

SWC 209  
Lonnie Cobb Ford contract # 75347

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## 2023 Police Intercept Utility AWD Base (K8A)

Price Level: 320

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### Client Proposal

Prepared by:  
STEVEN BLACKSTOCK  
Office: 731-989-2121  
Date: 02/06/2023



Lonnie Cobb Ford | 1618 Highway 45 North, Henderson, Tennessee, 383404005  
Office: 731-989-2121 | Fax: 731-989-3502



2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$47,165.00
Options		-\$1,540.00
Colors		\$0.00
Upfitting		\$7,638.00
Fleet Discount		\$0.00
Fuel Charge		\$0.00
Destination Charge		\$1,495.00
<b>Subtotal</b>		\$54,758.00
<i>Pre-Tax Adjustments</i>		
<b>Code</b>	<b>Description</b>	<b>MSRP</b>
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$44,762.00</b>

Customer Signature

Acceptance Date



Prepared by: STEVEN BLACKSTOCK

02/06/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

### Pricing Summary - Single Vehicle

#### MSRP

#### Vehicle Pricing

Base Vehicle Price	\$47,165.00
Options	\$1,290.00
Colors	\$0.00
Upfitting	\$7,638.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$57,588.00</b>

#### Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$47,592.00</b>

Customer Signature

Acceptance Date



Prepared by: STEVEN BLACKSTOCK

02/06/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

### Pricing Summary - Single Vehicle

#### MSRP

#### Vehicle Pricing

Base Vehicle Price	\$47,165.00
Options	-\$915.00
Colors	\$0.00
Upfitting	\$15,738.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$63,483.00</b>

#### Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$53,487.00</b>

Customer Signature

Acceptance Date



Prepared by: STEVEN BLACKSTOCK

02/06/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

### Pricing Summary - Single Vehicle

#### MSRP

#### Vehicle Pricing

Base Vehicle Price	\$47,165.00
Options	\$1,915.00
Colors	\$0.00
Upfitting	\$15,738.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$66,313.00</b>

#### Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$56,317.00</b>

Customer Signature

Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		
Base Vehicle Price		\$47,165.00
Options		-\$1,525.00
Colors		\$0.00
Upfitting		\$10,238.00
Fleet Discount		\$0.00
Fuel Charge		\$0.00
Destination Charge		\$1,495.00
<b>Subtotal</b>		\$57,373.00
<i>Pre-Tax Adjustments</i>		
<b>Code</b>	<b>Description</b>	<b>MSRP</b>
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$47,377.00</b>

Customer Signature

Acceptance Date



Prepared by: STEVEN BLACKSTOCK

02/06/2023

Lonnie Cobb Ford | 1618 Highway 45 North Henderson Tennessee | 383404005

## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 320

### Pricing Summary - Single Vehicle

#### MSRP

#### Vehicle Pricing

Base Vehicle Price	\$47,165.00
Options	\$1,305.00
Colors	\$0.00
Upfitting	\$10,238.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$1,495.00
<b>Subtotal</b>	<b>\$60,203.00</b>

#### Pre-Tax Adjustments

Code	Description	MSRP
fleet discount	fleet discount	-\$9,996.00
<b>Total</b>		<b>\$50,207.00</b>

Customer Signature

Acceptance Date

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