



**FLEET MAINTENANCE DEPARTMENT**

**City of Kingsport**

**To:** Nikisha Eichmann, Assistant Procurement Manager  
**From:** Steve Leonard, Fleet Manager  
**Date:** April 21, 2026  
**Re:** Fleet Replacement units for the Police Department Purchase Recommendation

It is the recommendation of this office to purchase the Fleet Replacement for units for the Police Department for the total purchase price of \$728,875.00. These units meet the expectations of the Police Department and will fulfill the requirements of their operational needs. These units will be purchased through the TN State Contract # 88764. A copy of the TN State Contract is attached. The estimated delivery is 120 days.

Item	Quantity	Description	Award to Vendor	Fuel Economy
1	13	(12) 2026 Ford Explorer and (1)2026 Transit Low Roof Van	Lonnie Cobb	N/A City/N/A Hwy

**These unit will be a Fleet Replacements**

The units listed below will be replaced and disposed of utilizing the current approved City process. The TN State offerings were reviewed by Mike Burnette and he is in agreement with this recommendation.

**Fuel Economy Improvement**

**TN State Contract # 88764**

**Replacements**

Unit 1172 1994 Dodge Van Mileage 17,500 Original Cost \$15,351.00

Unit 2802, a 2024 Ford Explorer Patrol Car, was totaled in an accident and will be an unbudgeted replacement. The remaining replacements will be based on mileage and years in service or units that are increasing operating and maintenance expenses to be determined at a later date.

**Breakdown of Purchase**

Ghost Unit Police Explorer – 1	Each	\$56,403.00	Total	\$56,403.00
Transit 350 Swat Van – 1	Each	\$53,155.00	Total	\$53,155.00
Admin Police Explorer – 4	Each	\$53,324.00	Total	\$213,296.00
Marked Patrol Police Explorer – 7	Each	\$58,003.00	Total	\$406,021.00

Marked and Unmarked price increase was less than 1% from last year. Swat van increase in price was 246% increase from original cost.

Should you have any questions on this recommendation, please do not hesitate to contact me.

Thank you.