



Quoted By:
 Quote Expiration:
 Quote Name:

Heather Brown
 7/28/25
 Lake City FL - EP&L SaaS

Sales Quotation For:

City of Lake City
 PO Box 1687
 Lake City FL 32056-1687

Tyler Annual Software - SaaS

Description	Annual
New World ERP	
Enterprise Permitting & Licensing	
Business Management Suite - Per User [10]	\$ 13,671
Community Development Suite - Per User [10]	\$ 13,671
Civic Access - Business Management	\$ 7,291
Civic Service - Community Development	\$ 7,291
Decision Engine	\$ 4,557
eReviews	\$ 13,671
GIS-Per User [20]	\$ 6,510
Enterprise Permitting & Licensing Mobile	\$ 456
Advanced Automation Bundle	\$ 3,140
Core Foundation Bundle	\$ 2,829
Report Toolkit	\$ 2,278
Tyler One	
Content Manager	

Core		\$ 8,798
Tyler Products		
Cashiering		\$ 6,913
	<i>Sub-Total</i>	\$ 91,076
	<i>Less Discount:</i>	<i>\$ 27,321</i>
	TOTAL	\$ 63,755

Hourly Services

Description	Hours	Price
New World ERP		
Enterprise Permitting & Licensing		
Advanced Automation Bundle	8	\$ 1,560
Civic Access - Business Management	24	\$ 4,680
Civic Service - Community Development	24	\$ 4,680
Community Development Suite - Per User	192	\$ 37,440
Core Foundation Bundle	16	\$ 3,120
Decision Engine	8	\$ 1,560
eReviews	72	\$ 14,040
Enterprise Permitting & Licensing Mobile Implementation Fee	16	\$ 3,120
Business Management Suite - Per User	144	\$ 28,080
Tyler One		
Tyler Products		
Cashiering	32	\$ 6,240

TOTAL

536

\$ 104,520

Fixed Fee Services

Description	Units	Price	Maintenance
New World ERP			
Other Services			
Project Management	70	\$ 14,000	\$ 0
Tyler One			
Content Manager			
Core	32	\$ 6,240	\$ 0
TOTAL		\$ 20,240	\$ 0

Conversion Services

Description	Price
New World ERP	
Enterprise Permitting & Licensing	
Business Management-Conversion	\$ 21,150
Community Development -Conversion	\$ 14,100
<i>Sub-total</i>	\$ 35,250
<i>Less Discount</i>	<i>\$ 17,625</i>
TOTAL	\$ 17,625

Summary

One Time Fees

Recurring Fees

Total Tyler Software	\$ 0	\$ 0
Total SaaS	\$ 0	\$ 63,755
Total Tyler Services	\$ 142,385	\$ 0
Total Third-Party Hardware, Software, Services	\$ 0	\$ 0

Summary Total

\$ 142,385

\$ 63,755

Comment

Business Management: Tyler leads and owns the "Assess and Define" and "Configuration" of 1 unique business transactions, 1 template business transactions, 1 geo-rules and 1 automation events. Configuration elements beyond this will be owned by the client." Community Development: Tyler leads and owns the "Assess and Define" and "Configuration" 2 unique business transactions, 2 template business transactions, 1 geo-rules and 1 automation events. Configuration elements beyond this will be owned by the client. EPL Implementation normally consists of 75% remote and 25% onsite. eReviews enables electronic review and markup of submitted plans and other documentation by client personnel.

eReviews enables electronic review and markup of submitted plans and other documentation by client personnel. eReviews requires Bluebeam Studio Prime, at an estimated yearly subscription cost of \$3,000/100 users. eReviews also requires Bluebeam Revu licenses for agency staff that is involved in the review, markup, and management of electronic plans. Bluebeam Revu licenses are approximately \$300 per user per year. Bluebeam Studio Revu and Bluebeam Prime are to be purchased separately by the client.

In the event Client acquires from Tyler any edition of Tyler Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Tyler Content Manager software with non-Tyler applications, Client must purchase or upgrade to Tyler Content Manager Enterprise Edition.</TCM-SE-SW>

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
 - o Implementation and other professional services fees shall be invoiced as delivered.
 - o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.

o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and material basis. "

o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where Project Planning Services are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.

o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.

o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

• Expenses associated with onsite services are invoiced as incurred.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: <https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____

Print Name: _____ P.O.#: _____