



WATER / WASTEWATER FACILITIES

City of Kingsport, Tennessee

Memo

To: Brent Morelock, Procurement Manager
From: Tom Hensley, Assistant Utility Director
Date: January 23, 2023
Re: WWTP Centrifuge Repair Services

After staff review my recommendation is to award the centrifuge repair services to FLSmidth.

FLSmidth has the second lowest proposal cost for service and shortest distance to service shop. The lowest cost was submitted by Centritek, located in Benicia, California.

Considering FLSmidth has local representatives located at the Meadowview Parkway Suite 202 in Kingsport the response time is minimal. When in need of centrifuge service or repair an evaluation is performed on site to determine if repair can be made or if transport to shop will be necessary.

FLSmidth has 40 years of experience, exceeding other submittals, and 21 years of experience with the City of Kingsport WWTP centrifuges.

Should you have any questions or comments please let me know.

Thanks