



**HOLSTON ENGINEERING, INC.**

301 Montgomery Street, Suite #4

Johnson City, TN 37604

(423) 926-5991

e-mail: [Holston.Engineering@holsteng.com](mailto:Holston.Engineering@holsteng.com)

January 27, 2023

Ms. Sandra Sloan  
Kingsport City Schools  
400 Clinchfield Street, Ste. 200  
Kingsport, TN 37660

SUBJECT: HVAC Replacement  
Ross N. Robinson Middle School

Dear Sandra:

Holston Engineering, Inc. is pleased to provide based on 6% of Total Installed Cost for Ross N. Robinson Middle School HVAC replacement design not to exceed \$240,000 (two hundred forty thousand dollars). We quickly evaluated the HVAC replacement and believe that there is roughly 389 tons of cooling for this school. To replace boilers, HVAC systems, and control systems we believe our rough order of magnitude total installed cost estimate would be \$4,000,000 plus engineering fees and contingency.

Our billing would be 70% of total due based on the acceptable low bid invoiced when the bids are received and the final 30% +/- adjusted for the final total installed cost involved on owner's acceptance. This proposal assumes that federal funds will be utilized, and Holston Engineering will help develop those contracts.

If you have any questions, please feel free to contact me. Thank you for allowing us the opportunity to provide pricing for this project.

Sincerely,  
HOLSTON ENGINEERING, INC.

Derwin E. Cartmel, PE  
President