



**City of LaBelle Board of Commissioners
Agenda Request**

To: Honorable Mayor and City Commission
Prepared By: Deanna Bornstein (Superintendent Mitchell Wills)
Date of Meeting: 5/14/2026
Date Submitted: 5/6/2026
Title of Agenda Item: Enterprise Fleet Management
Agenda Location: Non-Public Hearing Items

Report in brief: By partnering with Enterprise Fleet Management, City of LaBelle will be better able to leverage its buying power, implement a tighter controlled resale program to lower total cost of ownership and in turn minimize operational spend. City of LaBelle will reduce fuel costs by 20% and reduce maintenance costs from \$149.3 on average to \$64.24 per unit. Leveraging an open-end lease maximizes cash flow and recognizes equity from vehicles sold creating an internal replacement fund. Furthermore, City of LaBelle will leverage Enterprise Fleet Management's ability to sell vehicles at an average of 10% above Black Book value. By shifting from reactively replacing inoperable vehicles to proactively planning vehicle purchases, City of LaBelle will be able to replace all of its vehicles over the course of 5 years while creating a 10 year savings of \$331,754 and a continued sustainable savings of \$15,198.12.

Staff Comments: N/A

Fiscal Impact: Yes

Recommended Actions: