



Ecolane is the industry-leading provider of intelligent web-based transit scheduling software. Combining a powerful and intuitive demand-response platform, Ecolane software enables transit providers increased productivity, streamline efficiency, and outstanding client satisfaction.



info@ecolane.com

Ecolane Maintenance Renewal

This Quote (“**Quote**”), effective as of the Effective Date set forth below, is entered into by and between the entity identified as Client below (“**Client**”) and Ecolane USA, Inc. (“**Ecolane**”). As identified below and defined in the This Agreement includes (a) this Order Form, (b) Kingsport Area Transit by and between Ecolane and Client dated 08/22/2023 and (c) all other exhibits, schedules or other documents incorporated by reference (collectively, the “**Agreement**”). The parties acknowledge and agree that they have read and understand the terms and conditions of this Agreement and are willing to be legally bound by it.

ECOLANE DETAILS

Ecolane Legal Name	Ecolane USA, Inc.
State of Incorporation \	[Delaware]
Type of Legal Entity	Corporation
Notice Contact Information	Ecolane, Inc. 940 W. Valley Rd. Suite 1400 Wayne, PA 19087 Attn: Ecolane Client Success Email:success@ecolane.com

SERVICES DETAILS

Effective Date:	09/24/2026
Renewal Term:	3-Year Renewal with two additional years at current pricing (09/24/2026-09/23/2029)
Maintenance & Recurring Fees:	Renewal Amount: \$80,520.90
Other Fees:	Client must give 30 days advance notice to cancel contract otherwise contract will auto-renew. Recurring pricing subject to change if additional items are added.
Special Terms:	None

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representatives effective on the Effective Date. To execute the above renewal agreement, sign the attached quote. The effective date is the date preceding the end of the original contracts terms end date.

Please be aware that the Ecolane is a member of a family of companies owned by Transit Technologies, LLC and that, as related companies, internal data and information is routinely accessible and shared among member companies, including bid information. There has been no information sharing, agreement, coordination, or collusion, directly or indirectly, with any competing bidder which is not a member of our family of companies.

Ecolane

940 West Valley Road
Wayne, PA 19087
United States

T: 844-326-5263

Quote #	1648 v6
Date	18 Sep 2026
Expires	30 Oct 2026
Contact	Misty Mansfield

Prepared for Kingsport Area Transit Service
Timothy Land
900 East Main Street
Kingsport, TN 37660
United States

T: 423-224-2612
E: timothyland@kingsporttn.gov

ACCEPT QUOTE

KATs- Renewal

Annual Fees

Item	Qty	Price	Total
EVOLUTION and MDT Software - Renewal	9	\$1,548.00	~~\$13,932.00~~ \$12,538.80[†]
Core Ecolane Software, Includes licenses and maintenance for core system, driver MDTs, and map data for 5 contiguous counties. Priced per vehicle with unlimited users.			
10% Item Discount (\$1,393.20)			

* Recurring fees billed annually with 1 upfront payment(s).	
Annual Subtotal	\$13,932.00
Discount	(\$1,393.20)

Value-Adds

Annual Fees

Item	Qty	Price	Total
NOTIFY	1	\$7,739.00	~~\$7,739.00~~
Text Messaging Arrival Notification License & Maintenance. (Additional SMS text bundles of 10,000 text messages must be purchased at the rate of \$1,500 per bundle)			\$6,965.10[†]
SMS text messages must be pre-purchased through SMS bundles if customer has not purchased unlimited text messages. When bundle runs out, new bundle will need to be purchased.			
*Customer may receive discounts by pre-purchasing bundles or opting for unlimited text messages.			
10% Item Discount (\$773.90)			
NOTIFY - SMS Unlimited Text Messages	1	\$20,000.00	~~\$20,000.00~~
Unlimited SMS Text Messages			\$5,000.00
*Annual Charge			
*Able to be reviewed annually based on discount given			
75% Item Discount (\$15,000.00)			
INTERACTIVE	1	\$15,479.00	\$15,479.00[†]
Use an Interactive Voice Response system to automatically call your riders to remind them of their trip and let them cancel, without ever having to bother your call center. Requires third-party licensing and setup costs. Additional charges required to cover monthly IVR call costs with commitment estimates based on trip volume.			
INTERACTIVE Monthly IVR data costs (Annualized)	1	\$9,000.00	\$9,000.00[†]
Customer responsible for overages set at \$0.044/min, allotted 10,000 minutes/month			
*Pricing set by 3rd Party			
INTERACTIVE Flood Gate messaging license	1	\$5,000.00	\$5,000.00
Send out mass messages to all of your IVR users at once.			
INTERACTIVE Additional Call Flow license	1	\$5,000.00	\$5,000.00
Send out mass messages to all of your IVR users at once.			
FEEDBACK & MAINTENANCE	1	\$7,739.00	~~\$7,739.00~~
Customer Service and Feedback Module: Log customer compliments and critiques in your Ecolane Evolution system, and associate them with drivers and trips for follow-up. Run reports on all customer issues at any time.			\$0.00[†]
Vehicle Maintenance Module: Log vehicle maintenance details. Able to run reports to see vehicles that are due for service and keep records on each vehicle service dates inside the Ecolane platform.			
Driver Incident Management: The driver incident feature provides tools for collecting and tracking driver-related issues that impact service, such as absences, trainings, or certifications. Driver incident issues can be linked to drivers, and users can add comments to an issue to provide additional information.			

Item	Qty	Price	Total
100% Item Discount (\$7,739.00)			
Self Service (Included with Mobility)	1	\$0.00	\$0.00[†]
Self Service Trip Bookings Website included with Mobility			
MOBILITY - SaaS (Level 2)	1	\$16,798.00	\$16,798.00
Let your customers book and manage their own trips through a feature-rich iPhone or Android Ecolane-branded mobile app. *3rd party charges will apply to credit card fares			
* Recurring fees billed annually with 1 upfront payment(s).			
Annual Subtotal			\$86,755.00
Discount			(\$23,512.90)

Trip Outsourcing

Annual Fees

Item	Qty	Price	Total
☐ TNC Outsourcing API <i>Optional</i>	1	\$15,996.00	Not Selected
Use Ecolane Evolution to send trips to your Transportation Network Provider. 3rd party charges will apply			
Current available providers: Lyft, UZURV, iCabbi			
Additional Provider setup fee of \$15,000			
☐ TNC Outsourcing 0 - 1000 trips per month (Annual Cost) <i>Optional</i>	1	\$7,500.00	Not Selected
\$625/month. Billed Annually. Up to 1000 trips outsourced to TNCs per month. Overages billed at \$.75 per trip			
* Recurring fees billed annually with 1 upfront payment(s).			
Annual Subtotal			\$0.00

Hardware

Annual Fees

Item	Qty	Price	Total
Verizon Data Plan	12	\$395.00	\$4,740.00
Verizon Plan - Covers 1GB per tablet per month (Tablet Not Included)			
* Recurring fees billed annually with 1 upfront payment(s).			
Annual Subtotal			\$4,740.00

Summary

[†] Non-taxable item

Please contact us if you have any questions.

Annual Subtotal	\$105,427.00
Discount	(\$24,906.10)
Total Annually	\$80,520.90 USD
One-Time	\$0.00
Recurring Up-front	\$105,427.00*
Discount	(\$24,906.10)
Total Up-front	\$80,520.90 USD

** Recurring fees billed annually with 1 upfront payment(s).*

ACCEPT QUOTE

Cost Breakdown

Category	Annual Fees
Core Licenses / Annual Maintenance	\$13,932.00
Value Added Items / Renewal	\$30,957.00
Value Added Items / Recurring	\$39,000.00
ARR	\$16,798.00
Cellular Data	\$4,740.00
Discount	(\$24,906.10)
Total	\$80,520.90 USD

Payment Terms: 100% Year 1 due at signing (Net 30).

Additional Terms:

Implementation/Training Assumes 8 hrs. per day on-site excluding weekends and holidays.

All prices are in US dollars. All applicable sales/use taxes are additional and payment of such is the sole responsibility of the prime contractor.

Prime contractors may purchase tablets and airtime through a cellular provider. Prices for tablets range from \$0 to \$499 depending on carrier. Please coordinate your cellular provider/tablets with Ecolane prior to ordering hardware.

Upgrade and webinar training is included for upgrades; additional on-site or new employee training is charged using Training day rates as applicable.

* Data plan does not include web browsing, etc. A 2GB data plan is more than sufficient for the Ecolane Touchscreen MDT Software and Navigation. The agency is responsible for the data plan and any overages unless otherwise noted.

Internal Use Only

Initial Contract Quote Number:

(For Ecolane Finance Reference)