

June 2026

Arctic Spirits Manager's Report

To: Ron Johnson – City Manager
CC: Mike Wetzel– CFO, Donald Jones – City Clerk
From: Jamie Lambert, Arctic Spirits Manager
Date: July 2, 2026
Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for June 2025 as compared to June 2026.

Total revenue collected in June of 2025 was \$249,548.66, compared to \$273,650.05 in June of 2026. This is an increase of \$24,101.39 or almost 10% more revenue than this time last year. There were 25 sales days in June of 2025 and 26 sales days in June of 2026.

In June of 2025 we had 5,012 customers compared to 5,320 in June of 2026. This is an increase of 308 customers. The average sale in June of 2025 was \$49.79 compared to \$51.44 in June of 2026 or an average of \$1.65 more spent per customer this year compared to last year.

Cigarette sales in June of 2025 were \$9,079.36 as compared to \$6,867.11 in June of 2026. This is a decrease of \$2,212.25 or 24% less in tobacco sales compared to this time LY. Our tobacco order was given to the wrong company, and it took a couple of weeks to sort out, so we were not able to make our normal sales as we had to wait an extended period of time in between our orders.

The delivery Site 4 logged transactions.

The number of 10-day permits issued was 145.

The number of 30-day permits issued was 15.

The number of 90-day permits issued was 12.

The number of 180-day permits issued was 12.

The number of one-year permits issued was 69. 63 of which were renewals.

At least 3 permits were newly suspended or revoked due to background checks, public-intoxication reports, and COR/judgement paperwork sent from the jail. We received 61 COR/judgements to update within our system.

Inventory for June 2026 has been completed and filed.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747