



### VOLUNTEER APPLICATION FORM

Name: rick spruill  
Address: 160 SOUTHPOINTE DR Lake Lure Resident for 17 \* years  
Home Phone: 828-289-1049 Cell Phone: 828-289-1049 Email: rspruill160@gmail.com  
Employer: FBM Address: WORK FROM HOME

PLEASE CHECK THE APPROPRIATE BOX AND INDICATE A PREFERENCE IF CHECKING MORE THAN ONE

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Board of Adjustment & Lake Structure Appeals Board	Zoning & Planning Board	Lake Advisory Board	Parks & Recreation Board	ABC Board	Utility Advisory Board

Current Open  
Position

Rationale and qualifications for serving: I HAVE BEEN IN THE BUILDING PRODUCTS  
BUSINESS ALL OF MY LIFE, I'VE BEEN IN MANAGEMENT  
RUNNING ALL ASPECTS OF BUSINESS. I HAVE WANTED TO GET  
INVOLVED FOR QUITE SOME TIME.

Other volunteer activities in which you are currently involved, including other Boards or Committees:

FLOWERING BRIDGE SUPPORTER  
MEMBER OF HICKORY NUT GORGE CHAMBER

Other information you feel might be pertinent, including current or prior occupation or resume:

\* WE HAVE OWNED A HOME HERE FOR 17 YEARS, BUT  
JUST RECENTLY MOVED HERE FULL TIME. NOW I AM HERE  
AND REALLY WANT TO GET MORE INVOLVED WITH THE TOWN

Signature: [Signature] Date: MAY 11, 2021

# Richard Spruill

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160 Southpointe Drive, Lake Lure, NC 28746

828-289-1049

rspruill160@gmail.com

## Objective

To find a career where I can use my sales and management skills and knowledge from the building products industry to their fullest extent. Throughout my 40 year career I have constantly striven for excellence.

2011-Current Allied / Beacon Building Products

Charlotte, NC

### Branch Manager

- Responsible for our Charlotte branch
- Full P & L Responsibility.
- Full inventory responsibility
- Oversee all operations, sales & credit functions.
- Budgeting.
- Hiring & terminating responsibility.

2009-2011

Allied Building Products

Charlotte, NC

### Regional Sales Manager

- Oversaw all salespeople in region for 6 locations
- Organized reports, call follow up, sales meetings
- Solidified team & grew sales substantially.
- Responsible for budgets.
- Responsible for profit margin.

2001-2008

Allied Building Products

Pennsylvania Region

### Regional Manager

- Oversaw Region of 9 branches & 140 people.
- Oversaw sales of \$60 million.
- Took the region from a deficit to one of the most profitable in the company in 2 years.
- Managed \$5,500,000 in inventory
- Handled an acquisition of another supplier. Responsible for Integrating 3 new branches.
- Full P & L responsibility for the region.

1986–2000                      Allied Building Products                      Wall Township, NJ

**Branch Manager**

- Became the youngest Branch Manager in the company's history at age 26
- Responsible for entire branch functions
- Inventory responsibility (\$1,000,000)
- Responsible for 18 employees.
- Full Branch P & L responsibility.
- In 3 years grew branch to 2<sup>nd</sup> most profitable in the company.
- Oversaw operations, sales, credit & outside sales functions.
- Opened a satellite location.

1983 - 1986                      Allied Building Products                      Philadelphia, Pa

**Inside Sales Manager**

- Handle all inside sales functions.
- Customer service & follow up.
- Quoted jobs.
- Visited customers to enhance relationships.
- Worked with operations to provide superior service

Worked with outside sales team.

**Experience**

1979–1983                      Allied Building Products                      Philadelphia, Pa

**Warehouse / Driver**

- Learned the business from the ground up
- Loading & unloading trucks
- Stocking & organizing warehouse
- Servicing customers
- Learned to drive truck to better myself.

**Education**

Moorestown High School  
Burlington County College   Business courses  
Oldcastle Corp   Business courses

Moorestown, NJ  
Pemberton, NJ  
Atlanta, Ga

**Interests**

Boating, traveling, family, hiking

### Lake Lure References

Charlene Efird	828-231-5502
Charlie Ellis	704-577-5858
Mark Hoek	828-424-0176
Rich Sayles	704-577-6162
Maureen Bay	732-804-0876