

MEETING DATE
9-19-2022

# CITY OF LAKE CITY

## Report to Council

COUNCIL AGENDA	
SECTION	
ITEM NO.	

**SUBJECT: Edward Byrnes Memorial Justice Assistance Grant FY2021  
Grant Application**

**DEPT / OFFICE: Police**

<b>Originator:</b> Chief Gerald Butler <i>gnoo</i>																
<b>City Manager</b> Paul Dyal	<b>Department Director</b> Chief Gerald Butler	<b>Date</b> 9/2/2022														
<b>Recommended Action:</b> Approve request for Lake City Police Department to apply for the Edward Byrne Memorial Justice Assistance Grant FY2021 in the amount of \$113,942.00																
<b>Summary Explanation &amp; Background:</b> <p>These grant funds will be used to purchase License Plate Reader (LPR) trailers, which includes a system for detecting the speed of vehicles. One of the trailers will also include a message element to notify citizens of events or hazards in the area.</p> <p>Funds will also be used to purchase a "quick deploy LPR" which will allow for the utilization of LPR capabilities in areas that a trailer can't be set up.</p> <p>Also, pink badges for Police Officers will be purchased to wear in support of Breast Cancer Awareness in October (beginning in 2023).</p> <p>Equipment Cost Breakdown:</p> <table> <tr> <td>One (1) L6Q Quick Deploy Camera (Solar Kit)</td> <td>\$6,495.00</td> </tr> <tr> <td>Two (2) 25mm L5F Upfit Kit</td> <td>\$23,000.00</td> </tr> <tr> <td>One (1) Standard 2-Camera LPR Trailer – 300W panel</td> <td>\$29,020.38</td> </tr> <tr> <td>One (1) Advanced 2-Camera LPR Trailer</td> <td></td> </tr> <tr> <td>With Message Board – 300w Solar</td> <td>\$43,261.45</td> </tr> <tr> <td>Associated Costs for setup/training of trailers</td> <td>\$7277.00</td> </tr> <tr> <td>Pink Badges</td> <td>\$4885.17</td> </tr> </table> <p><b>Total Award: \$113,942.00</b></p>			One (1) L6Q Quick Deploy Camera (Solar Kit)	\$6,495.00	Two (2) 25mm L5F Upfit Kit	\$23,000.00	One (1) Standard 2-Camera LPR Trailer – 300W panel	\$29,020.38	One (1) Advanced 2-Camera LPR Trailer		With Message Board – 300w Solar	\$43,261.45	Associated Costs for setup/training of trailers	\$7277.00	Pink Badges	\$4885.17
One (1) L6Q Quick Deploy Camera (Solar Kit)	\$6,495.00															
Two (2) 25mm L5F Upfit Kit	\$23,000.00															
One (1) Standard 2-Camera LPR Trailer – 300W panel	\$29,020.38															
One (1) Advanced 2-Camera LPR Trailer																
With Message Board – 300w Solar	\$43,261.45															
Associated Costs for setup/training of trailers	\$7277.00															
Pink Badges	\$4885.17															
<b>Alternatives:</b>  Budget Equipment in FY2024																

**Source of Funds:**

Grant/General Fund

**Financial Impact:**

\$113,942.00 Grant Amount. If purchase exceeds grant, expenses will be paid from forfeiture monies or general fund.

**Exhibits Attached:**

Quote



*Protecting Officers,  
Families and Communities*

05/13/2022

Gerald Butler  
Chief of Police  
Lake City Police Department  
225 NW Main Blvd  
Lake City, FL 32055  
(386) 752-4344

Dear Chief Butler,

Thank you for your consideration as you review Vigilant Solutions newly offered L6Q "Quick Deploy" LPR camera solution. I am pleased to present the attached product data sheet attached showing all proprietary features and elements which support a sole source justification for Vigilant Solutions' L6Q cameras. The L6Q Camera, with its patent pending features, accessories and benefits is ONLY offered by Vigilant Solutions and its licensed certified affiliates.

We look forward to serving you.

Best Regards,

*Greg Skelly*

Greg Skelly  
Regional Sales Manager  
[Greg.Skelly@motorolasolutions.com](mailto:Greg.Skelly@motorolasolutions.com)  
404-664-7605





**Quote for:**

Lake City Police Department

**Attn:**

Gerald Butler

**Reference:**

L6Q-1-Mobile Trailer-2-Lake City PD LPR MB System  
Proposal

**Contract:** HGAC Cooperative Agreement - Contract -  
Vigilant Solutions, LLC - Public Services - ID: 6581

**Quote By:**

Michael Costa

**Date:**

08-16-22







Vigilant Solutions is about protecting officers, families and communities. Vigilant is about saving lives – creating innovative and essential intelligence solutions for law enforcement that enhance policing efforts. Intelligence can solve crimes, prevent crimes before they occur, and improve safety for officers and the public that they serve and protect. Vigilant’s solutions are designed to collect, organize and share data to credentialed law enforcement personnel, making intelligence actionable and readily accessible.

## WHAT WE DO:



**REDUCE  
CRIME RATES**



**OFFICER  
SAFETY**



**INCREASE  
EFFICIENCY &  
PRODUCTIVITY**



**REVENUE  
DISCOVERY/  
RECOVERY**



## OUR PRODUCTS:

- License Plate Recognition (LPR) Data and Analytics
- Fixed and Mobile LPR Cameras
- Body Worn Cameras
- Facial Recognition
- Campus Safety Solutions
- Parking Enforcement Solutions
- Corporate Security Solutions

---

**BE SAFE. BE SMART. BE VIGILANT.**

VIGILANTSOLUTIONS.COM • 925-398-2079

		<b>Vigilant Solutions, LLC</b> P.O Box 841001 Dallas, Texas 75202 (P) 925-398-2079    (F) 925-398-2113		 <b>MOTOROLA SOLUTIONS</b>	
Issued To:	Lake City Police Department - Attention: Gerald Butler			Date:	08-16-22
Project Name:	L6Q-1-Mobile Trailer-2-Lake City PD LPR MB System Proposal			Quote ID:	MNC-0007-13

## PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

### L6Q Quick Deploy Camera

Includes: 1 - L6Q Camera with Solar Kit

Qty	Item #	Description
(1)	VSF-L6Q-S-KIT \$6,495.00 Each	<b>L6Q Quick Deploy Camera (Solar Kit)</b> <u>Offer Includes:</u> <ul style="list-style-type: none"> <li>One (1) L6Q camera with two (2) Lex-11 high capacity internal batteries</li> <li>Solar Kit (40W solar panel, mounting bracket, charge controller, 12 Ah battery, Cable with M12 power connector)</li> <li>Camera mounting bracket</li> <li>USB-C cable and USB-C to USB-A adapter, Micro SD card</li> <li>Requirements <ul style="list-style-type: none"> <li>Hosted LPR account for data storage, alerting, analytics and more</li> <li>Enterprise Service Agreement</li> </ul> </li> </ul> <u>Optional, Sold Separately:</u> <ul style="list-style-type: none"> <li>12VDC Power Pigtail</li> <li>120V AC power supply</li> <li>Active SIM card with cellular data plan</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$6,495.00</b>
Qty	Item #	Description
(1)	VSBSCSVC-L6Q \$250.00 Each	<b>Vigilant L6Q Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"> <li>Vigilant L6Q Service Package for Hosted/Managed LPR Deployments</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$250.00</b>

## Mobile L5F LPR Trailers

Includes: (2) - 300 Watt Mobile LPR Trailers

Trailer 1: Includes (2) L5F 25mm Cameras & Accessories

Trailer 2: Includes (2) L5F 25mm Cameras, 300 Watt Solar Panel Kit, Message Board & Accessories

Qty	Item #	Description
(2)	VT-TRL-2-55-L5F \$11,500.00 Each	<b>25mm L5F Upfit Kit</b> <ul style="list-style-type: none"> <li>•</li> <li>• Qty=2 25mm lens package</li> <li>• Tablet Processing Unit and</li> <li>• 2 15ft L5F Cables</li> <li>• GPS/4G Antenna <ul style="list-style-type: none"> <li>◦ Trailer must include the following:</li> </ul> </li> <li>• 12V Power System</li> <li>• Internal Mounting space for Tablet LPR Processing Unit</li> <li>• Suitable Mounting Location for LPR Cameras</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$23,000.00</b>
Qty	Item #	Description
(1)	VSS-STD-SPD-VLT \$29,020.38 Each	<b>Standard 2-Camera LPR Trailer - 300W panel</b> <ul style="list-style-type: none"> <li>•</li> <li>• Speed Trailer chassis Metal Display</li> <li>• ALPR install of (2) Vigilant LPR Cameras</li> <li>• Custom Built Battery Box</li> <li>• Firstnet Capable 5G Router / Modem</li> <li>• GPS/4G antenna</li> <li>• 300W Solar Panel</li> <li>• 3x 200 ah 12V Battery system</li> <li>• Touchscreen</li> <li>• Display Control Unit</li> <li>• Certified Radar Included</li> <li>• Optional 12V Lithium Upgrade Sold Separately</li> <li>• Required Vigilant 2-Camera/Tablet Sold Separately</li> <li>• Two Lines of Messaging Included with Speed Sign</li> <li>• Minimum 5-7 day run time (Dependent on geographical location and sunlight conditions)</li> <li>• 1-Year manufacturer's warranty (Excludes tires and/or batteries).</li> <li>• 45-60 Day Lead Time</li> <li>• Delivery Included</li> <li>• Custom Colors Available ( Blue, Green, Orange) <ul style="list-style-type: none"> <li>◦ Add 30 days to lead time</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$29,020.38</b>

Qty	Item #	Description
(1)	VSS-STD-MSG-VLT \$43,261.45 Each	<b>Advanced 2-Camera LPR Trailer with Message Board - 300W Solar</b> <ul style="list-style-type: none"> <li>• Message Board Trailer chassis (71" x 48" Display)</li> <li>• ALPR install of (2) Vigilant LPR Cameras</li> <li>• Custom Aluminum Battery Box &amp; Equipment Enclosure</li> <li>• Firstnet Capable Router / Modem</li> <li>• GPS/4G antenna</li> <li>• 360W Solar Panel</li> <li>• 4x 200 ah 24V Long Run Battery system w/ Victron Remote Monitoring</li> <li>• Touchscreen Display Control Unit</li> <li>• Certified Radar Included</li> <li>• Minimum 7-10 day run time (Dependent on geographical location and sunlight conditions)</li> <li>• 1-Year manufacturer's warranty (Warranty does not cover tires or batteries).</li> <li>• 60 Day Lead Time</li> <li>• Delivery Included</li> <li>• Custom Colors Available ( Blue, Green, Orange) <ul style="list-style-type: none"> <li>◦ Add 30 days to lead time</li> <li>◦ Optional 24V Lithium Upgrade Sold Separately</li> <li>◦ Required Vigilant 2-Camera/Tablet Sold Separately</li> </ul> </li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$43,261.45</b>

## Vigilant Services

Includes: Deployment Service Packages, Start Up & Commissioning Services

Qty	Item #	Description
(1)	VSBCSVC-01 \$2,100.00 Each	<b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"> <li>• Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> <li>◦ Includes access to all LEARN or Client Portal and CarDetector software updates</li> </ul> </li> <li>• Priced per camera per year for up to 14 total camera units registered</li> <li>• Requires new/existing Enterprise Service Agreement (ESA)</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$2,100.00</b>
Qty	Item #	Description
(2)	SSUPSYS-COM \$995.00 Each	<b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>• Vigilant technician to visit customer site</li> <li>• Includes system start up, configuration and commissioning of LPR system</li> <li>• Includes CDM/CDF Training</li> <li>• Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$1,990.00</b>

Qty	Item #	Description
(1)	VSPTRNG \$1,250.00 Each	<b>Vigilant End User Training</b> <ul style="list-style-type: none"> <li>End user training for Vigilant products <ul style="list-style-type: none"> <li>Covers all client purchased applications</li> <li>Includes classroom and field operation training</li> </ul> </li> <li>Vigilant certified technician to visit site and perform one training class</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$1,250.00</b>
Qty	Item #	Description
(1)	VSPTRVL-01 \$1,550.00 Each	<b>Vigilant Certified Partner Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>Vigilant certified technician to visit client site</li> <li>Includes all travel costs for onsite support services</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$1,550.00</b>

### Shipping & Handling Services

Qty	Item #	Description
(2)	VS-SHP-02 \$70.00 Each	<b>Vigilant Shipping Charges - Fixed or Comms</b> <ul style="list-style-type: none"> <li>Applies to each fixed camera LPR System</li> <li>Or Communication Box Purchased without LPR System</li> <li>Shipping Method is FOB Shipping</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$140.00</b>

#### Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. Returns or exchanges will incur a 15% restocking fee.
3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
4. Motorola's Master Customer Agreement and all applicable addenda, available at [https://www.motorolasolutions.com/en\\_us/about/legal.html](https://www.motorolasolutions.com/en_us/about/legal.html) shall govern the products and services, and is incorporated herein by this reference.

Quoted by: Michael Costa - 954-605-7872 - Michael.N.Costa@motorolasolutions.com

<b>Total Price</b>	<b>\$109,056.83</b> (Excluding sales tax)
--------------------	---