

December 2025

## Arctic Spirits Manager's Report

**To:** Ron Johnson – Acting City Manager  
**CC:** Mike Wetzel– Finance, Donald Jones – City Clerk  
**From:** Jamie Lambert, Arctic Spirits Manager  
**Date:** January 02, 2025  
**Re:** Arctic Spirits Manager's report and monthly recap comparison.

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The following is a calendar recap for December 2024 as compared to December 2025.

Total revenue collected in December of 2024 was \$281,945.82, compared to \$254,292.84 in December of 2025. This is a decrease of \$27,652.98 or almost 10% less revenue than this time last year. There were 25 sales days in December of 2024 and 26 sales days in December of 2025.

In December of 2024 we had 5,367 customers compared to 4,890 in December of 2025. This is a decrease of 477 customers. The average sale in December of 2024 was \$52.53 compared to \$52.00 in December of 2025 or an average of \$0.53 less spent per customer this year compared to last year.

Cigarette sales in December of 2024 were \$10,260.14 as compared to \$8,746.14 in December of 2025. This is a decrease of \$1,514.00 in tobacco sales compared to this time LY.

The delivery Site 6 logged transaction.  
The number of 10-day permits issued was 172.  
The number of 30-day permits issued was 14.  
The number of 90-day permits issued was 1.  
The number of 180-day permits issued was 6.  
The number of one-year permits issued was 58.

At least 8 permits were newly suspended or revoked due to background checks, public intoxication reports, and COR/judgement paperwork sent from the jail. We received 20 COR/judgements to update within our system.

Inventory for December 2025 has been completed and filed.

Please feel free to contact me if you have any questions,  
Jamie Lambert - Arctic Spirits Store Manager  
(907)442-4000 or (907)412-0747