

March 2026

## Arctic Spirits Manager's Report

**To:** Ron Johnson – City Manager  
**CC:** Mike Wetzel– CFO, Donald Jones – City Clerk  
**From:** Jamie Lambert, Arctic Spirits Manager  
**Date:** April 08, 2026  
**Re:** Arctic Spirits Manager's report and monthly recap comparison.

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The following is a calendar recap for March 2025 as compared to March 2026.

Total revenue collected in March of 2025 was \$245,012.56, compared to \$227,019.15 in March of 2026. This is a decrease of \$17,993.41 or almost 7% less revenue than this time last year. There were 26 sales days in March of 2025 and 26 sales days in March of 2026.

In March of 2025 we had 4,935 customers compared to 4,540 in March of 2026. This is a decrease of 395 customers. The average sale in March of 2025 was \$49.65 compared to \$50.00 in March of 2026 or an average of \$0.35 more spent per customer this year compared to last year.

Cigarette sales in March of 2025 were \$7,539.40 as compared to \$7,065.96 in March of 2026. This is a decrease of \$473.44 in tobacco sales compared to this time LY.

The delivery Site 1 logged transaction.  
The number of 10-day permits issued was 147.  
The number of 30-day permits issued was 6.  
The number of 90-day permits issued was 5.  
The number of 180-day permits issued was 14.  
The number of one-year permits issued was 57.

At least 5 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received 58 COR/judgements to update within our system.

Inventory for March 2026 has been completed and filed.

Please feel free to contact me if you have any questions,  
Jamie Lambert - Arctic Spirits Store Manager  
(907)442-4000 or (907)412-0747