

Quote for

**City of Kingsport for its  
Kingsport City School District**

Dear Jennifer,

As the industry continues to evolve, we want to ensure your district has the reliable, cloud-based solutions and consultative support you need to focus on what's important – ensuring students are healthy, safe and ready to learn.

By partnering with LINQ, you have the opportunity to work with a team of industry veterans and former school administrators who are committed to supporting you every step of the way. You will gain exclusive access to the industry's only full suite of integrated solutions that help improve your operational efficiency, optimize financial performance, and increase participation from students to states across nutrition, digital, and finance.

In addition to the industry's most innovative and time-saving tools, LINQ's dedicated team is committed to providing you with the peace of mind your nutrition program needs to succeed.

With your support, we truly can be stronger together.

Sincerely,  
Bryan Jones  
CEO | LINQ

# EMS LINQ, LLC

Empowering the Business of K-12

2801 Via Fortuna, Suite 400  
Austin, TX 78746

Phone: (888) 464-5467  
Fax: (737) 358-9282  
Email: jcline@linq.com

**Quote #:** Q-160878-1  
**Start Date:** 1/1/2026  
**End Date:** 12/31/2026  
**Expires On:** 12/31/2025

### Customer Contact

Jennifer Walker  
14235717988  
jwalker@k12k.com

### Bill To

City of Kingsport for its  
Kingsport City School District  
400 Clinchfield St  
Kingsport, Tennessee 37660

Superintendent:

SALESPERSON	EMAIL	SERVICE PERIOD	PAYMENT METHOD
Jessica Cline	jcline@linq.com	12 months	Net 30

### Terms & Conditions

QTY	PRODUCT	DESCRIPTION	NET PRICE	EXTENDED
13.00	Nutrition Front of House - Annual Subscription		\$1,043.51	\$13,565.63
26.00	Point of Service Included in Bundle		Included	\$0.00
13.00	Student Management, Eligibility & Reporting		Included	\$0.00
15.00	Point of Service Add On		\$66.71	\$1,000.65
1.00	LINQ Connect		\$0.00	\$0.00
13.00	Nutrition Back of House Basic Add-On - Annual Subscription		\$337.59	\$4,388.67
13.00	Inventory		Included	\$0.00
13.00	Purchasing		Included	\$0.00
			<b>Subtotal:</b>	\$18,954.95

<b>Tax:</b>	\$0.00
<b>Shipping:</b>	
<b>Grand Total:</b>	\$18,954.95

### Additional Comments

- The Order Form term will renew for subsequent 12 month terms (each a "Renewal Term"), unless either party gives the other written notice of non-renewal at least 30 days before the end of the current term.
- For subsequent years within the term bound by the Start Date and End Date detailed on this quote, LINQ is entitled to increase the fees specified in the Order Form to the then-current subscription fees for the LINQ Products, as set forth in the LINQ price list in effect as of such date **subject to the appropriations process of the City of Kingsport's Department of Education and in compliance with Article X, Section 10 of the Charter of the City of Kingsport.**
- Any applicable state sales tax has not been added to this quote. Subscription Start and expiration Dates shall be as set forth above, which may be delayed based upon the date that LINQ receives your purchase order.
- In the event that this quote includes promotional pricing, such promotional pricing may not be valid for the entire period stated on this quote.
- Ground shipping or most reasonable shipping costs will be added to the invoice after shipment for all Hardware orders.
- You will be required to pay LINQ for travel expenses (lodging, meals, transportation, and other related expenses) incurred in the performance of Professional and Support Services **subject to the appropriations process of the City of Kingsport's Department of Education and in compliance with Article X, Section 10 of the Charter of the City of Kingsport.**
- All invoices shall be paid within thirty (30) days of the date of invoice.
- All purchase orders must contain the exact quote number stated within. Customer agrees that purchase orders are for administrative purposes only and shall not impact the terms or conditions reflected in this quote and the applicable LINQ Master Subscription Agreement.
- This quote is subject to **the Agreement for Services effective January 1, 2022, by and between EMS LINQ Inc. and CITY OF KINGSPORT.**
- The parties below acknowledge that they have read the agreement, understand it and agree to be bound by its terms.

Customer: City of Kingsport for its Kingsport City School District

Signature:

Name:

Business Title:

Authority Level:

Date:

ATTEST:

\_\_\_\_\_  
CITY RECORDER

APPROVED AS TO FORM:

\_\_\_\_\_  
CITY ATTORNEY

EMS LINQ, LLC

\_\_\_\_\_  
Cody Draper, CFO

Date: \_\_\_\_\_

DS

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