

ORDER FORM

Prepared For:	Bill To:
City of Kingsport for its Fire Department 415 Broad Street Kingsport, TN 37660 jerrydeberry@kingsporttn.gov	City of Kingsport 415 Broad Street Kingsport, TN 37660
Sourcewell Account Number: 29779	

Salesperson	Quote Number	Order Form Date
Kyle Kane Mid-Market Account Executive	Q-14503v2	10-03-2025
Contract Effective Date	Subscription Term (Months)	
Date of the last signature on this Order Form	36	

One Time

Description	Qty	Fee Type	Discount %	Unit Price	Total
Elite™ Rescue Premier - Setup & Implementation	1	One Time	5%	\$12,160.00	\$12,160.00
Total Net Price					\$12,160.00

Recurring

Description	Qty	Fee Type	Discount %	Unit Price	Total
Elite™ Rescue Premier - SaaS	1	Recurring	5%	\$48,640.00	\$48,640.00
Total Net Price					\$48,640.00

Total Year 1:	\$60,800.00
Total Recurring:	\$48,640.00
Total One time:	\$12,160.00
Total Contract Value:	\$165,497.60

Year Over Year Pricing

Item Name	YR 1 Cost	YR 1 Uplift	YR 2 Cost	YR 2 Uplift	YR 3 Cost	YR 3 Uplift
Elite™ Rescue Premier - SaaS	\$48,640.00	5%	\$51,072.00	5%	\$53,625.60	5%
			\$51,072.00		\$53,625.60	

Incident Volume

Category	Incidents
Elite	7,500

This Order Form is governed by the contractual terms specified in the agreements below. Any ambiguity, conflict or inconsistency between the following agreements shall be resolved according to the following order of precedence:

- 1 - Master Agreement #030425-IMG between Sourcewell and ImageTrend effective August 20, 2025
- 2 – Order Form
- 3 - Master Subscription Agreement located at <http://www.imagetrend.com/legal/msa>

This proposal is valid for 90 days from the date listed above.

Additional Terms:

- One-Time Fees will be due upon contract signature.
- Recurring fees will be invoiced annually in advance, beginning on the Effective Date, unless Customer provides notice of cancellation in accordance with the MSA, no less than sixty (60) days prior to the end of a Subscription Term.
- Customer's subscription to a Service will automatically renew for a one-year Subscription Term at the end of each prior Subscription Term.
- Payments terms are Net 30, due after receipt of an invoice.
- Recurring fees are subject to price increases each year following the first year of the Subscription Term, and will not exceed 5% of the then-current price in any given year.
- Any terms not defined herein shall have the same meaning as defined in the Master Agreement #030425-IMG and then the Master Subscription Agreement as described above.
- The Subscription Term for any Services added by Customer after the beginning of the then-current Subscription Term will be coterminous with the then-current Subscription Term for existing Services.

ImageTrend	
Name	Jon Sachs
Title	Chief Financial Officer
Signature	
Date	

City of Kingsport	
Name	Paul W. Montgomery
Title	Mayor
Signature	
Date	