

Stealth Partner Group  
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An Amwins Company

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Prepared For: City of Kingsport  
Effective Date: 1/1/2026

Approached: 17  
Quoted: 4  
Declined: 13  
Pending: 0

#### STEALTH MARKETING SUMMARY

Carrier	Rating	Response	Comments
Berkley	A+	<b>Quoted</b>	
Berkshire Hathaway	A++	Declined	Ongoing Large Claims
Crum & Forster	A	Declined	Uncompetitive Rates
Evo Risk	A+	<b>Quoted</b>	
HCC	A++	Declined	Uncompetitive Rates
IISI	A+	Declined	Uncompetitive Rates
IOA Re	A+	Declined	Uncompetitive Rates - poor loss history
ISU	A+	Declined	Uncompetitive Rates
Optum	A+	Declined	Uncompetitive Rates
PACE	A+	Declined	Ongoing Large Claims
PartnerRe	A+	Declined	Ongoing Large Claims
QBE	A	Declined	Ongoing Large Claims
SL Management Partners, LLC	A+	Declined	Uncompetitive Rates
Sun Life	A+	<b>Quoted</b>	
Symetra	A	Declined	Uncompetitive Rates
Voya	A	<b>Quoted</b>	
Wellpoint	A	Declined	Uncompetitive Rates