



QUOTE

QUOTE #

AAQ6390-05

DATE

1/15/2025

TO

City of Kingsport
415 Broad Street
Kingsport, TN 37660

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
Dwayne Tharp	Hybrid HWaaS 5YR Contract (NCPA 01-170 Contract)	Net 30	1/31/2025
This quotation incorporates by reference the standard Nfina Technologies Corporation Terms and Conditions of Sale.			

QTY	NFINA PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
		Year 1 Cloud Hosting		
1	HWaaS	2 x 9424R, Xeon Silver 4514Y 2.0/3.4GHz 16C/32T, 768GB DDR5	\$25,603.80	\$25,603.80
1	Public IP Address	Public IP Address	\$264.00	\$264.00
1	100Mbps	Bandwidth Up/Down 100Mbps	\$1,308.00	\$1,308.00
1	50TB HDD Storage 2W	50TB HDD HA Storage 2-Way Mirror	\$12,000.00	\$12,000.00
		SubTotal		\$39,175.80
		Year 2 Cloud Hosting		
1	HWaaS	2 x 9424R, Xeon Silver 4514Y 2.0/3.4GHz 16C/32T, 768GB DDR5	\$25,603.80	\$25,603.80
1	Public IP Address	Public IP Address	\$264.00	\$264.00
1	100Mbps	Bandwidth Up/Down 100Mbps	\$1,308.00	\$1,308.00
1	50TB HDD Storage 2W	50TB HDD HA Storage 2-Way Mirror	\$12,000.00	\$12,000.00
		SubTotal		\$39,175.80
		Year 3 Cloud Hosting		
1	HWaaS	2 x 9424R, Xeon Silver 4514Y 2.0/3.4GHz 16C/32T, 768GB DDR5	\$25,603.80	\$25,603.80
1	Public IP Address	Public IP Address	\$264.00	\$264.00
1	100Mbps	Bandwidth Up/Down 100Mbps	\$1,308.00	\$1,308.00
1	50TB HDD Storage 2W	50TB HDD HA Storage 2-Way Mirror	\$12,000.00	\$12,000.00
		SubTotal		\$39,175.80
		Year 4 Cloud Hosting		
1	HWaaS	2 x 9424R, Xeon Silver 4514Y 2.0/3.4GHz 16C/32T, 768GB DDR5	\$25,603.80	\$25,603.80

1	Public IP Address	Public IP Address	\$264.00	\$264.00
1	100Mbps	Bandwidth Up/Down 100Mbps	\$1,308.00	\$1,308.00
1	50TB HDD Storage 2W	50TB HDD HA Storage 2-Way Mirror	\$12,000.00	\$12,000.00
		SubTotal		\$39,175.80
		Year 5 Cloud Hosting		
1	HWaaS	2 x 9424R, Xeon Silver 4514Y 2.0/3.4GHz 16C/32T, 768GB DDR5	\$25,603.80	\$25,603.80
1	Public IP Address	Public IP Address	\$264.00	\$264.00
1	100Mbps	Bandwidth Up/Down 100Mbps	\$1,308.00	\$1,308.00
1	50TB HDD Storage 2W	50TB HDD HA Storage 2-Way Mirror	\$12,000.00	\$12,000.00
		SubTotal		\$39,175.80

TOTAL USD	\$195,879.00
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