

September 2025

Arctic Spirits Manager's Report

To: Ron Johnson – Acting City Manager
CC: Heather Sheldon – Finance, Donald Jones – City Clerk
From: Jamie Lambert, Arctic Spirits Manager
Date: October 02, 2025
Re: Arctic Spirits Manager's report and monthly recap comparison.

The following is a calendar recap for September 2024 as compared to September 2025.

Total revenue collected in September of 2024 was \$249,344.20, compared to \$225,546.99 in September of 2025. This is a decrease of \$23,797.21 or almost 9% less revenue than this time last year. There were 25 sales days in September of 2024 and 26 sales days in September of 2025. We had one short day on the 30th due to the scheduled power outages in town.

In September of 2024 we had 5,227 customers compared to 4,770 in September of 2025. This is a decrease of 457 customers. The average sale in September of 2024 was \$47.70 compared to \$47.28 in September of 2025 or an average of \$0.42 less spent per customer this year compared to last year.

Cigarette sales in September of 2024 were \$7,595.21 as compared to \$8,834.80 in September of 2025. This is an increase of \$1,239.59 in tobacco sales compared to this time LY.

The delivery Site 2 logged transaction.
The number of 10-day permits issued was 130.
The number of 30-day permits issued was 6.
The number of 90-day permits issued was 6.
The number of 180-day permits issued was 7.
The number of one-year permits issued was 53.

At least 2 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received over 50 COR/judgements to update within our system.

Inventory for September 2025 was postponed until 10/02 due to scheduled power outages. Inventory has been completed and filed.

Please feel free to contact me if you have any questions,
Jamie Lambert - Arctic Spirits Store Manager
(907)442-4000 or (907)412-0747