



PROPOSAL

TO THE:

Lake City Fire Department
Josh Wehinger, Fire Chief
225 NW Main Blvd
Lake City, Florida 32055

DATE: December 22, 2022

We hereby propose and agree to furnish the following firefighting equipment upon your acceptance of this proposal:

**One (1) Sutphen Heavy Duty 100' Mid-Mount Aerial Ladder (SPH100) Complete
and Delivered for the Total Sum of\$1,692,440.82**

**If you elect to make a 100% prepayment within 30 days of receipt of contractor
purchase order, you may deduct \$72,986.51 for a final contract amount of
*****\$ 1,619.454.92**

**** Pricing is based on Sourcewell Cooperative Purchasing Contract #0113021-SUT**

The unit shall be manufactured completely in accordance to the following proposal and delivered in approximately **24-26** months from the date of the contract signing or purchase order, subject to delays from all causes beyond our control.

This proposal shall be valid for thirty (30) days. If the contract or purchase order is not received within this proposed duration, we reserve the right to extend, withdraw, or modify our proposal, including pricing, delivery times, and prepayment discounts as applicable.

Respectfully submitted,

Mark W. Oakes
South Florida Emergency Vehicles
321-460-0555

SUTPHEN CORPORATION

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860

SUTPHEN CORPORATION

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860