

June 2024

Arctic Spirits Manager's Report

To: Tessa Baldwin – City Manager

CC: Chelsea Sieh, Charlie Santos

From: Jamie Lambert, Arctic Spirits Manager

Date: July 8, 2024

Re: Arctic Spirits Manager's report and monthly recap comparison

The following is a calendar recap for June 2023 as compared to June 2024.

Total revenue collected in June of 2023 was \$293,628.34 compared to \$285,930.34 in June of 2024. This is a decrease of \$7,698.00 or almost 3% less revenue than this time last year. There were 26 sales days in June of 2023 and 25 sales days in June of 2024.

In June of 2023 we had 5,787 customers compared to 5,494 in June of 2024. This is a decrease of 293 customers. The average sale in June of 2023 was \$50.74 compared to \$52.04 in June of 2024 or an average of \$1.30 more spent per customer this year compared to last year.

Cigarette sales in June of 2023 were \$6,056.98 as compared to \$5952.32 in June of 2024. This is a decrease of \$104.66 in tobacco sales compared to this time LY.

The Delivery Site 2 logged transactions.

The number of 10-day permits issued was 154.

The number of 30-day permits issued was 10.

The number of 90-day permits issued was 6.

The number of 180-day permits issued was 10.

The number of one-year permits issued was 65.

At least 5 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received about 23 COR/judgements to update in our system.

Inventory for June 2024 has been completed and filed.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747