

## **RESOLUTION NO 2025 - 070**

### **CITY OF LAKE CITY, FLORIDA**

**A RESOLUTION OF THE CITY OF LAKE CITY, FLORIDA APPROVING THAT CERTAIN AGREEMENT BETWEEN THE CITY AND TYLER TECHNOLOGIES, INC, A DELAWARE CORPORATION FOR ENTERPRISE PERMITTING AND LICENSING SOFTWARE COMPONENTS IN SUPPORT OF THE GROWTH MANAGEMENT, CUSTOMER SERVICE, AND FINANCE DEPARTMENTS; MAKING CERTAIN FINDINGS OF FACT IN SUPPORT OF THE CITY APPROVING SAID AGREEMENT; AUTHORIZING THE REALLOCATION OF FUNDS IN THE CITY BUDGET TO FUND THE ACQUISITION OF SAID SOFTWARE SOLUTION; RECOGNIZING THE AUTHORITY OF THE MAYOR TO EXECUTE AND BIND THE CITY TO SAID AGREEMENT; DIRECTING THE MAYOR TO EXECUTE AND BIND THE CITY TO SAID AGREEMENT; REPEALING ALL PRIOR RESOLUTIONS IN CONFLICT; AND PROVIDING AN EFFECTIVE DATE.**

WHEREAS, the City of Lake City ("City") is in need of new software to integrate with the New World system that is currently being utilized, to perform permitting and licensing, business management, community development and cashiering for the finance and customer service departments. (the "Services"); and

WHEREAS, Tyler Technologies, Inc. (the "Vendor") has a platform to provide the Services, which platform integrates with the City's existing enterprise resource planning ("ERP") solution also provided by the Vendor; and

WHEREAS, the Vendor and the City desire to expand the scope of services provided by the Vendor to the City by amending the City's existing agreement with the Vendor for ERP solutions by adding the Services as additional platforms to be provided by the Vendor to the City; and

WHEREAS, funding the acquisition of the Services requires a reallocation of funds within the City budget; and

WHEREAS, adopting the terms of the proposed contract with Vendor in the form of the Exhibit attached hereto (the "Agreement") would add the Services to the existing contract between the Vendor and the City; and

WHEREAS, engaging the Vendor to provide the additional Services, and reallocating funds in the City budget to fund the acquisition of the Services are in the public interest and in the interests of the City; now therefore

BE IT RESOLVED by the City Council of the City of Lake City, Florida:

1. Engaging the Vendor to provide the Services in the Agreement and reallocating funds in the

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City budget to fund the acquisition of the Services are in the public or community interest and for public welfare; and

2. In furtherance thereof, the City Manager is authorized and directed to reallocate such funds to the 001.55.524-030.34 account in the City's budget as are necessary and prudent to fund the acquisition of the Services from the Vendor; and
3. In furtherance thereof, the Agreement in the form of the Exhibit attached hereto should be and is approved by the City Council of the City of Lake City; and
4. The Mayor of the City of Lake City is the officer of the City duly designated by the City's Code of Ordinances to enforce such rules and regulations as are adopted by the City Council of the City of Lake City; and
5. The Mayor of the City of Lake City is authorized to execute on behalf of and bind the City to the terms of the Agreement; and
6. The Mayor of the City of Lake City is directed to execute on behalf of and bind the City to the terms of the Agreement; and
7. All prior resolutions of the City Council of the City of Lake City in conflict with this resolution are hereby repealed to the extent of such conflict; and
8. This resolution shall become effective and enforceable upon final passage by the City Council of the City of Lake City.

APPROVED AND ADOPTED, by an affirmative vote of a majority of a quorum present of the City Council of the City of Lake City, Florida, at a regular meeting, this \_\_\_\_ day of April, 2025.

BY THE MAYOR OF THE CITY OF LAKE CITY,  
FLORIDA

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Noah E. Walker, Mayor

ATTEST, BY THE CLERK OF THE CITY COUNCIL  
OF THE CITY OF LAKE CITY, FLORIDA:

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Audrey E. Sikes, City Clerk

APPROVED AS TO FORM AND LEGALITY:

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Clay Martin, City Attorney



Quoted By:  
Quote Expiration:  
Quote Name:

Heather Brown  
7/28/25  
Lake City FL - EP&L SaaS

**Sales Quotation For:**

City of Lake City  
PO Box 1687  
Lake City FL 32056-1687

**Tyler Annual Software - SaaS**

Description	Annual
<b>New World ERP</b>	
Enterprise Permitting & Licensing	
Business Management Suite - Per User [10]	\$ 13,671
Community Development Suite - Per User [10]	\$ 13,671
Civic Access - Business Management	\$ 7,291
Civic Service - Community Development	\$ 7,291
Decision Engine	\$ 4,557
eReviews	\$ 13,671
GIS-Per User [20]	\$ 6,510
Enterprise Permitting & Licensing Mobile	\$ 456
Advanced Automation Bundle	\$ 3,140
Core Foundation Bundle	\$ 2,829
Report Toolkit	\$ 2,278
<b>Tyler One</b>	
Content Manager	

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**EXHIBIT TO  
RESOLUTION**

**NOT FOR  
EXECUTION**

Core		\$ 8,798
Tyler Products		
Cashiering		\$ 6,913
	<i>Sub-Total</i>	\$ 91,076
	<i>Less Discount:</i>	<i>\$ 27,321</i>
	<b>TOTAL</b>	<b>\$ 63,755</b>

#### Hourly Services

Description	Hours	Price
<b>New World ERP</b>		
<b>Enterprise Permitting &amp; Licensing</b>		
Advanced Automation Bundle	8	\$ 1,560
Civic Access - Business Management	24	\$ 4,680
Civic Service - Community Development	24	\$ 4,680
Community Development Suite - Per User	192	\$ 37,440
Core Foundation Bundle	16	\$ 3,120
Decision Engine	8	\$ 1,560
eReviews	72	\$ 14,040
Enterprise Permitting & Licensing Mobile Implementation Fee	16	\$ 3,120
Business Management Suite - Per User	144	\$ 28,080
<b>Tyler One</b>		
<b>Tyler Products</b>		
Cashiering	32	\$ 6,240

TOTAL

536

\$ 104,520

**Fixed Fee Services**

Description	Units	Price	Maintenance
New World ERP			
Other Services			
Project Management	70	\$ 14,000	\$ 0
Tyler One			
Content Manager			
Core	32	\$ 6,240	\$ 0
<b>TOTAL</b>		<b>\$ 20,240</b>	<b>\$ 0</b>

**Conversion Services**

Description	Price
New World ERP	
Enterprise Permitting & Licensing	
Business Management-Conversion	\$ 21,150
Community Development -Conversion	\$ 14,100
<i>Sub-total</i>	\$ 35,250
<i>Less Discount</i>	<i>\$ 17,625</i>
<b>TOTAL</b>	<b>\$ 17,625</b>

**Summary****One Time Fees****Recurring Fees**

Total Tyler Software	\$ 0	\$ 0
Total SaaS	\$ 0	\$ 63,755
Total Tyler Services	\$ 142,385	\$ 0
Total Third-Party Hardware, Software, Services	\$ 0	\$ 0

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Summary Total

\$ 142,385

\$ 63,755

## Comment

Business Management: Tyler leads and owns the "Assess and Define" and "Configuration" of 1 unique business transactions, 1 template business transactions, 1 geo-rules and 1 automation events. Configuration elements beyond this will be owned by the client." Community Development: Tyler leads and owns the "Assess and Define" and "Configuration" 2 unique business transactions, 2 template business transactions, 1 geo-rules and 1 automation events. Configuration elements beyond this will be owned by the client. EPL Implementation normally consists of 75% remote and 25% onsite. eReviews enables electronic review and markup of submitted plans and other documentation by client personnel.

eReviews enables electronic review and markup of submitted plans and other documentation by client personnel. eReviews requires Bluebeam Studio Prime, at an estimated yearly subscription cost of \$3,000/100 users. eReviews also requires Bluebeam Revu licenses for agency staff that is involved in the review, markup, and management of electronic plans. Bluebeam Revu licenses are approximately \$300 per user per year. Bluebeam Studio Revu and Bluebeam Prime are to be purchased separately by the client.

In the event Client acquires from Tyler any edition of Tyler Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Tyler Content Manager software with non-Tyler applications, Client must purchase or upgrade to Tyler Content Manager Enterprise Edition.</TCM-SE-SW>

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees, SaaS fees, Hosting fees, and Subscription fees are first payable when Tyler makes the software accessible to the Client (for Maintenance) or on the first day of the month following the date this quotation was signed (for SaaS, Hosting, and Subscription), and any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the Agreement.
- Fees for services included in this sales quotation shall be invoiced as indicated below.
  - o Implementation and other professional services fees shall be invoiced as delivered.
  - o Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.

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o Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into

Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and material basis. "

o Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where Project Planning Services are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.

o If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.

o Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration

Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product

suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

- Expenses associated with onsite services are invoiced as incurred.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: <https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_

Print Name: \_\_\_\_\_

P.O.#: \_\_\_\_\_