

MEETING DATE

CITY OF LAKE CITY
Report to Council

COUNCIL AGENDA	
SECTION	
ITEM NO.	

SUBJECT: Elevated Steel Water Tank Exterior Painting and Renovation

DEPT / OFFICE: Water Treatment Plant

Originator: Brenda Karr		
City Manager Don Rosenthal	Department Director Mike Osborn	Date 11/3/2025
Recommended Action: Request approval to accept lowest bid from ITB-001-2025 with Southeastern Tank and Tower Inc. for the exterior painting and renovation of the elevated steel water tank.		
Summary Explanation & Background: ITB: 001-2026 was posted on October 1, 2025 and ran through October 31, 2025 for the exterior painting and renovation of the elevated steel water tank. Six proposals were received in which the lowest responsive bidder was Southeastern Tank and Tower Inc. at a proposal of \$106,000.00.		
Alternatives: Not accept bid.		
Source of Funds: Budgeted in: 410.72.536-030.46		
Financial Impact: \$106,000.00		
Exhibits Attached: ITB-001-2026 Solicitation, Bid Tabulation, Southeastern Tank and Tower Inc Proposal		



City of Lake City
Procurement

Brenda Karr, Procurement Director
205 N. Marion Ave., Lake City, FL 32055

EVALUATION TABULATION

ITB No. 001-2026

Elevated Steel Water Tank Exterior Painting & Renovation

RESPONSE DEADLINE: October 31, 2025 at 2:00 pm

Report Generated: Monday, November 3, 2025

SELECTED VENDOR TOTALS

Vendor	Total
Southeastern Tank & Tower Inc	\$106,000.00
Vulcan Construction and Metal Works	\$115,000.00
Five12 Painting & Remodeling LLC	\$123,123.00
Southern Corrosion, Inc.	\$126,910.00
Viking Painting, LLC	\$166,900.00
Saffo Contractors, Inc.	\$196,777.00

ELEVATED STEEL WATER TANK EXTERIOR PAINTING AND RENOVATION



City of Lake City
Procurement

Brenda Karr, Procurement Director
205 N. Marion Ave., Lake City, FL 32055

[SOUTHEASTERN TANK & TOWER INC] RESPONSE DOCUMENT REPORT

ITB No. 001-2026

Elevated Steel Water Tank Exterior Painting & Renovation

RESPONSE DEADLINE: October 31, 2025 at 2:00 pm

Report Generated: Monday, November 3, 2025

Southeastern Tank & Tower Inc Response

CONTACT INFORMATION

Company:

Southeastern Tank & Tower Inc

Email:

info@setanktower.com

Contact:

Victoria Staten

Address:

1491 US Hwy 129 S Lake Park Ga, 31636
LAKEPARK, GA 31636

Phone:

(229) 559-7700

Website:

N/A

Submission Date:

Oct 31, 2025 11:03 AM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Oct 31, 2025 10:04 AM by Victoria Staten

QUESTIONNAIRE

1. References*

As per the [Terms and Conditions](#), please provide the company name, address, contact person, telephone number and length of time services, using the following format, of at least three (3) client/customer references.

***Note: only list those client/customers in which a similar type of equipment/product of scope of work/service was provided.**

Company Name: _____

Address: _____

Business Phone #: _____

Contact Person: _____

Email: _____

Length of time services provided: _____

Reference 1

Company Name: City of Ocala, FL

Address: 1805 NE 30th Avenue; Bldg 600 Ocala, FL 34470

Business Phone #: 352-572-0488

Contact Person: Robyn Preston

Email: RBPreston@ocalafl.gov

Length of time services provided: 50 days

Reference 2

Company Name: City of Broxton, GA (Owner) / Watkins and Associates, LLC (Engineer)

Address: 105 Lott Street E, Broxton, GA 31519

Business Phone #: (229) 388-8823

Contact Person: Stacy Watkins

Email: stacy@watkinseng.com

Length of time services provided: 60 days

Reference 3

Company Name: City of Ludowici, GA (Owner)/ Turnipseed Engineers (Engineer)

Address: 469 N Macon St, Ludowici, GA 31316

Business Phone #: (864) 391-1910

Contact Person: Todd Self

Email: tself@turnipseed.com

Length of time services provided: 70 days

2. Title and Organization*

Please provide your title and organization's name.

Deven Bennett, Project Manager for Southeastern Tank & Tower, Inc.

3. Local Office*

Please provide the city and state for your local office. If you do not have a local office, please type "N/A".

N/A

4. Principal Office*

Please provide the city and state for your Principal Office.

Lake Park, GA

5. Federal Identification No. (FEID)*

Please provide your FEIN number here.

58-1994521

6. Conflict of Interest Statement*

1. The above named entity is submitting a Bid for the City of Lake City 001-2026 described as Elevated Steel Water Tank Exterior Painting & Renovation.
2. The Affiant has made diligent inquiry and provides the information contained in the Affidavit based upon his/her own knowledge.
3. The Affiant states that only one submittal for the above proposal is being submitted and that the above named entity has no financial interest in other entities submitting proposals for the same project.
4. Neither the Affiant nor the above named entity has directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraints of free competitive pricing in connection with the entity's submittal for

the above proposal. This statement restricts the discussion of pricing data until the completion of negotiations if necessary and execution of the Contract for this project.

5. Neither the entity nor its affiliates, nor anyone associated with them, is presently suspended or otherwise ineligible from participation in contract letting by any local, State, or Federal Agency.
6. Neither the entity nor its affiliates, nor anyone associated with them have any potential conflict of interest due to any other clients, contracts, or property interests for this project.
7. I certify that no member of the entity's ownership or management is presently applying for an employee position or actively seeking an elected position with the City of Lake City.
8. I certify that no member of the entity's ownership or management, or staff has a vested interest in any aspect of the City of lake City.
9. In the event that a conflict of interest is identified in the provision of services, I, on behalf of the above named entity, will immediately notify the City of Lake City.

Confirmed

7. Disputes Disclosure Form*

Please select all that pertain to your organization. To answer yes, click on the options that pertain to your organization.

None

8. Disputes Disclosure Form - Explanation*

If you answered yes for any in the previous question, state the nature of the request for equitable adjustment, contract claim, litigation, or protest, and state a brief description of the case, the outcome or status of the suit and the monetary amounts or extended contract time involved. If you selected none, please type "N/A".

N/A

9. Disputes Disclosure Form - Acknowledgement*

I hereby certify that all statements made are true and agree and understand that any misstatement or misrepresentation or falsification of facts shall be cause for forfeiture of rights for further consideration of this proposal for the City of Lake City.

Confirmed

10. Drug Free Workplace Certificate*

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that, as an authorized signatory on behalf of our organization, publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.

- Informs employees about the dangers of drug abuse in the work place, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under bid or proposal, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under bid or proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, plea of guilty or nolo contendere to, any violation of Chapter 1893, of any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written (*) statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free work place through the implementation of the drug free workplace program.

"As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein".

Confirmed

11. Non-Collusion Affidavit*

1. By submitting a response to this solicitation, the Bidder Acknowledges that he/she is authorized to submit the attached response on behalf of their organization for:
001-2026, Elevated Steel Water Tank Exterior Painting & Renovation;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such proposal;
3. Such Proposal is genuine and is not a collusive or sham proposal;
4. Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including this affiant, has in any way colluded, connived, or agreed, directly or indirectly, with any other Bidder, firm or person to submit a collusive or sham Proposal in connection with such Contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Bidder, firm, or person to fix the price or prices in the attached proposal or any other Bidder, or to fix any overhead, profit or cost element of the proposal price or the proposal price of any other Bidder, or to secure through any collusion, connivance, or unlawful agreement any advantage against the City of Lake City, Florida or any person interested in the proposed Contract; and;
5. The price or prices quoted in the attached proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

Confirmed

12. E-Verify Affirmation Statement*

001-2026-Elevated Steel Water Tank Exterior Painting & Renovation

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

(a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,

(b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Confirmed

13. Human Trafficking Affidavit*

Please download the below documents, complete, and upload.

- [Human Trafficking \(4\).docx](#)

human_trafficking_affidavit_signed.pdf

14. Bidder's Checklist*

By submitting a response to this solicitation, the bidder acknowledges that they have read, understand and agree to all requirements and that they have completed in their entirety all required documents and/or attachments as a part of their bid submission.

Confirmed

15. Clarifications and Exceptions*

Please explain in detail any deviation from the specifications. Each deviation must be itemized by number and must specifically refer to the applicable specification. Otherwise it will be considered that items offered are in strict compliance with these specifications and the successful Bidder will be held responsible for meeting the specification. If there will not be any deviation, please type "N/A".

N/A

16. Sworn Statement Under Section 287.133(3)(n), Florida Statutes on Public Entity Crimes Acknowledgments*

1. This sworn statement is submitted with 001-2026.

2. I understand that a “public entity crime” as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to, and directly related to, the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy or material misrepresentations.
3. I understand that “convicted” or “conviction” as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an “affiliate” as defined in Paragraph 287.133(1)(a), Florida Statutes means:
 - a. A predecessor or successor of a person convicted of a public entity crime; or
 - b. an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in the management of an affiliate. The Ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a “person” as defined in Paragraph 287.133(1)(c), Florida Statutes, means any natural person or entity organized under the laws of any state of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term “person” includes those officers, directors, executives, partners, shareholders, employees, members and agents who are active in management of an entity.

Confirmed

17. Please indicate which statement applies.*

Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement.

Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity, nor any affiliate of the entity have been charged with or convicted of a public entity crime subsequent to July 1, 1989.

18. Required Documents

Please upload your Final Order if you selected Option 3 or Option 4 above.

No response submitted

19. Describe Action Taken

Please describe any action taken by, or pending with, the Department of General Services, if you selected Option 5 above.

N/A

PRICE TABLES

ELEVATED STEEL WATER TANK EXTERIOR PAINTING AND RENOVATION

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	165' Elevated Steel Water Tank Exterior Painting and Renovation	1	Tank	\$106,000.00	\$106,000.00
TOTAL					\$106,000.00

HUMAN TRAFFICKING AFFIDAVIT

1. I am over the age of 18 and I have personal knowledge of the matters set forth except as otherwise set forth herein.
2. I currently serve as President (Role) of Southeastern Tank & Tower, Inc. (Company).
3. Southeastern Tank & Tower, Inc. (Company) does not use coercion for labor or services, as those terms are defined in Florida Statute 787.06.
4. This declaration is made pursuant to Florida Statute 92.525. I understand that making a false statement in this declaration may subject me to criminal penalties.

Under penalties of perjury, I Justin Staten, President (Signatory Name and Title), declare that I have read the foregoing Human Trafficking Affidavit and that the facts stated in it are true.

Further Affiant sayeth naught.

COMPANY

Southeastern Tank & Tower, Inc.
NAME OF BUSINESS ENTITY


SIGNATURE

Justin Staten, President
TYPE NAME AND TITLE



STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

2601 BLAIR STONE ROAD
TALLAHASSEE FL 32399-0783

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Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CGC1535998
CERTIFIED GENERAL CONTRACTOR
DIXON, JONATHAN R
SOUTHEASTERN TANK & TOWER, INC.

ISSUED: 06/04/2024

Signature

LICENSED UNDER CHAPTER 489, FLORIDA STATUTES
EXPIRATION DATE: AUGUST 31, 2026

Ron DeSantis, Governor

Melanie S. Griffin, Secretary

STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER: CGC1535998

EXPIRATION DATE: AUGUST 31, 2026

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

DIXON, JONATHAN R
SOUTHEASTERN TANK & TOWER, INC.
1491 HIGHWAY 129 SOUTH
LAKE PARK GA 31636



ISSUED: 06/04/2024

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