

February 2026

## Arctic Spirits Manager's Report

**To:** Ron Johnson – City Manager  
**CC:** Mike Wetzel– CFO, Donald Jones – City Clerk  
**From:** Jamie Lambert, Arctic Spirits Manager  
**Date:** March 04, 2026  
**Re:** Arctic Spirits Manager's report and monthly recap comparison.

---

The following is a calendar recap for February 2025 as compared to February 2026.

Total revenue collected in February of 2025 was \$231,335.97, compared to \$203,321.67 in February of 2026. This is a decrease of \$28,014.30 or almost 12% less revenue than this time last year. There were 24 sales days in February of 2025 and 21 sales days in February of 2026. We had 3 weather closure days this year, the 14<sup>th</sup>, 17<sup>th</sup>, and the 21<sup>st</sup>.

In February of 2025 we had 4,627 customers compared to 4,003 in February of 2026. This is a decrease of 624 customers. The average sale in February of 2025 was \$50.00 compared to \$50.79 in February of 2026 or an average of \$0.79 more spent per customer this year compared to last year.

Cigarette sales in February of 2025 were \$7,441.06 as compared to \$6,226.44 in February of 2026. This is a decrease of \$1,214.62 in tobacco sales compared to this time LY.

The delivery Site 5 logged transaction.  
The number of 10-day permits issued was 128.  
The number of 30-day permits issued was 11.  
The number of 90-day permits issued was 3.  
The number of 180-day permits issued was 12.  
The number of one-year permits issued was 37.

At least 10 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received 33 COR/judgements to update within our system.

Inventory for February 2026 has been completed and filed.

Please feel free to contact me if you have any questions,  
Jamie Lambert - Arctic Spirits Store Manager  
(907)442-4000 or (907)412-0747