

January 2026

## Arctic Spirits Manager's Report

**To:** Ron Johnson – City Manager  
**CC:** Mike Wetzel– CFO, Donald Jones – City Clerk  
**From:** Jamie Lambert, Arctic Spirits Manager  
**Date:** February 02, 2025  
**Re:** Arctic Spirits Manager's report and monthly recap comparison.

---

The following is a calendar recap for January 2025 as compared to January 2026.

Total revenue collected in January of 2025 was \$229,686.39, compared to \$195,087.25 in January of 2026. This is a decrease of \$34,599.14 or almost 15% less revenue than this time last year. There were 25 sales days in January of 2025 and 25 sales days in January of 2026. We were closed on both January 1 and January 19 for the holidays.

In January of 2025 we had 4,622 customers compared to 4,038 in January of 2026. This is a decrease of 584 customers. The average sale in January of 2025 was \$46.69 compared to \$48.31 in January of 2026 or an average of \$1.62 more spent per customer this year compared to last year.

Cigarette sales in January of 2025 were \$8,752.26 as compared to \$6,895.40 in January of 2026. This is a decrease of \$1,856.86 in tobacco sales compared to this time LY.

The delivery Site 0 logged transaction.  
The number of 10-day permits issued was 103.  
The number of 30-day permits issued was 7.  
The number of 90-day permits issued was 2.  
The number of 180-day permits issued was 13.  
The number of one-year permits issued was 49.

At least 12 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received 42 COR/judgements to update within our system.

Inventory for January 2026 has been completed and filed.

Please feel free to contact me if you have any questions,  
Jamie Lambert - Arctic Spirits Store Manager  
(907)442-4000 or (907)412-0747