



Grant Writing Experts for Emergency Services

Joshua Wehinger - Fire Chief  
City of Lake City Fire Department  
225 NW Main Blvd # 101  
Lake City, Florida 32055

November 9, 2022

Dear Chief Wehinger,

Our team at Firehouse Grants appreciates this opportunity to assist your department with grant funding. Based on our conversation, I am confident that we can help secure funding for one of your highest priorities of replacing SCBA that are over 10 years old. As a life safety initiative, this project is definitely high priority for AFG and the likelihood of funding is very good as long as you prepare a high-quality application.

The Firehouse Grants team can help you prepare unique, comprehensive, and compelling applications based on our in-depth knowledge of these grant programs, our expertise as technical writers, our sole focus on fire and EMS grants, and our personal understanding of the industry as firefighters ourselves. With an overall success rate of around 80% you can rest assured that we have plenty of experience and a proven track record to match. For The FY2021 AFG program, we have already secured awards for our clients totaling \$19 million with roughly \$6.5 million for SCBA.

Our fees are as follows:

- Individual AFG - Prepare a complete application for an individual department - \$4,500 (payment terms can be flexible). Services include strategic guidance, logistical support with FEMA GO, as well as preparation of the application's online/technical portion and all narrative sections.

An investment in our services has the potential to generate substantial returns while letting you and the department focus on operations, training, fire prevention, work, and family - all the things you do best. As you'll find in our standard agreement, if the AFG application is not funded in the first year (for whatever reason), we will continue to update and resubmit the application for no additional up-front fee plus a \$1K contingent fee. The contingent fee is payable if, and only if, the application is subsequently funded. In other words, we will remain committed to the department until the applications are awarded.

Please let me know if you or anyone at the department has any questions! Feel free to reach me at 215.896.8174.

Stay safe,

David Schwartz



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