

August 2026

Arctic Spirits Manager's Report

To: Ron Johnson – City Manager
CC: Mike Wetzel– CFO, Donald Jones – City Clerk
From: Jamie Lambert, Arctic Spirits Manager
Date: September 3, 2026
Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for August 2025 as compared to August 2026.

Total revenue collected in August of 2025 was \$240,984.89, compared to \$282,527.18 in August of 2026. This is an increase of \$41,542.29 or almost 17% more revenue than this time last year. There were 26 sales days in August of 2025 and 25 sales days in August of 2026. We were closed on August 18 for election day and had an early closure on August 21st due to technical issues.

In August of 2025 we had 5,139 customers compared to 5,716 in August of 2026. This is an increase of 577 customers. The average sale in August of 2025 was \$44.31 compared to \$46.72 in August of 2026 or an average of \$2.41 more spent per customer this year compared to last year.

Cigarette sales in August of 2025 were \$9,092.89 as compared to \$9,263.85 in August of 2026. This is a increase of \$170.96 or almost 2% more in tobacco sales compared to this time LY.

The delivery Site 2 logged transactions.

The number of 10-day permits issued was 191.

The number of 30-day permits issued was 25.

The number of 90-day permits issued was 8.

The number of 180-day permits issued was 24.

The number of one-year permits issued was 54. 46 of which were renewals.

We received 39 COR/judgements to update within our system.

Inventory for August 2026 has been postponed until we can get the 2nd barge connex's emptied. Currently have 2 ½ emptied and 1 ½ left to bring inside.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747