

May 2026

Arctic Spirits Manager's Report

To: Ron Johnson – City Manager
CC: Mike Wetzel– CFO, Donald Jones – City Clerk
From: Jamie Lambert, Arctic Spirits Manager
Date: June 1, 2026
Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for May 2025 as compared to May 2026.

Total revenue collected in May of 2025 was \$258,624.07, compared to \$259,711.50 in May of 2026. This is a increase of \$1,087.43 or less than 1% more revenue than this time last year. There were 25 sales days in May of 2025 and 26 sales days in May of 2026.

In May of 2025 we had 5,017 customers compared to 5,019 in May of 2026. This is an increase of 2 customers. The average sale in May of 2025 was \$51.55 compared to \$51.75 in May of 2026 or an average of \$0.20 more spent per customer this year compared to last year.

Cigarette sales in May of 2025 were \$8,882.54 as compared to \$8,710.02 in May of 2026. This is a decrease of \$172.52 or 2% less in tobacco sales compared to this time LY.

The delivery Site 0 logged transaction.

The number of 10-day permits issued was 131.

The number of 30-day permits issued was 4.

The number of 90-day permits issued was 3.

The number of 180-day permits issued was 16.

The number of one-year permits issued was 60. 56 of which were renewals.

At least 5 permits were newly suspended or revoked due to background checks, public-intoxication reports, and COR/judgement paperwork sent from the jail. We received 53 COR/judgements to update within our system.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747