



**Sales Quotation For:**

Town of Lake Park  
535 Park Ave  
Lake Park FL 33403-2603

Quoted By:

Mike Leshner

Quote Expiration:

08/28/23

Quote Name:

**Tyler Annual Software – SaaS**

Description	Annual
<b>ERP Pro powered by Incode</b>	
ERP Pro 10 Financial Management Suite	
Fixed Assets	\$ 1,415
Employee Access Pro Time & Attendance	\$ 2,068
<b>TOTAL:</b>	<b>\$ 3,483</b>

## Services

Description	Hours/Units	Extended Price	Maintenance
ERP Pro 10 Financial Management Suite			
Professional Services	48	\$ 6,960	\$ 0
Content Manager Suite			
Content Manager Conversion - Utilities	1	\$ 6,000	\$ 0
Content Manager Conversion - Financials	1	\$ 6,000	\$ 0
Other Services			
Project Management	1	\$ 250	\$ 0
<b>TOTAL:</b>		<b>\$ 19,210</b>	<b>\$ 0</b>

## Summary

	One Time Fees	Recurring Fees
Total SaaS		\$ 3,483
Total Tyler Services	\$ 19,210	
<b>Summary Total</b>	<b>\$ 19,210</b>	<b>\$ 3,483</b>
<b>Contract Total</b>	<b>\$ 22,693</b>	

## Detailed Breakdown of Professional Services (Included in Summary Total)

Description	Hours	Extended Price	Maintenance
ERP Pro powered by Incode			
ERP Pro 10 Financial Management Suite			
Fixed Assets	16	\$ 2,320	\$ 0

Employee Access Pro Time & Attendance	32	\$ 4,640	\$ 0
<b><i>Sub-Total</i></b>	<b>48</b>	<b>\$ 6,960</b>	<b>\$ 0</b>
<b>TOTAL:</b>	<b>48</b>	<b>\$ 6,960</b>	<b>\$ 0</b>

#### Comments

- Work will be delivered remotely unless otherwise noted in this agreement.
  - Expenses associated with onsite services are invoiced as incurred according to Tyler's standard business travel policy.
- SaaS is considered a term of one year unless otherwise indicated.

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.

- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
  - o Implementation and other professional services fees shall be invoiced as delivered.
  - o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
  - o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.
  - o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
  - o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
  - o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here:

<https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held  
For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ P.O.#: \_\_\_\_\_