

**Tennessee Educational Broadband Consortium
Multiple Schedule/State Master Contract
Order Form**

This agreement ("Agreement") is entered into between **City of Kingsport for its Kingsport City Schools** ("Customer") and **Personal Computer Systems, Inc** ("Service Provider"), for **E-Rate Category 2 purchases**. For good and valuable consideration, including the mutual promises contained herein, Customer orders from the Service Provider the services identified below and/or in Attachment A to this Agreement ("Service"). Customer and Service Provider agree that the Service shall be provided pursuant to the rates, charges, terms, and conditions set forth in **TEBC 68613** ("Master Contract").

Service Ordered by Customer:

IDENTIFY REQUESTED SERVICE(S) HEREIN AND/OR IN ATTACHMENT A

The selected Service period is **July 1, 2025 – Sept 30, 2026**. Unless otherwise agreed upon in writing, the Service period shall commence upon Service installation.

Requested Service Commencement Date(s): TBD

If this Agreement is cancelled or terminated prior to Service Installation, cancellation charges will apply as set forth in the Master Contract (if applicable).

Customer may seek Universal Service Fund funding pursuant to the rules and regulations associated with the E-Rate program. Agreement is contingent upon receiving E-Rate Funding. Customer may opt to proceed with purchase in the absence of E-Rate funding, but this Agreement may be voided if E-Rate funding is not received. This Agreement is contingent upon Kingsport City School Board of Education approval, Kingsport Board of Mayor and Alderman approval, and issuance of a Purchase Order.

Customer further warrants and represents that Customer is authorized to enter into this Agreement and to order Service pursuant to the Master Contract. There are no other terms and conditions allowed pursuant to this agreement other than those present in the underlying Master Contract. Customer further warrants and represents that this Agreement complies with all applicable procurement laws and/or requirements.

This Agreement is effective when executed by Customer. Submission of a quote at the request of the customer constitutes the Service Provider's intent to proceed upon acceptance of the Customer. This Agreement is subject to and controlled by the provisions of the Master Contract, including any amendments as may be made from time to time.

Customer Name:

Print Name: City of Kingsport for its Kingsport for its Kingsport City Schools

By: _____

Title: _____

Date: _____

Accepted by: Personal Computer Systems, Inc

Print Name: Personal Computer Systems, Inc

By: Jeremy Waller

Title: President

Date: 02/03/2025

ATTACHMENT A

Quantity

Name of Product or Service

PCS Quote # 221783



ERATE 2025

Quote #221783 v1



Prepared For:
City of Kingsport
 Andy Arnold
 400 CLINCHFIELD ST
 KINGSPORT, TN 37660
 P: 4233782100
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Prepared by:
Headquarters
 Cathy Young
 1720 Topside Road
 Louisville, TN 37777
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Date Issued:
02.03.2025
 Expires:
04.01.2025

Internal Connections FY2025

Description	Price	Qty	Ext. Price
N201-001-BL Eaton Tripp Lite Series Cat6 Gigabit Snagless Molded (UTP) Ethernet Cable (RJ45 M/M), PoE, Blue, 1 ft. (0.31 m) - 1 ft Category 6 Network Cable for Network Device, ATM - First End: 1 x RJ-45 Network - Male - Second End: 1 x RJ-45 Network - Male - 1 Gbit/s	\$2.00	48	\$96.00
N062-024-KJ-SH Tripp Lite by Eaton 24-Port 1U Rack-Mount Shielded Blank Keystone/Multimedia Patch Panel, RJ45 Ethernet, USB, HDMI, Cat5e/6 - 24 Port(s) - 1U High - Black - 19" Wide - Rack-mountable	\$28.00	2	\$56.00
N238-025-WH Eaton Tripp Lite Series Cat6/Cat5e 110 Style Punch Down Keystone Jack - White, 25-Pack, TAA - 25 Pack - 1 x RJ-45 Network Female - White - TAA Compliant	\$62.00	2	\$124.00
PDU1220 Eaton Tripp Lite Series 2.4kW Single-Phase 120V Basic PDU, 13 NEMA 5-15/20R Outlets, NEMA 5-20P Input, 15 ft. (4.57 m) Cord, 1U Rack-Mount - 13 x NEMA 5-20R - 20 - 1U 19" Rack-mountable, Zero U	\$144.00	1	\$144.00
SRWF4U36 Eaton Tripp Lite Series SmartRack 4U Low-Profile Vertical-Mount Server-Depth Wall-Mount Rack Enclosure Cabinet - For Patch Panel, Server - 4U Rack Height x 19" Rack Width - Wall Mountable - Black - Steel - 150 lb Maximum Weight Capacity - 149.91 lb Static	\$488.00	1	\$488.00
LABOR-WIRING LABOR-WIRING Services Installation of Rack and Components Labor-Wiring Services - Cabling/Wiring	\$1,078.00	2	\$2,156.00
LABOR-WIRING LABOR-WIRING Services Cat 6 Cable per 1000 ft. Labor-Wiring Services - Cabling/Wiring	\$362.00	14	\$5,068.00
LABOR-WIRING LABOR-WIRING Services Installation of cabling for Access Points Labor-Wiring Services - Cabling/Wiring	\$275.00	53	\$14,575.00
LABOR-WIRING LABOR-WIRING Services Fiber Cable per 1000 ft. Labor-Wiring Services - Cabling/Wiring	\$1,897.00	1	\$1,897.00
LABOR-WIRING LABOR-WIRING Services Installation of fiber optic cabling Labor-Wiring Services - Cabling/Wiring	\$1,419.00	1	\$1,419.00
AH-ACC-BKT-AX-TB Aerohive Mounting Bracket for Wireless Access Point	\$12.50	10	\$125.00
AP305C-FCC Extreme Networks ExtremeWireless AP 305C Dual Band IEEE 802.11 a/b/g/n/ac/ax 1.73 Gbit/s Wireless Access Point - Indoor - 2.4 GHz, 5 GHz - 4 x Internal Antenna(s) - Internal - MIMO Technology - 1 x Network (RJ-45) - Gigabit Ethernet - Bluetooth 5 - 11.28	\$277.00	37	\$10,249.00



Internal Connections FY2025

Description	Price	Qty	Ext. Price
AP410C-FCC Extreme Networks ExtremeWireless AP410C Dual Band 802.11ax 7.20 Gbit/s Wireless Access Point - Indoor - 2.40 GHz, 5 GHz - 6 x Internal Antenna(s) - Internal - MIMO Technology - 2 x Network (RJ-45) - Gigabit Ethernet, 2.5 Gigabit Ethernet - Bluetooth 5 - 1	\$469.00	2	\$938.00
Service - Fixed Fee PS Service - Fixed Fee PS Installation and Configuration of WAP Fixed fee labor for professional services or project work.	\$50.00	39	\$1,950.00
ACC-MBO-KT-AX Extreme Networks Mounting Bracket for Mounting Bracket, Network Device, Wireless Access Point - 1	\$44.00	3	\$132.00
AH-ACC-BKT-ASM Aerohive Mounting Bracket for Wireless Access Point	\$23.00	8	\$184.00
MBO-ART03 Extreme Networks Mounting Bracket for Wireless Access Point	\$117.00	3	\$351.00
AH-ACC-STRP-MRN Aerohive Pole Mount for Network Device, Wireless Access Point - 1	\$9.00	20	\$180.00
AP460S12C-FCC Extreme Networks ExtremeWireless AP460S12C Dual Band 802.11ax 5.25 Gbit/s Wireless Access Point - Outdoor - 2.40 GHz, 5 GHz - 6 x Internal Antenna(s) - Internal - MIMO Technology - 2 x Network (RJ-45) - 2.5 Gigabit Ethernet, Gigabit Ethernet - Bluetooth 5	\$578.00	1	\$578.00
AP460S6C-FCC Extreme Networks ExtremeWireless AP460S6C 802.11ax 5.25 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - 7 x Internal Antenna(s) - MIMO Technology - 2 x Network (RJ-45) - 2.5 Gigabit Ethernet, Gigabit Ethernet - Bluetooth 5 - 15.23 W - Pole-mountable	\$578.00	19	\$10,982.00
Service - Fixed Fee PS Service - Fixed Fee PS Installation and Configuration of Outdoor WAP Fixed fee labor for professional services or project work.	\$120.00	20	\$2,400.00
XCIQ-PT0-C-EW-3YR-K12 Extreme Networks ExtremeCloud IQ Pilot + 3 Years ExtremeWorks SaaS Support - Right-To-Use Subscription License - 1 License - 3 Year - Academic New Licenses	\$204.00	59	\$12,036.00
XCIQ-PT0-C-EW-3YR-K12 Extreme Networks ExtremeCloud IQ Pilot + 3 Years ExtremeWorks SaaS Support - Right-To-Use Subscription License - 1 License - 3 Year - Academic Renewal Licenses	\$292.00	326	\$95,192.00
XCIQ-PT1-C-EW-3YR-K12 Extreme Networks ExtremeCloud IQ Pilot + ExtremeWorks SaaS Support - Right-To-Use Subscription License - 1 License - 3 Year - Price Level 1 - K-12 School, Volume	\$171.00	254	\$43,434.00
XCIQ-PT055-C-EW-3YK12 EXTREMECLOUD IQ PILOT 5500 TIER 0 FOR 3YR CLOUD SUBSCRIPTION WITH EXTREMEWORKS EXTREMEWORKS TAC OS (US K-12)	\$778.00	16	\$12,448.00
SMART1000RM1U N Tripp Lite by Eaton SmartPro 120V 1kVA 800W Line-Interactive Sine Wave UPS, 1U Rack/Vertical, WEBCARDLX Network Interface, USB, DB9, 6 Outlets - 1000 VA/800 W - 120 V AC - 4 Minute Stand-by Time - 1U Rack-mountable - 6 x NEMA 5-15R	\$1,216.00	1	\$1,216.00
SMART2200RM2U N Eaton Tripp Lite Series SmartPro 1950VA 1950W 120V Line-Interactive Sine Wave UPS - 7 Outlets, Extended Run, Network Card Included, LCD, USB, DB9, 2U Rack/Tower - 1950VA/1950W - 120 V AC - 4.50 Minute - 2U Rack-mountable - 4.50 Minute - 4 x NEMA 5-15R, 4	\$1,643.00	2	\$3,286.00
SU3000RTXLCD2U N Eaton Tripp Lite Series SmartOnline 3000VA 2700W 120V Double-Conversion UPS - 7 Outlets, Extended Run, Network Card Included, LCD, USB, DB9, 2U Rack/Tower - 2U Rack-mountable - 4.10 Minute Stand-by - 120 V AC Input - 100 V AC, 110 V AC, 115 V AC, 120 V AC	\$2,812.00	4	\$11,248.00



Internal Connections FY2025

Description	Price	Qty	Ext. Price
Service - Fixed Fee PS Service - Fixed Fee PS Installation and Configuration of UPS Fixed fee labor for professional services or project work.	\$300.00	7	\$2,100.00
SRWALLBRKT4U Eaton Tripp Lite Series SmartRack 4U Vertical Wall-Mount Rack Bracket - Black	\$87.00	2	\$174.00
LABOR-WIRING LABOR-WIRING Services Installation of Racks and Components Labor-Wiring Services - Cabling/Wiring	\$250.00	2	\$500.00
Service - Fixed Fee PS Service - Fixed Fee PS Miscellaneous Installation and Configuration. Travel, AP Labeling, Lift Rental Fixed fee labor for professional services or project work.	\$120.00	24	\$2,880.00
Subtotal:			\$238,606.00

Quote Summary	Amount
Internal Connections FY2025	\$238,606.00
Total:	\$238,606.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Acceptance	
<p>Headquarters</p> <p><u>Cathy Young</u></p> <p>Cathy Young _____ Signature / Name</p> <p>02/03/2025 _____ Date</p>	<p>City of Kingsport</p> <p>Andy Arnold _____ Signature / Name</p> <p style="text-align: right;">Initials</p> <p>_____ Date</p>