



FLEET MAINTENANCE DEPARTMENT

City of Kingsport

To: Nikisha Eichmann, Assistant Procurement Manager
From: Steve Leonard, Fleet Manager
Date: February 22, 2023
Re: Fleet Replacement of Police Department Purchase Recommendation

It is the recommendation of this office to purchase the Fleet Replacements of the Police Department units utilizing the State Contract pricing for a total of \$531,397.00. The units bid and awarded by the State Contract meet the expectations of the department and will fulfill the requirements of their operational needs. The TN State Contract #75347 allows a municipality to purchase off the contract pricing. A copy of the TN State Contract is attached.

Item	Quantity	Description	Award to Vender	Fuel Economy
1	11	2023 Ford Explorers	Lonnie Cobb Ford	20 mpg

These unit will be a Fleet Replacements

The State offerings were reviewed by Chief Dale Phipps and Sargent Mike Burnette, and they are in agreement with this recommendation.

Fuel Economy Improvement

25% improvement expected for 3 hybrid units. We will be purchasing three hybrids in an effort to help increase gas mileage. We are anticipating a larger order of hybrids next year with the fuel savings we expect.

Replacements

Will be determined when the new units arrive. One unit (2241) is a unbudgeted replacement due to an accident.

Breakdown of Purchase

Unmarked Units -	3 Gas engine -	\$44,762 ea	1 Hybrid engine -	\$47,592 ea	Total -	\$181,878
K9 Units -	1 Gas engine -	\$53,487 ea	1 Hybrid engine -	\$56,317 ea	Total -	\$109,804
Marked Units -	4 Gas engine -	\$47,377 ea	1 Hybrid engine -	\$50,207 ea	Total -	\$239,715
						\$531,397

Should you have any questions on this recommendation, please do not hesitate to contact me.

Thank you.