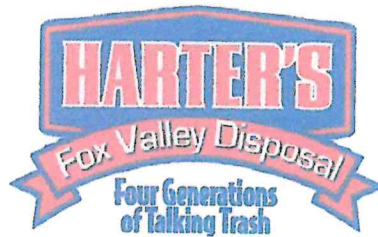


Harter's Fox Valley Disposal
169901 Ringle Ave.
Ringle, WI 54471

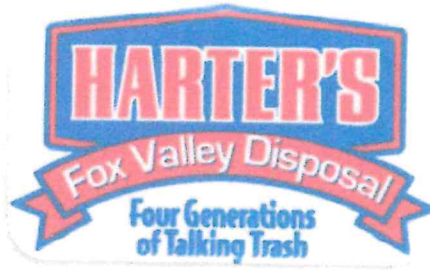


Office: (715) 446-5400
Website: www.harters.net
Email: agayhart@harters.net

Village of Kronenwetter, WI

Prepared by Nick Achtermeier Jr.
Harter's Fox Valley Disposal
169901 Ringle Ave.
Ringle, WI 54471
715-446-5400

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8/7/2025

Village of Kronenwetter

Harter's Fox Valley Disposal
169901 Ringle Ave.
Ringle, WI. 54471

Thank you for providing Harter's Fox Valley Disposal with the opportunity to submit a proposal for the Village of Kronenwetter's trash and recycling hauling. We are a customer service oriented, family-owned company that has been hauling trash for four generations. Harter's is a Wisconsin company that employs Wisconsin people and the maximum amount of the revenue we generate is kept in the state. We service over 160 municipalities in Wisconsin and Minnesota, some as big as 18,000 households and some that are just a few hundred households. We service Wausau, Mosinee, Schofield, Stratford, Rib Mountain and many other communities in Central and North East Wisconsin.

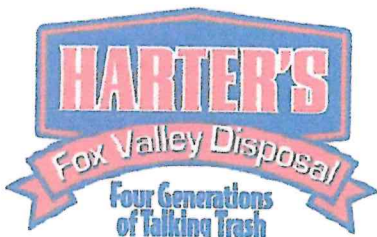
We would like to take this time to say thank you for taking the valuable time out of your day to review our proposal. We hope that our proposal and our reputation will help you to select us to be the future hauler for the Village of Kronenwetter. If you should have any questions, you can contact me anytime.

Thank you, 

Nick Achtermeier, Jr.
Municipal Sales Manager
Cell: 715 881-1698
nachtermeier@harters.net

Andy Gayhart
Owner
Cell: 608-790-7733
agayhart@harters.net

Harter's Fox Valley Disposal
169901 Ringle Ave.
Ringle, WI 54471



Office: (715) 446-5400
Website: www.harters.net
Email: agayhart@harters.net

Company Overview:

Harter's Fox Valley Disposal is a fourth generation, family-owned company. We take great pride in our superior customer service. Whether a small account or our largest, we promise each customer that we will go out of our way to help our customers as much as we possibly can.

Harter's Fox Valley Disposal is a sister company to Harter's Quick Clean Up and Dynamic Recycling. Harter's Quick Clean Up operates 25+ trucks, has over 2,000 commercial accounts, picks up over 20,000 residential accounts, and has hundreds of roll off containers in La Crosse, WI. Dynamic Recycling is one of the larger electronic Recyclers in the Midwest, and is a company that operates on high ethics and environmental guidelines. Because of Dynamic Recycling Harter's is able to offer better options on electronic recycling.

We are a company that believes the future is "Green" and are always looking for new ways to recycle and help the environment wherever and whenever possible. It is our promise to our customers that we will always give them the best service, and handle their refuse in the most environmentally friendly way possible.

Why Harter's is Different:

Harter's is a family-owned trash and recycling business run by people who have dedicated their lives to the trash and recycling industry. In order to better serve our customers, we pride ourselves on knowing more about the waste removal and recycling business than anyone else. We have dedicated ourselves to providing the best service for all of our customers. When our clientele needs something done, they talk directly to a Harter's representative and we take care of the request on the spot. We do not have the "big business" mentality where it always seems to take days to take care of the smallest issues. However, we have the resources to compete with any waste removal and recycling company in the area.

Harter's provides great service, and we also are very competitive in all of our prices. We service over 145 townships in Central Wisconsin and the Fox Valley. Many companies will offer a few references and a couple of townships they serve for future customers to contact. At Harter's we have no problem sending over a spreadsheet of every township we service so our potential customers can pick and choose who they call for references, not just the townships we pick out for you.

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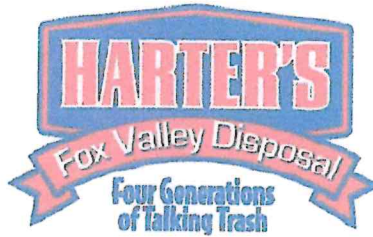
Company Profile:

- Family-owned company that has been serving the Central Wisconsin area since 2008.
- Owner Andrew Gayhart.
- General Manager is Todd Mitchell.
- Municipal Sales is Nick Achtermeier, Jr.
- Service over 160 townships, and pick up 150,000+ stops per week.
- Specialize in residential services, recycling, commercial pick up, construction dumpsters, roll-off containers, and compactor sales + services.
- Counties serviced include; Brown, Marathon, Menominee, Outagamie, Portage, Shawano, Oconto, Waupaca, Fond du lac, Marinette, Lincoln, Winnebago, Sheboygan, Ozaukee, Washington, Manitowoc, Dodge and Kewaunee.
- Sister Company in La Crosse that has been in business since 1993.
- We have a sister company, Dynamic Recycling, that specializes in electronics recycling.
- Over 90 trucks and 100+ employees with 401k and healthcare benefits.

Facilities

- Harter's Fox Valley Disposal 169901 Ringle Ave. Ringle, WI. 54471
- Harter's Fox Valley Disposal 1120 E. Pearl St. Seymour, WI. 54165
- Harter's Lakeside Disposal W2578 Holland-Lima Rd. Oostburg, WI. 53070
- Harter's Expert Disposal 2610 Engel Rd Wisconsin Rapids, WI. 54495
- Harter's Expert Disposal 128 N. Clairemont Ave. Eau Claire, WI. 54703

Harter's Fox Valley Disposal
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Email: agayhart@harters.net

References

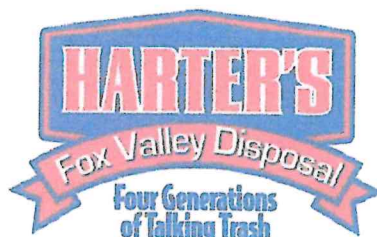
Municipality: The Town of Lawrence
Contact: Patrick Wetzel-Administrator
Email: patrickw@lawrencewi.gov
Date of work: 1/1/2025-12/31/2029
Phone number: 920 347-3710

Municipality: Village of Howard
Contact: Geoff Farr, PE - Public Works Director
Email: gfarr@villageofhoward.com or publicworks@villageofhoward.com
Date of work: 1/1/2014-12/31/2026
Phone number: 920 434-4060

Municipality: Town of Ledgeview
Contact: Greg Potts- Director of Public Works
Email: gpotts@ledgeview.wi.gov
Date of work: 11/1/2020-12/31/2030
Phone number: 920 366-3360, ext. 102

Municipality: The City of Wausau
Contact: Mary Ann Groat-Finance Director
Email: mgoat@ci.wausau.wi.us
Date of work: 1/1/2016-12/31/2026
Phone number: 715 216-6640

Harter's Fox Valley Disposal
169901 Ringle Ave.
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MUNICIPALITIES SERVICED

Marathon County

Franzen
Norrie
Village of Elderon
Hatley
City of Wausau
Bevent
Town of Wausau
Bergen
Kronenwetter
Village of Marathon
Schofield
Easton
Aniwa
Texas
Ringle
Maine
Edgar
Reid
City of Mosinee
Town of Mosinee
Rib Mountain
Knowlton
Village of Stratford
Town of Emmet
Town of Day
Town of Eau Claire
Town of Cassel

Outagamie County

Black Creek
Center
Freedom
Greenville
Hortonville
Maple Creek
Bovina
Maine
Village of Bear Creek
City of Seymour
Vanden Broek
Hortonia

Marquette County

City of Peshtigo

Waupaca County

Marion
Town of Fremont
Wyoming
Big Falls
Clintonville
Embarrass
Village of Iola
Town of Farmington

Portage County

Alban
Town of Amherst
Village of Amherst
Amherst Junction
Hull
Nelsonville
Pine Grove
Rosholt
Sharon
Park Ridge
Dewey
Belmont
Lanark
Village/Town of Almond
Buena Vista
New Hope
Town of Stockton

Brown County

Pulaski
Rockland
Howard
Suamico
Bellevue
Glenmore
Ledgewood
Humboldt
Oneida Nation

Lincoln County

Corning

Wood County

Village of Arpin
Cranmoor
Village of Milladore

Shawano County

Almon
Village of Bowler
Belle Plaine
Village of Aniwa
Green Valley
Stockbridge Reservation
Lessor
Morris
Navarino
Red Spring
Richmond
Seneca
Town of Birnamwood
Fairbanks
Town of Wittenberg
Village of Wittenberg
Hermann
Menominee Reservation
Mattoon
Maple Grove
Eland
Village of Birnamwood

Winnebago County

Town of Neenah
Village of Fox Crossings
Vinland
Algoma

Kewaunee

Town of Casco
Village of Casco
Pierce
Village of Luxemburg
West Kewaunee
City of Kewaunee
Town of Luxemburg
Red River
Franklin
Montpelier
Village of Casco

Clark County

Town of Loyal

Sheboygan County

Town of Sheboygan
Holland
Belgium
Village of Cascade
Village of Eden
Mosel
Village of Glenbeulah
Town of Scott

Ozaukee County

Village of Fredonia
City of Port Washington
Town of Grafton
Village of Newburg

Fond du Lac County

Calumet
Town of Eden
Eldorado
Rosendale
Metomen
Auburn
Taycheedah
Byron
Lamartine
Empire
Village of North Fond du Lac
Town of Ashford
Village of Mount Calvary

Washington County

Addison
Village of Slinger

Oconto County

Underhill
Abrams

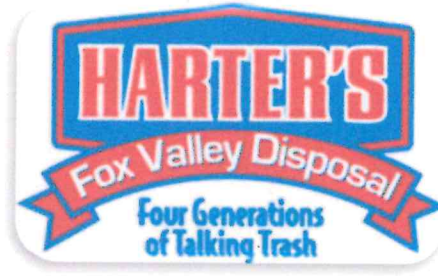
Manitowoc County

Eaton

Dodge County

Village of Theresa
Town of Trenton
Herman
Leroy
Town of Lomira
Village of Brownsville

Harter's Fox Valley Disposal
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Submittal Information:

1. Billing will be done monthly to the village.
2. 3 or 5-year contract.
3. Harter's to service using current carts.
4. Harter's to pay disposal costs for recycling.
5. Harter's to deposit garbage at Marathon County Landfill.
6. Kronenwetter to pay tipping fees directly to Marathon County.

Costs For Curbside Services:

- a. See section VII
- b. White Goods Price Sheet

Municipal Services:

***Per Exhibit A serviced at no additional charge.**

***Fuel surcharge begins at \$4.00 gallon and adds 1% to the monthly statement for every \$0.10 fuel increases.**

Contacts:

Andy Gayhart Owner. Office: 715 446-5400, Cell: 608-790-7733. agayhart@harters.net

Nick Achtermeier Sales Manager. Office 715 446-5400, Cell: 715-881-1686. nachtermeier@harters.net

Village of Kronenwetter Request for Proposals

RESIDENTIAL GARBAGE AND RECYCLING COLLECTION

For Period January 1, 2026 through December
31, 2030

Mail out: July 21, 2025

Proposal Due Date/Bid Opening: August 12, 2025 at 1:30 PM

Anticipated Award: August 25, 2025 Village Board Meeting

SUBMITTED BY:

Contractor: HARTER'S FOX VALLEY DISPOSAL

Address: 169901 Ringle Ave. Ringle, WI. 54471

Telephone Number: 715 446-5400 Fax Number: 715 446-5410

Contact Person: NICK ACHTERMEIER

Title: SALES MGR.

**Section V:
LOCATION OF RECYCLING FACILITY**

Please provide below information concerning the facility which is intended to be used for the processing of recyclable materials collected at curbside.

NAME ADDRESS OWNER USAGE DATES PROPOSED MARKET OR MRF

Republic Services of Eagle River
701 Recycling Way
Eagle River, WI. 54521

Owner: Republic Services

DATES: ALL

MRF

Section VI REFERENCES & COMPETENCY

In order to allow evaluation of Contractor's capabilities, Contractors are required to supply the information requested below. Each Contractor shall list three municipalities where similar work has been conducted. For each reference, list the contact person's name, address, and phone number, services provided, and the time period in which the work was completed. **The Contractor shall also attach a written description of the firm including: its history, ownership, services provided, facilities, fleet, clients, etc.**

1. CITY OF WAUSAU

Municipality or Agency

Contact Name MARY ANNE GLOAT - FINANCE DIRECTOR

Address 407 Grant St. WAUSAU, WI (Area Code) Phone Number 715 261-6640

Services Provided Date of Work 11/1/2016 - to present day.
RESIDENTIAL TRASH & RECYCLING
MUNICIPAL TRASH & RECYCLING

2. TOWN OF LEDGEVIEW

Municipality or Agency

Contact Name GREG POTTS - DIRECTOR OF PUBLIC WORKS

Address 3700 Dickinson Road (Area Code) Phone Number 920 336-3360 ext. 102
LEDGEVIEW, WI 54115

Services Provided Date of Work 11/1/2020 - to present day.
RESIDENTIAL TRASH & RECYCLING
MUNICIPAL TRASH & RECYCLING

3. TOWN OF LAWRENCE

Municipality or Agency

Contact Name PATRICK WETZEL - Administrator

Address 2400 Shady Ct. (Area Code) Phone Number 920 336-9131
DE PERE, WI 54115

Services Provided Date of Work 1/1/2025 - to present day
RESIDENTIAL TRASH & RECYCLING
MUNICIPAL TRASH & RECYCLING

Section VII CONTRACTOR COST SUMMARY

The bid shall follow the below format.

Bid #1 (Primary): 96-gallon garbage cart and 96-gallon recycling cart. This bid shall include both weekly garbage and bi-weekly recycling service.

	Year 1	Year 2	Year 3	Year 4	Year 5
BASE SERVICE					
Garbage Monthly Rate/Household	\$ <u>8.61</u>	\$ <u>8.95</u>	\$ <u>9.31</u>	\$ <u>9.68</u>	\$ <u>10.07</u>
Recycling Monthly Rate/Household	\$ <u>4.69</u>	\$ <u>4.88</u>	\$ <u>5.08</u>	\$ <u>5.28</u>	\$ <u>5.49</u>

White Goods Price Quotation Sheet:

Please provide a five-year price sheet for curbside pickup and disposal/recycling of white goods. *SEE Quotation sheet*

Harter's Fox Valley Disposal
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Ringle, WI 54471



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White Goods Price Quotation Sheet

Appliances non freon:

Stove, microwave, water heater etc.

Year 1 \$52.00, Year 2 \$54.00, Year 3 \$56.00, Year 4 \$56.00, Year 5 \$58.00

Freon appliances:


Refrigerator, freezer, dehumidifier, air conditioner etc.

Year 1 \$88.00, Year 2 \$92.00, Year 3 \$96.00, Year 4 \$100.00, Yr 5 \$104.00

Section VII CONTRACTOR CERTIFICATION

I certify that I am acting as an agent for the firm designated below and that the firm will sell to the Village of Kronenwetter the item(s) described herein for the amount specified above. Further, I certify that all exceptions or deviations from the attached detailed specifications are clearly stated in writing and the price quoted shall include all terms specified unless otherwise noted.

The estimated figures of service area and eligible households located in the Request for Proposal were gathered using the best data available at the time of the Request for Proposals creation. I further certify and understand that any submitted proposals are final and will not be subject to negotiation during the contract term. I further understand and agree that the prices listed above represent a fixed priced contract for the initial first four years of the term of the contract, commencing January 1, 2026 and ending either December 31, 2028 or December 31, 2030 for curbside collection of garbage and recyclable materials. Adjustments to net yearly contract amounts for the last two years of the contract are to be negotiated.



Signature of Authorized Representative

PLEASE TYPE OR NEATLY PRINT THE FOLLOWING INFORMATION:

Name of Authorized Representative *Nick Achtermeier*

Title *SALES MGR*

Date *8/7/2025*

Company Name *HARTER'S FOX VALLEY DISPOSAL*

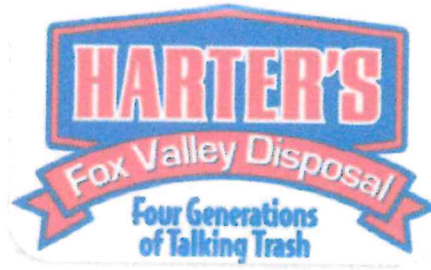
Street Address *169901 Ringle AVE*

Municipality, State Zip Code (Area Code)

Phone Number, FAX

Ringle, WI. 54471 715 446-5400 715 446-5410

Harter's Fox Valley Disposal
169901 Ringle Ave.
Ringle, WI 54471



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List of Subcontractors

NONE

Exhibit A

Services for Municipal Properties

<u>Year-Round Locations</u>	<u>Units</u>
Municipal Center 1582 Kronenwetter Drive	1- 2-yard dumpster and 2- 96-gallon recycling carts.
Village Garage North Road	1- 3-yard dumpster and 1-96-gallon recycling cart.
Fire Department 1582 Kronenwetter Dr	3-96-gallon garbage carts and 3-96-gallon recycling carts.
Village Wellhouse 1979 Lea Road	1-96-gallon garbage cart and 1-96-gallon recycling cart.

<u>Seasonal Locations*</u>	<u>Units</u>
Park Department Garage	1- 5-yard dumpster
Farmers Market	1 96-gallon garbage cart and 1-96-gallon recycling cart

* Service for seasonal location to start and stop as specified by the Village on a yearly basis