

## Arctic Spirits Manager's Report

**To:** Ron Johnson – City Manager  
**CC:** Mike Wetzler - finance, Donald Jones – City Clerk  
**From:** Jamie Lambert, Arctic Spirits Manager  
**Date:** January 2, 2026  
**Re:** Arctic Spirits Manager's report and yearly recap comparison

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The following is a calendar recap for 2024 as compared to 2025.

Total revenue collected in 2024 was \$3,270,206.24 compared to \$2,964,091.64 in 2025. This is a decrease of \$306,114.60 or 9% less revenue than last year. There were 305 sales days in 2024 and 305 sales days in 2025.

In 2024 we had 64,522 customers compared to 59,743 in 2025. This is a decrease of 4,779 customers. The average sale in 2024 was \$50.68 compared to \$49.61 in 2025 or an average of \$1.07 less spent per customer this year compared to last year.

Final inventory for 2025 has been completed and filed.

Please feel free to contact me if you have any questions,  
Jamie Lambert - Arctic Spirits Store Manager  
(907)442-4000 or (907)412-0747