

July 2026

Arctic Spirits Manager's Report

To: Ron Johnson – City Manager
CC: Mike Wetzel– CFO, Donald Jones – City Clerk
From: Jamie Lambert, Arctic Spirits Manager
Date: August 3, 2026
Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for July 2025 as compared to July 2026.

Total revenue collected in July of 2025 was \$266,849.66, compared to \$304,817.19 in July of 2026. This is an increase of \$37,967.53 or almost 14% more revenue than this time last year. There were 27 sales days in July of 2025 and 27 sales days in July of 2026.

In July of 2025 we had 5,601 customers compared to 5,994 in July of 2026. This is an increase of 393 customers. The average sale in July of 2025 was \$47.64 compared to \$50.85 in July of 2026 or an average of \$3.21 more spent per customer this year compared to last year.

Cigarette sales in July of 2025 were \$9,179.50 as compared to \$10,272.29 in July of 2026. This is a increase of \$1,092.79 or 11% more in tobacco sales compared to this time LY.

The delivery Site 0 logged transactions.

The number of 10-day permits issued was 249.

The number of 30-day permits issued was 13.

The number of 90-day permits issued was 9.

The number of 180-day permits issued was 16.

The number of one-year permits issued was 70. 67 of which were renewals.

At least 3 permits were newly suspended or revoked due to background checks, public-intoxication reports, and COR/judgement paperwork sent from the jail. We received 67 COR/judgements to update within our system.

Inventory for July 2026 has been completed and filed.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747