

April 2025

Arctic Spirits Manager's Report

To: Leon Kiana – City Manager

CC: Mike Laughlin – Finance Director, Donald Jones – City Clerk

From: Jamie Lambert, Arctic Spirits Manager

Date: May 2, 2025

Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for April 2024 as compared to April 2025.

Total revenue collected in April of 2024 was \$273,376.34, compared to \$312,461.78 in March of 2024. This is an increase of \$39,085.44 or almost 14% more revenue than this time last year. There were 25 sales days in April of 2024 and 26 sales days in April of 2025.

In April of 2024 we had 5,061 customers compared to 5,667 in April of 2025. This is an increase of 606 customers. The average sale in April of 2024 was \$54.02 compared to \$55.14 in April of 2025 or an average of \$1.12 more spent per customer this year compared to last year.

Cigarette sales in April of 2024 were \$5,580.34 as compared to \$9,489.91 in April of 2025. This is an increase of \$3,909.57 in tobacco sales compared to this time LY.

The Delivery Site 3 logged transactions.

The number of 10-day permits issued was 244.

The number of 30-day permits issued was 2. Total Delivery Site fees - \$120.00

The number of 90-day permits issued was 1. Total Permits - \$7,745.00

The number of 180-day permits issued was 11.

The number of one-year permits issued was 59.

At least 3 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received over 12 COR/judgements to update in our system.

Inventory for April 2025 has been completed and filed.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747