

Greg Ulman

From: Nick Achtermeier <nachtermeier@harters.net>
Sent: Wednesday, July 9, 2025 10:08 AM
To: Greg Ulman
Subject: RE: [External] Kronenwetter Option of 2-Year Extension

Greg,

It is certainly a small world! Again, thank you for your patience.

As discussed, we would prefer to do a 5-year renewal (but not a deal breaker) with the new starting rate of \$12.30 per house per month current \$10.98. The current contract has a set annual cpi increase of 2.5%. which in this day and age we were already behind the eightball on the second year of the contract and it just snowballed each year thereafter to where we are at today. We are basically just asking to be brought up to where it should be. As far as the other services in the contract the following would stay the same:

- We would still service the municipal buildings listed in the contract free of charge
- We would still do the Christmas tree pick up stated in the contract free of charge
- We would still do the spring clean-up dumpsters. The contract states "Harter's will work out a separate bill and payment arrangement with Kronenwetter for these services." So, we would just charge similar rates to what we did this year, with a small CPI of around 5-6%.
- Instead of a set cpi in the contract we would do a 3% minimum and 5% maximum annual increase.

If the board approves, I can have a contract drafted and sent for review and approval.

Feel free to reach out should you have any questions.

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