

Lisa Kerstner

From: Chris Lowe <clowe@governmentpros.com>
Sent: Sunday, September 29, 2024 9:20 PM
To: Lisa Kerstner
Cc: Bret Bauer
Subject: Re: [External] Village of Kronenwetter

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Hi, Lisa. Thanks so much for getting back with us. I would be able to reduce our fee to \$22,000 but I would have to reduce our in-person visits to 2, one at the outset of the recruitment and one visit for final interviews. Unfortunately, we would not be able to accept payment only at the conclusion of the search. I am assuming that the payment is stretching the budget, so we would be able to execute the agreement and begin with a payment of \$13,500 with a second payment of \$5,000 and a final payment that would likely be into the next fiscal year of \$3,500. Please keep in mind that we will guarantee the placement for 18 months, so if the candidate we all choose doesn't work out, I will perform the search with no additional fee. The Village would only pay for readvertisement and other publication costs on the next search.

Thanks,

Chris Lowe, Partner
(C) (785) 766-9104



From: Lisa Kerstner <lkerstner@kronenwetter.org>
Sent: Friday, September 27, 2024 10:52 AM
To: Chris Lowe <clowe@governmentpros.com>
Subject: RE: [External] Village of Kronenwetter

Chris,

Would GPS be willing to decrease the payment to 15%?
Would GPS take payment after an Administrator was found?

Thank you,
Lisa Kerstner
Finance Director



1582 Kronenwetter Drive
Kronenwetter, WI 54455