#### CITY COUNCIL RESOLUTION NO. 2021-087

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LAKE CITY, FLORIDA, AUTHORIZING THE EXECUTION OF TASK ASSIGNMENT FIFTEEN WITH PASSERO ASSOCIATES, LLC, FOR PROFESSIONAL SERVICES RELATED TO THE REHABILITATION OF THE APRON AND TAXI LANES AT THE LAKE CITY GATEWAY AIRPORT AT A COST NOT-TO-EXCEED \$103,370.00; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City of Lake City, Florida (hereinafter the "City") has heretofore entered into a Continuing Contract (hereinafter the "Agreement") with Passero Associates, LLC (hereinafter "Passero" or "Consultants"), authorized by City Council Resolution No. 2017-061 for Professional Consulting Services with the Lake City Gateway Airport (hereinafter the "Project"); and

**WHEREAS**, the Continuing Contract provides that Passero shall perform services to the City only when requested and authorized in writing by the City and that each request for services shall be for a specific project and be defined by and embodied in a separate Task Assignment; and

WHEREAS, the City desires to enter into Task Assignment Number Fifteen to its Continuing Contract with Passero for services related to the rehabilitation of the apron and taxi lanes at the Lake City Gateway Airport at a cost not to exceed one hundred three thousand, three hundred seventy dollars and zero cents (\$103,370.00) in accordance with the terms and conditions of Task Assignment Number Fifteen, a copy of which is attached hereto as "Exhibit A" and made a part of this resolution ("Task Assignment Number Fifteen"), and the Continuing Contract.

**WHEREAS**, the City Council has determined that it is in the best interests of its citizens to enter into Task Assignment Number Fifteen.

# NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF LAKE CITY, FLORIDA, AS FOLLOWS:

**Section 1**. The above recitals are all true and accurate and are incorporated herein and made a part of this resolution.

**Section 2**. The City is hereby authorized to enter into Task Assignment Fifteen with Passero Associates, LLC, for the additional services.

Section 3. The City Manager and City Attorney are authorized to make such reasonable changes and modifications to Task Assignment Number Fifteen as may be deemed necessary to be in the best interest of the City and its citizens. The Mayor is authorized and directed to execute and deliver Task Assignment Number Fifteen in the name and on behalf of the City, with such changes, amendments, modifications, omissions, and additions made by the City Manager and City Attorney, if any. Execution by the Mayor and Passero shall be deemed to be conclusive evidence of approval of such changes, amendments, modifications, omissions, and additions, if any.

[Remainder of page intentionally left blank.]

**Section 4.** Effective Date. This resolution shall take effect immediately upon adoption.

**PASSED AND ADOPTED** at a meeting of the City Council this \_\_\_ day of August 2021.

#### CITY OF LAKE CITY, FLORIDA

	Ву:
	Stephen M. Witt, Mayor
ATTEST:	APPROVED AS TO FORM AND
	LEGALITY:
By:	By:
Audrey E. Sikes, City Clerk	Frederick L. Koberlein, Jr.,
	City Attorney

TASK ASSIGNMENT FIFTEEN TO THE CONTINUING CONTRACT BETWEEN THE CITY OF LAKE CITY, FLORIDA AND PASSERO ASSOCIATES, LLC, FOR PROFESSIONAL SERVICES RELATED TO THE REHABILITATION OF THE APRON AND TAXI LANES AT THE LAKE CITY GATEWAY AIRPORT

THIS TASK ASSIGNMENT NUMBER FIFTEEN is made and entered into this \_\_\_\_ day of August 2021, by and between the CITY OF LAKE CITY, FLORIDA, a municipal corporation, located at 205 North Marion Avenue, Lake City, Florida 32055 (herein referred to as "City") and PASSERO ASSOCIATES, LLC, a Florida limited liability company, having a mailing address of 13453 North Main Street, Suite 106, Jacksonville, Florida 32218 (herein referred to as "Consultant")

#### **RECITALS**

A City and Consultant have heretofore entered into a Continuing Contract dated August 21, 2017, for professional consulting services as authorized by City Council Resolution No. 2017-061 (the "Continuing Contract").

B. The Continuing Contract provides that Consultant shall perform services to the City only when requested to and authorized in writing by City and that each request for services shall be for a specific project, with the scope of the work to be performed by and compensation to be paid to Consultant for each separate project and be defined by and embodied in a separate Task Assignment.

C. The City is in need of additional assistance related to the rehabilitation of the apron and taxi lanes at the Lake City Gateway Airport and desires to enter into Task Assignment Fifteen with Consultant for related services pursuant to the terms and conditions included herein and the Consultant's proposed

Supplemental Agreement No. 21-24, titled "Rehabilitate Transient Apron and Taxilanes (Design Only) for Lake City Gateway Airport, Lake City, Florida (hereinafter "Supplemental Agreement 21-24"), a copy of which is attached as "Exhibit A".

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants and agreements herein contained, the parties hereto agree as follows:

- 1. **RECITALS**: The above recitals are all true and accurate and are incorporated herein and made a part of Task Assignment Fifteen.
- 2. **PROJECT**: The City hereby engages Consultant and Consultant agrees to furnish to the City the services and work as set forth in Exhibit A attached hereto.
- 3. **COMPENSATION TO CONSULTANT**: City shall pay Consultant a fixed fee for services rendered, each of which are specified within Exhibit A, at a total projected cost not to exceed one hundred three thousand, three hundred seventy dollars and zero cents (\$103,370.00).
- 4. **PROVISIONS OF CONTINUING CONTRACT:** The terms, provisions, conditions, obligations, and requirements of the Continuing Contract are incorporated in and made a part of this Task Assignment and shall be binding on, and complied with by, Consultant. Should any conflict arise between the terms and conditions set forth herein and the Continuing Contract, the terms and conditions of the Continuing Contract shall be controlling. Should any conflict arise between the terms and conditions set forth in the attached exhibit

with either the Continuing Contract or this Task Assignment, the conflicts shall be construed in favor of the Continuing Contract first and then, if applicable, this Task Assignment.

- 5. **ATTORNEYS' FEES AND COSTS**. In the event of breach by either party of the Continuing Contract or Task Assignment, the breaching party shall be liable for, and agrees to pay, all costs and expenses incurred in the enforcement of this Continuing Contract or Task Assignment Fifteen, including reasonable attorneys' fees.
- 6. **ENTIRE AGREEMENT**. This Task Assignment Fifteen and the Continuing Contract constitute the entire agreement between City and Consultant and supersedes all prior written or oral understandings with respect to the project. This Task Assignment Fourteen may only be amended, supplemented, modified, or canceled by a duly executed written instrument.
  - 7. **PARTIES BOUND**. This Task Assignment Number Fifteen shall be binding upon and shall inure to the benefit of City and Consultant, their successors and assigns.

[Remainder of page left blank intentionally. Signature page to follow.]

**IN WITNESS WHEREOF**, the parties hereto have made and executed this Task Assignment Number Fifteen as of the day and year first above written.

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Contracts Administrator

Vice President

## City of Lake City



## Lake City Gateway Airport

# Rehabilitate Transient Apron and Taxilanes (Design Phase)

## Design, Topographic Survey, Geotechnical Investigation, and Grants Administration Services

by

Passero Associates, LLC

(PA Project No. 20070044.0024)

## Supplemental Agreement 21-24

#### Supplemental Agreement 21-24 Rehabilitate Transient Apron and Taxilanes (Design Only) Lake City Gateway Airport, Lake City, Florida

PASSERO ASSOCIATES, LLC (PA or "Consultant") agrees to perform the following services, in accordance with the terms and conditions of this Supplemental Agreement and the Contract for Professional Airport Engineering Services, dated August 21, 2017, with the of City of Lake City (City or "Client"), all of which terms and conditions are incorporated herein by reference:

Project Location: Lake City Gateway Airport, 3256 East US Highway 90, Lake City, Florida, 32055

Project Description: The Rehabilitate Transient Apron and Taxilane project at Lake City Gateway Airport consist of pavement milling, bituminous overlay, pavement marking, and verification of aircraft tie down locations for approximately 28,000 square yards of apron and 6700 square yards of existing taxilanes. The project also includes 300 square yards of full depth pavement repair.

Scope of Rasic Services: Professional Civil Engineering Design Services, and Grants Administration Assistance (Attachment A-1: Scope

of Work).	es, and Grants Administration Assistance (A	Allachment A-1. 3
Scope of Special Services: Topographic Survey and Geotechnical Inve	stigation	
<u>City Manager</u> : Mr. Joe Helfenberger.		
<u>City Project Coordinator:</u> Mr. Bradley Byrd, Interim Airport Manager.		
PA Program Manager: Mr. Bradley Wente PA Project Manager: Mr. Matt Singletary		
Basic Services Compensation:	Not-to-Exceed:	\$ 87,635.00
Special Services Compensation:	Not-to-Exceed:	\$ 15,735.00
Total Project Cost (See Attachment A-1: Schedule B):	Not-to-Exceed:	\$ 103,370.00
Schedule: See Attachment A-1		
Meetings: See Attachment A-1, Section IV		
<u>Deliverables</u> : See Attachment A-1, Section IV		
"Client" - City of Lake City	" <u>Consultant</u> " – Passero Associate	s, LLC
Ву:	Ву:	
Stephen M. Witt, Mayor	Bradley Wente, Vice President	
Typed Name, (Title)	Typed Name, (Title)	
ATTEST:	ATTEST:	
BY:	BY:	
Name, (Title)	Angela Witt, Grant and Contracts	
ivalle, (Tille)	Name, (Title)	
Date:	Date:	

## Attachment A-1: Scope of Work Rehabilitate Transient Apron and Taxilanes (Design Only) Lake City Gateway Airport, Lake City, Florida

#### I. Project Description

The Rehabilitate Transient Apron and Taxilane project at Lake City Gateway Airport consist of pavement milling, bituminous overlay, pavement marking, and verification of aircraft tie down locations for approximately 28,000 square yards of apron and 6700 square yards of existing taxilanes. The project also includes 300 square yards of full depth pavement repair. See attached Project Sketch for proposed project.

#### II. Basic Services

Passero Associates, LLC (Consultant) will provide the following basic services to assist the City of Lake City (City) with the Design Phase of the Taxiway C Realignment Project. Project services include design validation and conformance with FAA applicable design guidance. FAA guidance documents include but are not limited to:

Advisory Circular 150/5300-13 Change 1, Airport Design

Advisory Circular 150/5320-5, Airport Drainage Design

Advisory Circular 150/5320-6, Airport Pavement Design and Evaluation

Advisory Circular 150/5370-2, Operational Safety on Airports During Construction

Advisory Circular 150/5370-10, Standards for Specifying Construction of Airports

## A. Joint Automated Capital Improvement Program (JACIP) and FAA Obstruction Evaluation / Airport Airspace Analysis (OE/AAA) Assistance

The Consultant shall assist the City in the update to the Airport JACIP in the following areas:

- 1. Coordinate the Engineer's opinion of probable costs for design and construction with existing input in the JACIP
- 2. Update the JPM with Engineer's certifications of plans and specifications.
- 3. Upload plans and specifications into JPM.
- 4. Assist City in uploading signed task orders and third-party agreements.
- 5. Create "Non-Rule making Airport" (NRA) case on FAA OE/AAA site for FAA review of the project construction.

#### B. Grant and Administration Phase:

The Consultant shall aid the City by acting as its liaison and Project coordinator with FAA and FDOT during the Project's design. In addition, the Consultant shall assist the City in the preparation of paperwork required to secure funds for the Project. The specific services to be provided or furnished for this Phase of the Project are the following:

- 1. Preparation of grant application packages; coordination of their execution by the City; and submission to the funding agencies.
- 2. During the Design Phase, to aid the City by acting as its liaison and Project coordinator with the funding agencies.
- 3. The estimated construction cost of this improvement is \$1,750,000. The Consultant shall evaluate and validate the proposed construction budget and keep the City apprised during each phase of the Project of the results of such evaluation. The Consultant shall advise the City as to options available for reducing

- construction costs to maintain the budget, if it appears likely that contractor bid prices will exceed this budget.
- 4. Perform Project management duties such as Project planning, invoice preparation, schedule coordination, coordination of design team and internal cost control.
- Schedule coordination: Consultant shall provide continued coordination so that Project schedules are met for each phase of work included in this contract. Phases of design may be delayed by the FAA or other review agencies.
- 6. The design schedule is anticipated to be as follows:

Time from Contract Execution

Receipt of Notice to Proceed (NTP)

Schematic Design (includes Field Data Collection) 60 days
Pre-Final Design 60 days
Final Design 60 days

#### C. Schematic Design Phase:

The Schematic Design Phase is intended to identify and evaluate alternatives to provide cost-effective and practical solutions for the work items identified. The Consultant will evaluate pavement rehabilitation and phasing alternatives through contacts with local authorities, review of the pre-application, field investigations, and a practical design approach. The Project's design will take advantage of local knowledge and experience and will utilize expertise from recent construction Projects to design a cost-effective Project. The specific services to be provided or furnished for this Phase of the Project are the following:

- Schedule and conduct a pre-design meeting with the City, FAA, and FDOT to review the scope of services
  and become familiar with the Project requirements and operational concerns during the Project's
  construction. Prepare and distribute meeting minutes.
- 2. Acquire and review record documents (such as plans, specifications, reports, and studies) to become familiar with data that is available for the Project.
- Schedule and conduct a meeting with the key Airport stake-holders to review project elements and to better understand constraints related to Airport user and tenant operations and gather input related to impact of possible airfield pavement closures. Prepare and distribute meeting minutes.
- 4. Perform a preliminary Project site inspection to further familiarize the design team with the Project areas.
- 5. Prepare preliminary plans identifying required topographic field surveys, subsurface soils investigations, and other field investigative programs. Develop a schedule of completion of required surveys and investigations to minimize interference with airport and tenant operations.
- 6. Acquire the necessary topographic survey of and utility data for the Project site including related office computations and drafting.
- Acquire the necessary soils and existing pavement investigation data, including borings, pavement cores, and test pits, as well as field and laboratory tests, to identify existing pavement conditions and subsurface soil characteristics.
- 8. Perform a preliminary environmental review, including review of the previous Master Plan. Complete appropriate NEPA forms and submit to the FAA, as required. A CATEX is assumed to be the appropriate documentation.
- Analyze data obtained from subsurface soils and existing pavement investigation program and determine
  properties of existing pavement and soil materials. Document results of program, existing conditions, and
  recommendations in the design report.

- 10. Develop pavement design in accordance with FAA Advisory Circular 150/5320-6, latest edition.
- 11. Develop schematic designs, including preliminary vertical alignment and horizontal geometric layouts.
- 12. Develop schematic construction safety phasing plans to support the above referenced pavement designs, including preliminary pavement horizontal geometric layouts, as needed.
- 13. Prepare preliminary opinion of probable construction costs for each major element of the Project.
- 14. Develop a detailed Engineer's Report which evaluates alternatives to achieve project goals. The Consultant shall provide the Airport with a report identifying appropriate pavement rehabilitation alternatives, develop a preliminary construction phasing for each alternative, and develop an estimate of probable construction cost of each alternative.
- 15. Submit Engineer's Report to the City, FAA, and FDOT for review.
- 16. Schedule and conduct an Engineer's Report presentation meeting with the City to review project design elements, alternatives, and anticipated construction costs.

#### D. Pre-Final (60%) Design Phase

The services to be performed during this Phase consist generally of services required to furnish the City with a set of Pre-Final Plans, Contract Document, Technical Specifications, and Engineer's Report.

The specific services to be provided or furnished for this Phase of the Project are the following:

- 1. Conduct site inspections to verify topographic survey, inventory pavement distresses, inventory visual aid features, and other Project-related existing physical features and facilities.
- 2. Finalize horizontal pavement geometrical layouts and place sufficient information on drawings to layout proposed pavements in field during construction, as needed.
- Develop a preliminary design to develop pavement centerline profiles, typical sections, and other grading details for the proposed work, as needed.
- 4. Evaluate the existing airfield drainage in the Taxiway A / Runway 10-28 infield including any drainage improvements that may be required.
- 5. Develop preliminary airfield marking layouts, as needed.
- 6. Develop preliminary designs of structural Project elements, such as catch basins, manholes, and culverts as needed.
- 7. Meet with Airport and ATCT personnel to develop a draft construction phasing and operations plan that endeavors to limit interference by the Project's construction with airport and tenant operations.
- 8. Develop a draft storm water pollution prevention plan that encompasses all phases of the Project.
- Prepare preliminary Contract Drawings (approximately 60% complete) providing sufficient detail for review of design concepts by the City, FAA, and FDOT.
- 10. Develop general provisions and overall City contract documents, as necessary.
- Develop technical specifications expected to be required for the proposed work. Standard technical specifications shall be used whenever possible, with supplemental specifications developed by the Consultant.
- 12. Prepare a detailed opinion of probable construction cost to reflect the outcomes of Project design.
- Prepare written design report documenting items such as design concepts, assumptions, and alternative designs.
- 14. Perform an internal quality control review on all design documents.

- 15. Submit sufficient copies of preliminary design documents to the City, FAA, and FDOT for their review and comment.
- 16. Schedule and conduct a pre-final design review meeting to discuss and resolve any City comments and perform airfield site visit to verify pre-final design.

#### E. Final Design Phase

The services included under this Phase shall generally consist of services required to furnish the City with a complete set of Contract Documents for the Project, including Final Plans, Specifications, Engineer's Design Report, and opinion of probable construction costs. Services to be performed or furnished during this Phase may include revising the preliminary submittal information to comply with City comments and then completion of the final design. Plans and Specifications will be completed; final design will be coordinated with the City; and a complete set of bid documents will be furnished to the City. A final opinion of probable construction cost and the final Design Report will also be prepared and submitted. A final Construction Safety Phasing Plan (CSPP) and Construction Management Plan will be provided as well.

The specific services to be provided or furnished for this Phase of the Project are the following:

- 1. Finalize the grading and drainage system design.
- 2. Prepare final construction plans, supplemental documents such and construction phasing plans.
- 3. Prepare final quantity takeoffs for the bid schedule. This will include items shown on the drawings and/or described in the technical specifications.
- 4. Prepare a final probable construction cost utilizing the quantity takeoff and bid items previously developed.
- 5. Prepare final contract agreements and technical specifications.
- 6. Submit advance final documents to the City, FAA, and FDOT for final review and comment. The design team and the City will conduct a final design review meeting to discuss contents, costs and other comments.
- 7. Reproduce copies of the bid documents which include plans, specifications, and construction phasing plans, soil boring logs and typical cross sections. These documents will be supplied to the City.

After final comments are provided by the City, FAA and FDOT, Passero will develop a complete BID Set of contracts plans and specifications.

#### III. Special Services

- 1. Special services associates with this project are topographic survey and geotechnical investigation.
- This Phase of the Project does not include any other special services. However, if during the later stages of
  the design phase of this project, other special services are needed, such services shall be performed by the
  Consultant for additional compensation and only as requested and agreed to by the Consultant and City, and
  approved, in writing, by the City.

#### IV. Meetings, Presentations and Deliverables

- 1. Passero Associates will prepare for and attend the following meetings:
  - ♦ Project Design Kick-off Meeting
  - ♦ Site Inspection of project area
  - Project Stakeholder Coordination Meeting
  - ♦ Project Engineer's (Alternatives) Report Review Meeting with Airport, FAA, FDOT
  - ♦ Project 60% Design Review Meeting with Airport, FAA, FDOT.
  - ♦ Project 60% Design Review Meeting with Suwannee River Water Management District.
  - ♦ Field Check of Pre-Final Plans

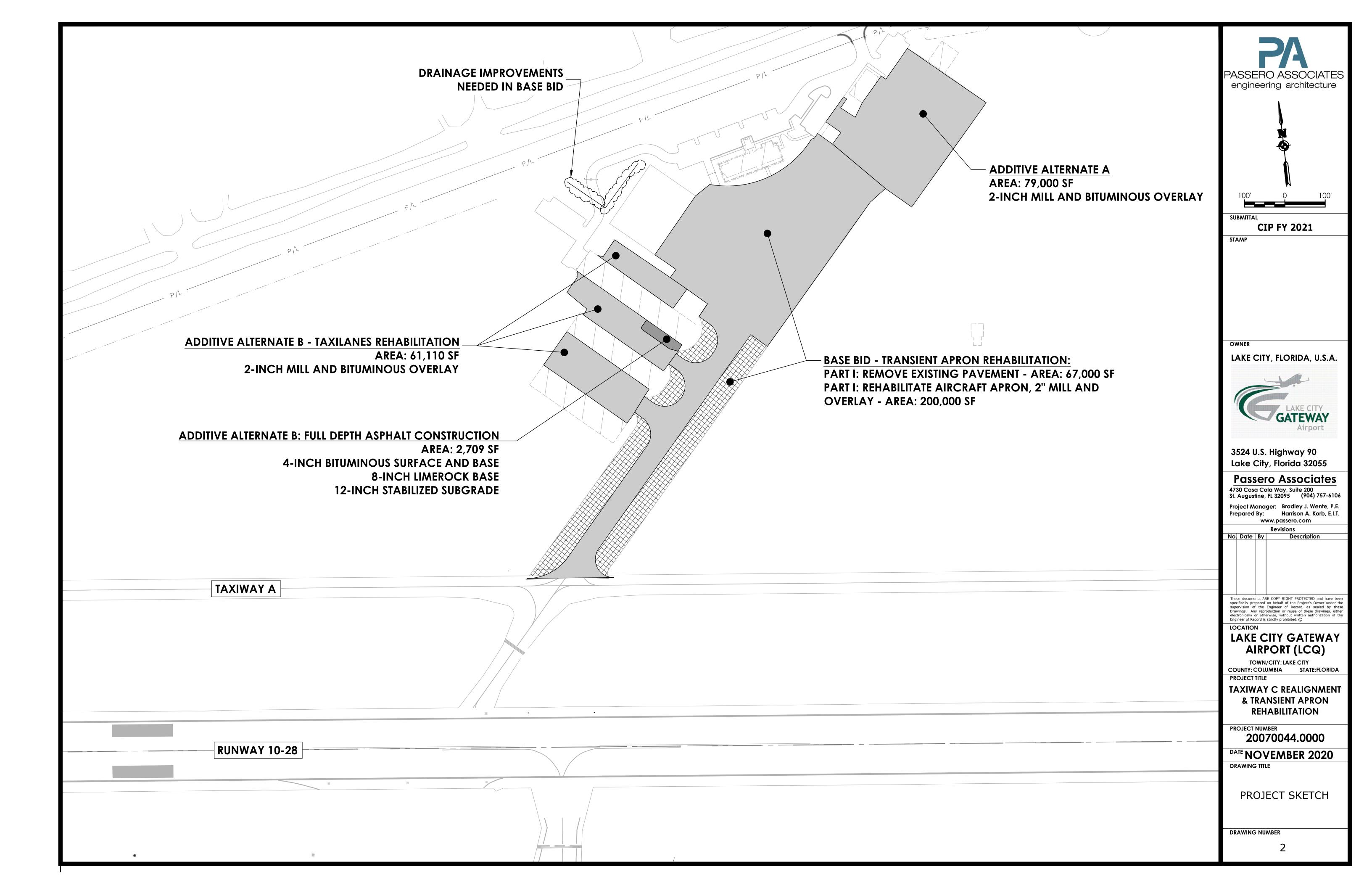
- Project 100% Design Review Meeting with Airport, FAA, FDOT, and City.
- 2. Passero Associates will provide the following deliverables to the City, FAA and FDOT:
  - ♦ FAA AIP Grant Pre-application for signatures.
  - ♦ 3 Sets of 30% Plans and Outline Specifications, Cost Estimate & Preliminary Engineer's Report.
  - ♦ 3 Sets of 60% Plans and Specifications, Cost Estimate
  - 3 Sets of 90% Plans and Specifications, Cost Estimate & Final Engineer's Report.
  - ♦ 3 Sets of Construction Safety Phasing Plan.
  - ♦ 3 Sets of Construction Management Plan.
  - ♦ 3 Sets of 100% (Bid Set) Plans.
  - ♦ 3 Sets of Bid Specifications.
  - ♦ 3 Final Engineer's Report.

#### V. Exclusions

The following items are not included in this Work Order, but are anticipated to be included in a future authorization:

- ♦ Bidding Phase and Recommendation of Award Services
- ♦ Construction Administration
- ♦ Resident Project Representation or Construction Observation services.

**End of Scope of Services** 



## Schedule B Passero Associates, LLC Consultant Services Fees and Costs

Airport: Lake City Gateway Airport	
Project: Rehabilitiate Transient Apron and Taxilanes	
PA Project No: 20070044.0024	
Date: 3/19/21	
Prepared By: Bradley Wente	=

	Employee Classifications									
Project Phases	Project Tasks	Project	Sr.	Project	Gr/Contract		Sr.	Clerical	Task	Phase
		Manager	Engineer	Engineer	Admin.	Designer	Inspector	(Reports)	Totals	Totals
A. JACIP	JACIP Coordination	2			2				190.00	190.00
	Project Planning & Funding Agencies Coordination	2	1		2				245.00	
B. Grant & Administration	Preliminary Construction Budget		2	2					180.00	2,630.00
B. Grant & Administration	Grant Pre-Application Coordination & Submission	2	1		10				405.00	2,030.00
	General Project Management	24							1,800.00	1,800.00
	Start-up, Pre-design meeting & Initial Site Inspection	2	4	4					510.00	
	Data Collection: Sub Coordination & Field Walkthrough	12	8	8					1,620.00	
6 6-h	Develop Design Engineer's Report	4	12	16					1,520.00	5,290.00
C. Schematic Design (30%)	Internal QA/QC	8							600.00	5,290.00
	Review Meeting with City, FAA, FDOT	8	8						1,040.00	
	Project Management (see Part B above)								-	
	Pre-Final Design Development									
	Develop Construction Phasing and Operation Plan	2	8	8					870.00	
	Finalize Pavement Designs	1	4	8					575.00	
	Develop Pre-Final Plans (assume 30 sheets)	4	40	110					6,350.00	
	Coordination Meeting with Suwannee River WMD	8	8						1,040.00	
D. PreFinal Design (60%)	Develop and Submit Environmental Resource Permit		6	8					610.00	12,970.00
D. Prerinal Design (60%)	Update Engineer's Report		6	8					610.00	
	Opinion Cost Update		4	8					500.00	
	Develop Construction Safety Phasing Plan	1	8	16					1,075.00	
	Internal QA/QC	4							300.00	
	Review Meeting with City, FAA, FDOT	8	8						1,040.00	
	Project Management (see Part B above)								-	
	Finalize Contract Plans (assume 30 sheets)		32	72					4,280.00	
	Finalize Technical Specs		2	4					250.00	7,835.00
	Finalize Contract Documents		2	4					250.00	
	Finalize Qty Takeoff		4	8					500.00	
E. Final Design (100%)	Finalize Opinion Cost and project reports		4	4					360.00	
E. Fillal Design (100%)	Finalize Construction Safety Phasing Plan	1	4	6					505.00	
	Internal QA/QC	4							300.00	
	Final Review Meeting with City, FAA, FDOT	8	8						1,040.00	
	Finalize and Submit Bid Documents	1	3	2	2				350.00	
	Project Management (see Part B above)								-	
									-	
									-	-
									-	
	Total Hours:	106	187	296	16	0	0	0		605
	Hourly Rate (2021):	75.00	55.00	35.00	20.00	24.25	29.50	18.00		003
	Direct Salary Cost:	7.950.00	10,285.00	10,360.00	320.00		-	-		\$ 28,915.00
	ancer search y costs	.,550.00	10,205.00	10,000.00	320.00		l	1		y

Travel: Number of Trips	4
Travel: Mileage per Trip	200
Travel: Cost per Mile	\$ 0.57
Total Travel Costs:	\$ 452.00
Per Diem: Number of Days	0
Per Diem Rate	\$
Total Per Diem Costs:	\$ -
Topographic Survey	\$ 12,300.00
Geotechnical Investigation	\$ 3,435.00
Total Subconsultant Costs:	\$ 15,735.00
Reproduction (copies, presentations, boards, plans)	\$ 250.00
Miscellaneous Expenses	\$ 150.00
Total Direct Non-salary Expenses	\$ 16,587.00

Summary of All Fees and Costs:			
Total Hours:	605		
Total Direct Salary Costs:	28,915		
Overhead/OH (168% of Direct Labor Costs):	48,577		
Total Labor Cost:	77,492		
Fixed Fee (12% of Total Labor Cost):	9,299		
Subtotal:	86,791		
Total Direct Non-salary Expenses:	16,587		
Total Cost (Labor, OH, Fixed Fee & Expenses):	103,378		
SAY:	\$ 103,370		

Page 1 of 1



