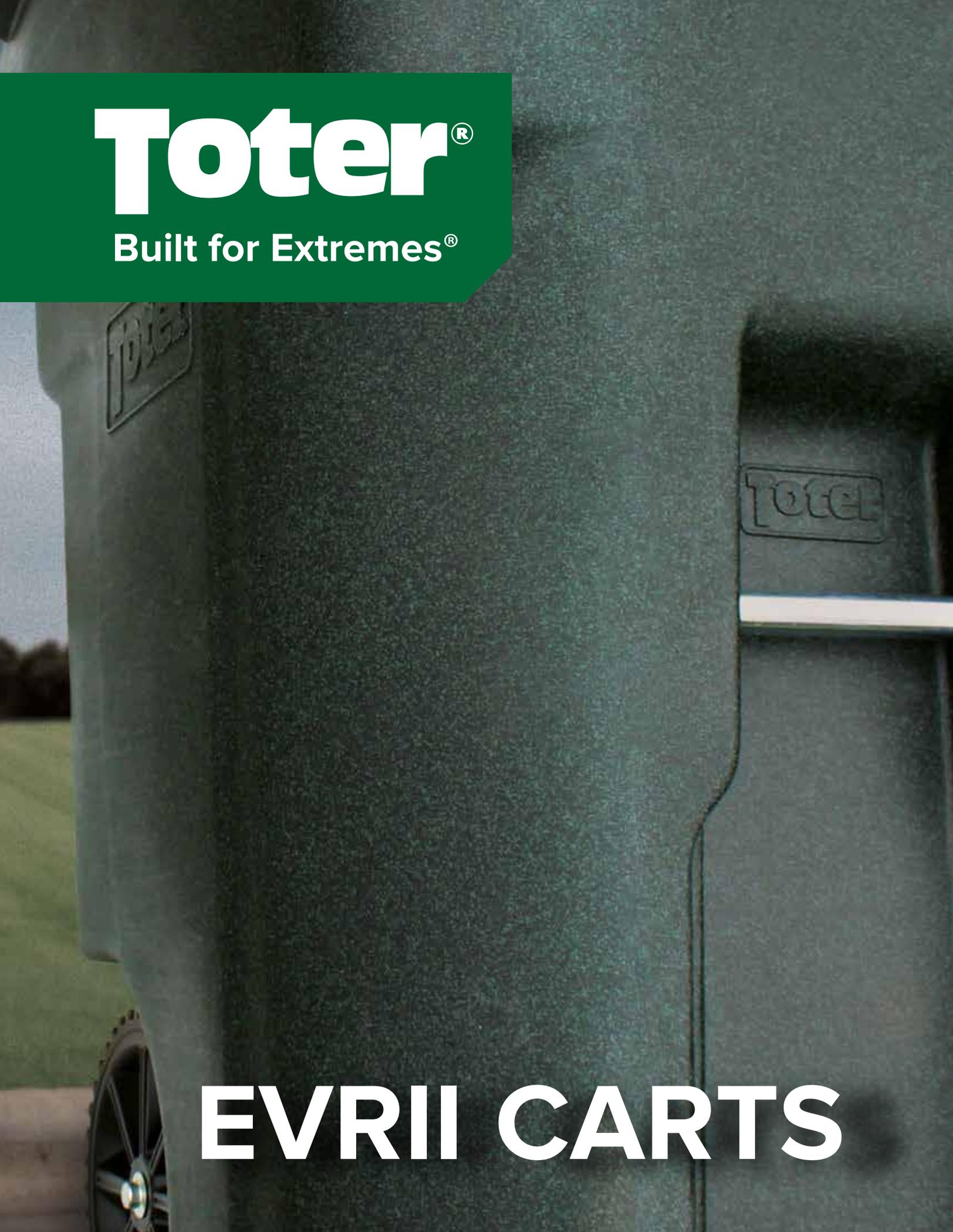
Accepted By: _____

Company Name: _____

Date: _____

Purchase Order: _____

Please Reference Quote Number on all Purchase Orders



Toter[®]

Built for Extremes[®]

EVRII CARTS



INDUSTRY-LEADING DURABILITY

There's no other curbside collection cart that's built to last quite like a Toter. Constructed using Toter's Advanced Rotational Molding™ process, Toter carts are built to keep working long after others fail - more than 2x longer. They're backed by a 12-year body warranty, the best in the industry. Toter carts are extremely flexible, impact-resistant, and easily handle the day-to-day abuse of curbside waste collection.



Toter carts feature a heavy-duty wear strip to withstand dragging across rough surfaces.



Only Toter carts have a Rugged Rim® to extend the life of the cart.

Think Tough.



Toter's Advanced Rotational Molding™ process creates a stronger can that is built for toughness and maximum impact resistance.

- Stress-free, zero-pressure process, unlike injection molded carts
- Tough and durable
- 12-year body warranty
- Fade-resistant



Toter carts are extremely impact-resistant – they flex, but don't break.



CART FEATURES

Rugged Rim® adds rigidity and reinforced material in critical wear areas, extending the life of the cart.

Ideal handle height and best-in-class ergonomics provide easier maneuverability.



Textured surface resists scuffs and scratches and hides unsightly dirt.

5/8" axle provides over 2,000 lbs. of bending strength. Molded-in axle journal provides 6x more support than drilled holes.

Factory-installed 360° rotating steel stop bar is compatible with semi-automated garbage collection trucks.

Rugged wheels make maneuvering a breeze – even when completely full.

Advanced Rotational Molding™ creates a stronger cart that is built for toughness and maximum resistance.



- Unique industry-leading aerodynamic design prevents cart from falling down when lid is flipped back
- Toter carts meet ANSI standard Z245.30 for safety and Z245.60 for lifter compatibility
- Multi-lingual user safety instructions molded on top and underside of lid
- Bottom wear strip provides added abrasion protection

OPTIONS

- One-color hot stamps and raised imprint on lid
- Large, four-color in-mold label on lid
- Cart identification barcode
- UHF RFID tag mounted inside handle
- Large area on the side for custom graphics including one-color hot stamps, raised imprints or four-color in-mold labels



96-gallon EVRII Universal / Nestable

Part Number:
79296
Size (l x w x h)
35-1/2" X 29-3/4" X 43-1/2"
Load Rating
335 lbs/151.9 kg
Wheel Diameter
10"



35-gallon EVRII Universal

Part Number:
79235
Size (l x w x h)
23-3/4" X 19-3/4" X 38-1/4"
Load Rating
122 lbs/55 kg
Wheel Diameter
10"



64-gallon EVRII Universal / Nestable

Part Number:
79264
Size (l x w x h)
31-1/2" x 24-1/4" x 41-3/4"
Load Rating
224 lbs/101.6 kg
Wheel Diameter
10"



32-gallon EVRII Universal / Nestable

Part Number:
79232
Size (l x w x h)
24" x 19-3/4" x 37-1/2"
Load Rating
112 lbs/50.8 kg
Wheel Diameter
8"



48-gallon EVRII Universal / Nestable

Part Number:
79248
Size (l x w x h)
28-3/4" x 23-1/2" x 37-1/2"
Load Rating
168 lbs/76.3 kg
Wheel Diameter
10"



21 & 24-gallon EVRII Universal**

Part Number:
79221 & 79224*
Size (l x w x h)
23-1/2" X 19-3/4" X 34-1/2"
Load Rating
21 gal- 73.5 lbs/33.4 kg
24 gal- 84.0 lbs/38.1 kg
Wheel Diameter
10"



16-gallon EVRII Universal / Nestable**

Part Number:
79216
Size (l x w x h)
24" x 19-3/4" x 37.25"
Load Rating
56 lbs / 25 kg
Wheel Diameter
10"

* Does not nest when fully assembled.

** Does not nest when fully assembled, and is below Type B saddle height, which requires the collector to lift the cart approx. 3 inches for semi-automated lifters.

ORGANICS CARTS

Toter two-wheel carts and caster carts are specifically designed to withstand heavy, wet organic waste. These heavy-duty, commercial-grade carts feature impressive load ratings up to 300 lbs. (load ratings vary by cart size). Toter organics carts are leak-resistant with a fully enclosed stop bar journal under normal usage.

Available in 21-, 32-, 48-gallon sizes

Part	Size	Dimensions (L x W x H)	Wheel Size	Load Rating
79321	21-gallon	23-1/2" x 19-3/4" x 34-1/2"	10"	131 lbs / 59 kg
79332	32-gallon	24" x 19-3/4" x 37-1/2"	8"	200 lbs / 91 kg
79348	48-gallon	28-3/4" x 23-1/2" x 37-1/2"	10"	300 lbs / 136 kg



EXCEEDS ANSI STANDARD
Independently tested to withstand 6-1/4 lbs per gallon.

OPTIONAL FEATURES:
Lids to keep critters out with a locking gravity latch that opens automatically when cart is picked up by the waste collector

AVAILABLE COLORS

Toter carts are available in a variety of colors and textures. Granite finishes mask normal wear by helping hide scuffs, scratches, and dirt, keeping cans looking new for years.



Colors shown are as accurate as printing allows. Actual product colors are subject to variation from printed sample.

*Available at an additional charge

UNIVERSAL WASTE INDUSTRY COMPATIBILITY

Toter's EVRII Series carts are built with a universal design – they're compatible with ANSI compliant fully-automated truck arms and semi-automated lifters.



Toter carts are compatible with both fully automated arms (left) and semi-automated lifters (right).



STACKABLE, NESTABLE, AND READY TO-ROLL

Toter's EVRII Series carts are stackable and nestable – even when fully assembled. When shipped fully assembled, they're ready-to-roll, and can be delivered more quickly, more efficiently, and with fewer trips. Toter carts can also be shipped assembled with everything except wheels, significantly reducing labor and delivery expenses. Toter also offers optional on-route assembly and delivery service.

Advanced Rotational Molding™ Process

How is a tough-as-nails Toter® cart manufactured? It begins with our patented Advanced Rotational Molding™ process. Molds are filled with a pre-measured amount of plastic micro-pellets, and then moved into an oven where a microprocessor controls the temperature, blower velocity, bi-axial rotation and molding cycle.

The oven melts the plastic material while the machine rotates, allowing the plastic to coat the inside of the mold. This method of heating and molding requires no high-pressure hydraulic equipment to fill the mold, so no stress is introduced during the molding cycle. This is not the case, by the way, with injection-molded products.

The mold is then transferred to the cooling chamber for curing. The cooling cycle is controlled to optimize the final product's impact strength and performance. After the molds have been slowly cooled with air and water and the cart has cured to achieve its maximum impact strength and physical properties, the cart is removed from the mold to be trimmed, imprinted and assembled.

Benefits and Advantages of Our Process

Advanced Rotational Molding™ eliminates the built-in stress, weakness and brittleness associated with injection-molded products. In addition, Toter uses linear medium-density polyethylene (MDPE) that is specifically engineered for toughness and high-impact resistance. In contrast, injection-molded carts are made with high-density polyethylene (HDPE), which is rigid and brittle and offers poor impact resistance.

- Superior toughness and durability
- Single-piece product design
- Stress-free, zero-pressure product
- Ultraviolet (UV) stable
- Custom colors
- Corrosion and chemical resistance
- Unique design and structural capabilities such as rugged rim, sealed stop bar journals and granite finish



MORE PRODUCTS AVAILABLE AT TOTER.COM





Toter EVR II Universal/Nestable 96-Gallon Cart Specifications

Toter's EVR Product line was introduced in April 1994. The "World's Toughest Cart™" is Toter's patented EVR I and II carts. Toter carts offer the unique flexibility to upgrade from semi-automated, to fully automated, to patented volume-based and weight-based collection. No other cart line allows the ability to change and adapt its carts to changing collection needs while minimizing cart replacement investments.

Toter's Advanced Rotationally Molded Carts, regardless of model/size, are virtually maintenance-free carts with a 15-20+ years life expectancy. Unprecedented in quality, superior in manufacturing, and unsurpassed in performance/durability and low life cycle costs, they are truly "The World's Toughest Carts."

Toter's Advanced Rotationally Molding Process combined with medium density polyethylene, 10" diameter wheels, and cart dimensions – produce sustainable carts that are durable, stable in winds, and easily maneuvered. Kayaks and bridge barriers are just two of various products rotationally molded, a testimony to the abuse that rotationally molded products can withstand. Our carts bounce back in automated collection, and when crushed, return to their normal shape. Toter carts meet or exceed all of the most current ANSI Z245.30-2008 and ANSI Z245.60-2008 Standards including the maximum allowable load rating of 3.5 pounds per gallon.



It is important to note that it is not necessary to alter or modify the Advanced Rotational Molding process nor materials when producing carts for extremely cold or extremely hot climates. Again, our process and superior materials together produce a cart that is resilient and best in a combination of extreme temperatures (-40°C to 120°C), especially in cold climates, even with rigorous treatment in automated collection systems. This is a fact of polymer science, not sales literature. Toter carts are the "Best Value" to City residents.



Cart body is rotationally molded, first quality LMDPE as produced by a primary manufacturer. Cart lid is molded with equivalent polyethylene materials (HDPE). Toter plastic containers may be manufactured using rotational grade post-consumer resin (PCR), and postindustrial (PIR) sources of recycled materials. Any levels of recycled resin used by Toter depend upon the color of cart (darker colors show fewer impurities and can accept higher recycled content). And, foremost, any recycled material of any classification must meet Toter's high quality standards and be available at the time of production. Please refer to Toter's Container Colors and Options for Use of Recycled Resin Sheet for recycled resin percentages of cart colors offered.

LID TO BOTTOM

Cart lids are attached with two molded polyethylene snap-on hinges permanently secured with rustproof steel Torx fasteners (interchangeable fasteners among cart sizes). The lid rotates 270° without interference, fits tightly onto the body's rim to not attract animals, insects, and to retain odors, and is domed to facilitate run-off of water.

Toter®

Toter's patented Rugged Rim® provides extra rigidity to body walls and tight lid fit. Consisting of a closed tubular design, similar to square steel tubing, for maximum strength during collection, the rim creates a ledge on which the lid rests to create a tight seal between body and lid. The cart bottom features wear strips for maximum abrasion protection against dragging on sidewalks, gravel and pavement.



CART HANDLE

Handles of Toter carts are integrally molded onto the cart body, allowing safe movement even in the absence of the lid. All Toter carts have 1" diameter hand hold areas equally spaced for positive and balanced control while pushing and pulling the fully loaded container, and to accommodate large hands that might be heavily gloved in cold weather.

UPPER AND LOWER LIFT POINTS

Toter carts are ANSI compatible Type "G" Grabber Lifters (fully automated arms). The combination of our maximum surface contact with the automated arm gripping surface and our textured, non-slip exterior finish prevents slippage of Toter Carts in fully automated collection. The integrally molded upper pick-up point, or "saddle" and the lower lift bar meet ANSI compatibility standards for Type "B" Lifters (semi-automated lifter/dumper units). The lower lift/stop bar on EVR II carts is designed without rivets that can be damaged by lifters, and the bar is manufactured of exceptionally strong steel. This lower bar rotates 360 degrees to be "self-aligning" when the lifter's lock hook extends to catch the bar.

AXLE

The standard axle in U.S. carts has been 5/8" diameter solid steel for over 30 years. The axle slides through two molded plastic journals in the cart bottom. No bolts or rivets are used for axle mounting. The ultimate yield strength of a Toter 5/8" axle is 2,000+ pounds.

STANDARD WHEELS WITH PALNUTS

Wheels are 10" x 1.75" (nominal), blow molded wheels with knobby treads, high density polyethylene, on injection molded hubs. Minimum RMA load rating of 200 pounds per wheel. Wheels are retained with galvanized steel drive on pal nuts. The wheels have been thoroughly tested to exceed all ANSI safety standards and are rated at 200 pounds per wheel for 10" wheels, and meet the ANSI test, Appendix F, "Force to Tilt." This test measures "the force needed to tip a standard loaded cart from the vertical position to the balance point." Carts that are more difficult to tip create more complaints to municipalities, a greater risk of injury to users, and more requests for exemption from rolling out the cart to the curb.

CART COLORS

Toter offers ultraviolet non-fading cart colors. We can customize our carts to manufacture receptacle lids and/or bodies using the following standard colors Green (#940), Blue (705), Brown (270), Gray (125) or Black (200). Special Granite colors for body (solid standard color lid) are also available for an additional charge – Sandstone (#249), Brownstone (#279), Graystone (#129), Dark Gray Granite (#149), Bluestone (#709), Navy Granite (#769), Greenstone (#968), Toter Green Granite (#929) and Blackstone (#209).

LOW PROFILE DESIGN

Toter's EVR II Universal/Nestable and EVR II Universal Carts feature a "low profile" shape, designed that way in response to our listening to customer needs. The lower profile does create a larger footprint for greater stability on

Toter®

slopes, easier to tilt and roll for the end user, and stability in winds. Carts that are more difficult to tip create resident complaints, a greater risk of injury to users, and more requests for exemption from rolling out the cart.

NESTABILITY

Nestable design allows FULLY ASSEMBLED carts to be stacked one inside another for storage and delivery efficiency and cost savings.

DIMENSIONS

Model: 79296

Length: 35.50"

Width: 29.75" – Fits through gates and doors

Height: 43.50"

CAPACITY

Volume is 96.36 US Gallons, body of containers only.

FINISHED WEIGHT (INCLUDES ALL CART PARTS)

Fully Assembled – 34.40 pounds.

LOAD RATING

Conforms with ANSI Standard Z245.30, which limits maximum load rating to 3.5 pounds per gallon. Load Ratings 335 lbs.

GRAPHICS CAPABILITIES

Hot stamping is the industry standard and long-term proven method of permanently customizing roll-out carts. Hot stamps are still visible on Toter Carts that have been in service 30 or more years. Our carts are manufactured with a custom sequential serial number that is hot stamped in white 1 ½ "high on the front body for tracking of carts. We have also included an example of an IML (in mold label) that provides information to residents about your municipality's implemented program.

CITY LOGO HOT STAMP



IN MOLD LABEL



SERIAL NUMBER HOT STAMP





STEVE L. KNIGHT, PE
1507 MT. VERNON AVE
STATESVILLE, NC 28677
PHONE (704) 878-2996
FAX (704) 878-8887

June 6, 2008

Ms. Kellie Clarke
Toter, Inc.
841 Meacham Road
Statesville, NC 28677

RE: Cart Testing ANSI Review

Dear Ms. Clarke:

At your request, I reviewed the ANSI Z245.30 Standard for Equipment Technology and Operations for Equipment Technology and Recyclable Materials – Waste Containers – Safety Requirements revised in 2008. The previous version was issued in 1999. The purpose of the review was to determine what differences, if any, exists between the two versions. The review was limited to the sections concerning two-wheeled carts and their testing, Section 7.2.4 and the accompanying Appendixes.

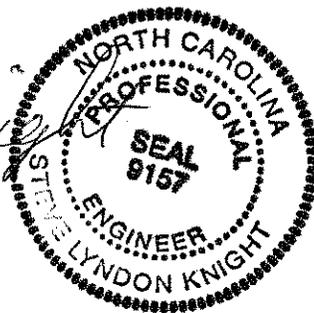
The only differences found were in the way the different measuring units were presented. The 1999 version placed the metric units of measure first followed by the customary units in parenthesis. The 2008 version switched these numbers so that the metric units are last and in parenthesis.

Since there is no real change in the standard, all Toter carts tested to the previous 1999 ANSI version still conform to the new ANSI 2008 Standard Cart tests.

Thank you for allowing me to be of service to you. If I may be of further assistance, please let me know.

Sincerely,

Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF VOLUMETRIC LOADING CAPACITY TEST

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART BODY
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix A

RESULTS: Passed

COMMENTS

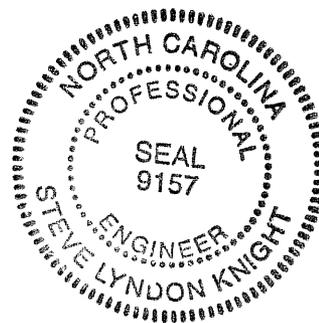
The volume contained in the body is 96.36 gallons.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 1, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L Knight
Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF SLOPE STABILITY TEST

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix B

Test Loading: i) Empty cart, and ii) Filled cart with 335 lbs.

RESULTS: Passed

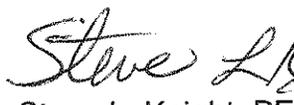
COMMENTS

The cart remained stable in all four directions.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 29, 2002 and was conducted according to the procedures described above.

Respectfully submitted,


Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF DURABILITY DURING PULLING

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix C

Test Loading: i) Empty cart, and ii) Filled cart with 335 lbs.

RESULTS: Passed

COMMENTS

The handle maintained its integrity. The lid opened and closed completely. The axle remained straight and rolled true. The molded-in axle journals maintained their shape and integrity. The wheels retained their shape and rolled true. The container remained completely functional.

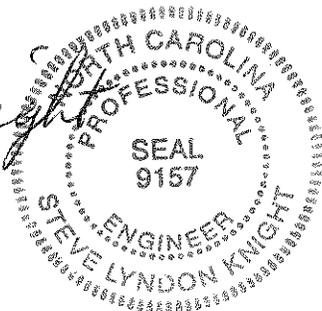
CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 13, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight

Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF LOADING AND UNLOADING TEST

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix D

Test Loading: Filled cart with 335 lbs.

RESULTS: Passed (semi-automated dumping)

COMMENTS

A Toter Trimlift II cart dumper was used to dump the cart with a load of 335 pounds. The cart's lifting saddle retained its shape and fit well on the dumper. The steel stop bar remained straight and free to rotate. The molded-in stop bar journals retained their shape and integrity. The cart retained its shape and remained completely functional.

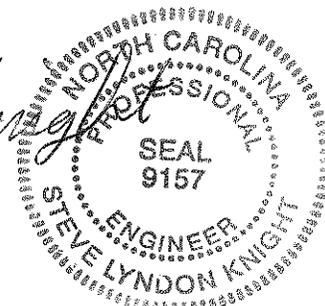
CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed from August 26 - 28, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight

Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF LOADING AND UNLOADING TEST

TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296

TEST METHOD

ANSI Standard Z245.30-1999 Appendix D

Test Loading: Filled cart with 335 lbs.

RESULTS: Passed (automated dumping)

COMMENTS

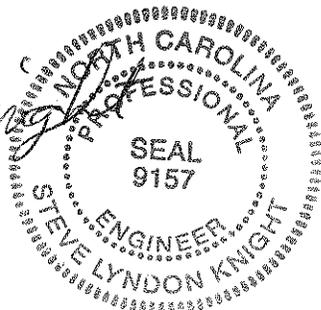
An automated cart dumper was used to dump the cart with a load of 335 pounds. The cart's gripping area continued to fit well on the dumper after completion of test. The cart remained completely functional.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed from August 26 - 28, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight
Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF CENTER-OF-BALANCE POSITION TEST

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix E

Test Loading: Filled cart with 335 lbs.

RESULTS: Passed

COMMENTS

The average height of the handle was 33 1/8" above the ground at its center of balance position.

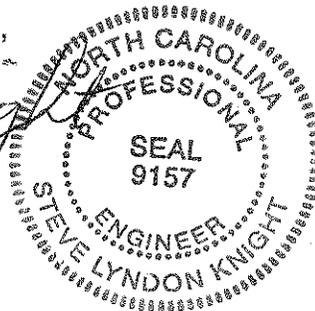
CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 1, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight

Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF FORCE TO TIP TEST

TOTER[®] 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296

TEST METHOD

ANSI Standard Z245.30-1999 Appendix F

Test Loading: Filled cart with 335 lbs.

RESULTS: Passed

COMMENTS

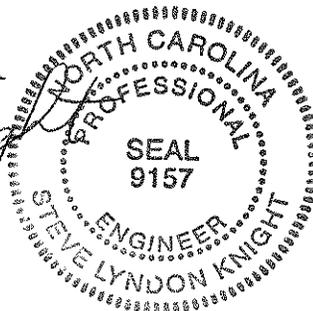
The cart was tipped toward the point of balance with an average force of 67.6 pounds.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 1, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight
Steve L. Knight, PE





STEVE L. KNIGHT, PE

1507 MT. VERNON AVE

STATESVILLE, NC 28677

(704) 878-2996

CERTIFICATION OF LID TEST

**TOTER® 96 GALLON EVR II UNIVERSAL NESTABLE CART
PART NO. 79296**

TEST METHOD

ANSI Standard Z245.30-1999 Appendix G

RESULTS: Passed

COMMENTS

The cart lid (part number 96796) remained closed and did not collapse into the cart. The lid did deflect temporarily while loaded.

CERTIFICATION

I hereby certify that the preceding test represents a test I witnessed on August 1, 2002 and was conducted according to the procedures described above.

Respectfully submitted,

Steve L. Knight

Steve L. Knight, PE





TOTER COLOR CHIPS –

Toter has available color chips to show the options for colors for the containers bid herein. Due to variations in color representation with electronic devices, any color choices should be made with actual color chips.

We are happy to provide color chips for color decisions. If there is a need for them, please contact:

Contact Information:

Kellie Clark
Sr. Manager, Bids/Contracts
Toter, LLC
980-987-7602, Ext. 9584
Email: kclark@toter.com



Container Colors and Options for Use of Recycled Resin

Cart body is rotationally molded, first quality LMDPE as produced by a primary manufacturer. Cart lid is molded with equivalent polyethylene materials (HDPE). Toter plastic containers may be manufactured using rotational grade post consumer resin (PCR), and post industrial (PIR) sources of recycled materials. Any levels of recycled resin used by Toter depend upon the color of cart (darker colors show fewer impurities and can accept higher recycled content). And, foremost, any recycled material of any classification must:

- (1) meet Toter's high quality standards and
- (2) be available at the time of production.

***Colors that may be manufactured using
up to 50% recycled resin include:***

Black #200
Blackstone Granite #209
Green #940
Forest Green #960

***Colors that may be manufactured using
up to 40% recycled resin include:***

Dark Gray Granite #149
Greenstone Granite #968
Navy Granite #769
Midnight Gray #145

***Colors that may be manufactured using
up to 30% recycled resin include:***

Brownstone Granite #279
Toter Green Granite #929
Waste Green #925
Blue #705
Bright Lime Green #780

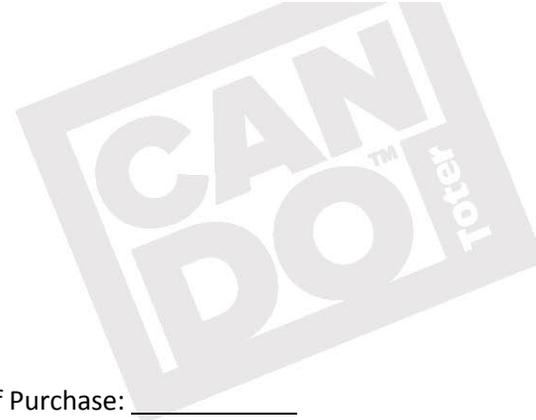
***Colors that may be manufactured using
up to 15% recycled resin include:***

Graystone Granite #129
Bluestone Granite #709
Sandstone Granite #249

***Colors that may be manufactured using
up to 10% recycled resin include:***

Brown #270
Dark Cool Gray #125/#140

Due to variations in color representation with electronic devices, any color choices should be made with actual color chips. If there is a need for color chips, please contact Kellie Clark, Sr. Manager, Bids/Contracts, Toter, LLC, 980-987-7602, Ext. 9584.



Original Purchaser: _____

Date of Purchase: _____

**MANUFACTURER'S DIRECT TWELVE/TEN YEAR WARRANTY
RESIDENTIAL WHOLESALE/MUNICIPAL**

The following is a summary of Toter, LLC’s updated limited warranty of its Two-Wheel Cart/Container– Residential Wholesale/Municipal. The complete limited warranty can be found in the Wastequip Terms and Conditions of Sale at: www.toter.com, the terms of which are incorporated herein, a hardcopy of which is available upon request. If this summary and the complete limited warranty documents conflict, the terms of this summary, where more narrowly defined, will control.

Toter® Two-Wheel Cart/Container

TOTER, LLC (Toter) warrants its wheeled Container, manufactured and sold by Toter, or by a Toter authorized distributor, to the original purchaser listed above for normal and intended use and service against operational failure caused by proven defective material or workmanship as follows: Rotomolded Container Body only – 12 Years from the date of original purchase; all other standard components - 10 Years from the date of original purchase. This warranty equally covers Toter containers molded of either virgin resin or recycled content plastic materials.

This warranty is expressly limited to any product parts which are proven to Toter's satisfaction to be defective in material or workmanship under this warranty. Parts determined to be defective by Toter shall be repaired or replaced at Toter's option. Repaired or replaced parts are warranted for the balance of the original warranty period of the original part. Repair or replacement is the sole remedy available under this warranty and does not extend the warranty beyond the original warranties set forth herein. This warranty is non-transferable and does not include freight.

Specifically excluded from this warranty are labor and installation, alterations, damage due to negligent or abusive use, or normal wear and tear, including, but not limited to, those items listed on Schedule A (attached). Alterations, negligent, abusive, or specifically excluded use of container voids this warranty thereafter. In no event shall Toter be liable for incidental, special, punitive, liquidated, or consequential damages, for loss of product or time, for any delay in performance under this warranty or for claims of customers of purchaser.

TOTER MAKES NO OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING WARRANTY OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR, SPECIFIED OR INTENDED PURPOSE.

Some states do not allow limitations on how long an implied warranty lasts, the exclusion or limitation of incidental or consequential damages, and any such limitations will conform these warranties thereto (Buyers may also have other specific rights which vary from state to state).

TOTER, LLC
Effective for qualified purchases on or after January 25, 2016

(Rev. 05/2016)



SCHEDULE A

Toter Containers are designed for storage, transport, and dumping of normal household residential solid wastes, recyclables, excluding circumstances in which the load rating would be exceeded. Following are descriptions of several situations where the warranty does not apply. Exclusion is not limited to these situations.

EXAMPLES OF NORMAL WEAR AND TEAR:

- * Scratches - normal use may cause scratches.
- * Dirt, including accumulation of dirt or any other substance.
- * Normal deterioration during service.
- * Normal discoloration due to atmospheric exposure.

EXAMPLES OF ALTERATIONS, NEGLIGENT OR ABUSIVE USE:

- * Alteration of the original design, functionality or integrity of the Container
- * Cuts or scores from any source.
- * Extraordinary impacts such as being hit by a vehicle.
- * Burns, scorches, melting, or any damage from excessive heat.
- * Improper handling, including dropping stacks off delivery trucks, improper stacking, improper /excessive storage, forcing cart through narrow openings, allowing packer mechanism to hit cart or lid during dumping cycle, abrasion from excessive dragging, or cracks caused by improper handling or dumping.
- * Damage from automated grasper or semi-automated lifter, including any scratches, creases, cracks or breaks from a maladjusted, incorrectly operated, or improper automated grasper or semi-automated lifter. Includes any semi-automated lift speed faster than ANSI specifications for either the lift cycle or the down cycle.
- * Chemicals - being exposed to solvents, petrochemicals, paints, acids, or other chemical substance which damages plastic or metal parts.
- * Failure to follow instructions imprinted on cart parts (i.e., exceeding stated maximum load rating.)

(Rev. 05/2016)



WARRANTY CLAIMS PROCEDURE

Recognized throughout the industry as The World's Toughest Carts™, Toter carts are produced using a patented, stress-free molding technology known as Advanced Rotational Molding™. This manufacturing process results in tougher, more durable residential carts, backed by Toter with a 12 (twelve) year cart body warranty 10 (ten) years of coverage on all other cart components. This warranty is like no other manufacturer's warranty, industry-wide. Easy to use, and reliable, the warranty demonstrates how we confidently back our carts.

Toter carts have the lowest industry failure rate and the lowest Total Cost of Ownership, with higher strength to weight ratio. As such, Toter is proud to offer customers our "hassle free" warranty claim process that will ensure an easy, equitable, and timely resolution to all warranty issues that arise. Because of the extremely low failure rate of Toter carts, you will find warranty issues to be minimal and easily resolved.

The Warranty document is included in our submission information, along with a sample online claim form/instructions below. Warranty claim resolution and subsequent warranty replacement containers or components shipments are usually transacted within 60 days.

To file a warranty claim directly with Toter, a link to an online Warranty Claim Form is provided: <http://www.toter.com/municipalities/residential-warranty-form>. This form should be completed entirely. In addition to completing this simple form, Toter requires photos of issues to be uploaded:

Must include pictures that represent 10% of the parts claimed for warranty. Pictures must be of defective or damaged area on cart or lid. For body damage please take at least one picture of the serial number and one of the defect.

The claim will be processed upon customer submission of the website claim form (see attached printout of the online form).

Toter may, at its discretion, send a Toter Regional Manager or other personnel to review the damaged containers. Toter will notify you of its findings in writing via email, and if damage is not due to defective components, Toter may make recommendations to possibly prevent future damage to containers. However, in the event that mutual agreement cannot be reached, the matter will be referred to binding arbitration.



WARRANTY FLOW & PROCESS TIMELINE

1. Submit Claim through normal process

- Use link: <https://www.toter.com/municipalities/residential-warranty-form>
- Warranty claim serial numbers and pictures requirement

**Serial Numbers with accompanying pictures are required to process claim. If not included, claim will be stalled until further required information is supplied*



2. Initial receipt review of claim & confirmation of complete submittal by Warranty Department

- Incomplete or needing more information → Warranty will return information request to customer
- Complete → process reaches next step (amount approved & amount denied & reasons)



3. Internal review by warranty division

- Review of pictures and serial numbers by Toter's warranty division to determine validity of warranty coverage



4. Communication to customer by Customer Service/Warranty/RSM

- Explanation of acceptance/denial of claim & reasons
- Option for part/body replacement or credit to account confirmed with customer



5. Warranty Claim Process Complete

- Part/body replacement → standard order process commences (artwork, O.C.'s, production scheduling/ship date OR
- Credit → applied to customer account via Finance
- Toter will review this information and assist in expediting decision as follows: Regional Sales Manager is your point of contact.

Please review the example of a Toter Residential Warranty Form on the following page.

Toter®

BUILT FOR EXTREMES™

Toter Residential Warranty Form

Fields noted with * are required.

Company Name *

Customer Number

First Name *

Last Name *

Phone Number *

Email *

Issue Description *

Product Details

Please enter claim details for your products below. *Images of damaged products are required for claim processing.*

You may add more than one product type by clicking on 'Add another product'.

If you would like to upload multiple products in a single file, please download the template at the bottom of this form and attach the completed file when submitting a claim.

[Download Bulk Upload Template](#)

Item Type *

Resolution Requested *

Order/Invoice Number

Serial Number(s)

Quantity *

Date of Purchase *

Date Out of Service *

Cart Style *

Body Color *

Lid Color *

Description of Damage *

[Add another product](#)

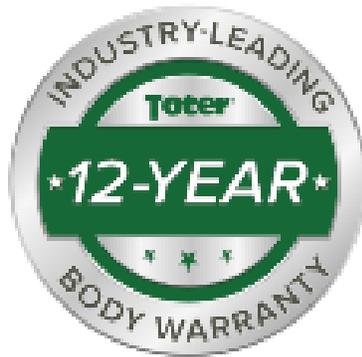
Attach Files *

 No file chosen

[Add another image](#)

Toter®

BUILT FOR EXTREMES™



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