



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-508046-45167.926JB

Issued: 08/29/2023

Quote Expiration: 09/15/2023

Estimated Contract Start Date: 10/01/2023

Account Number: 114559

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business;Delivery;Kingsport Police Dept 200 Shelby St Kingsport, TN 37660-4256 USA	Kingsport Police Dept. - TN 415 Broad St Kingsport TN 37660-4256 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Julian Brown Phone: Email: jbrown@axon.com Fax:	Sean Chambers Phone: (423) 229-9300 Email: seanchambers@kingsporttn.gov Fax:

Quote Summary

TOTAL COST	\$537,994.50
ESTIMATED TOTAL W/ TAX	\$537,994.50

Discount Summary

Average Savings Per Year	\$3,103.81
TOTAL SAVINGS	\$15,519.06

Payment Summary

Date	Subtotal	Tax	Total
Sep 2023	\$521,721.95	\$0.00	\$521,721.95
Oct 2023	\$16,272.55	\$0.00	\$16,272.55
Total	\$537,994.50	\$0.00	\$537,994.50

Quote Unbundled Price:	\$553,513.56
Quote List Price:	\$553,513.56
Quote Subtotal:	\$537,994.50

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2			\$85.55	\$83.15	\$166.30	\$0.00	\$166.30
80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2			\$171.05	\$166.26	\$332.52	\$0.00	\$332.52
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10			\$91.25	\$88.70	\$887.00	\$0.00	\$887.00
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50			\$51.95	\$50.50	\$2,525.00	\$0.00	\$2,525.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50			\$51.95	\$50.50	\$2,525.00	\$0.00	\$2,525.00
74200	TASER 6-BAY DOCK AND CORE	2			\$1,624.35	\$1,578.87	\$3,157.74	\$0.00	\$3,157.74
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	120			\$91.25	\$88.70	\$10,644.00	\$0.00	\$10,644.00
20018	TASER BATTERY PACK, TACTICAL	156			\$98.10	\$95.35	\$14,874.60	\$0.00	\$14,874.60
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	520			\$40.25	\$39.12	\$20,342.40	\$0.00	\$20,342.40
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	520			\$40.25	\$39.12	\$20,342.40	\$0.00	\$20,342.40
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	1690			\$40.25	\$39.12	\$66,112.80	\$0.00	\$66,112.80
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	1690			\$40.25	\$39.12	\$66,112.80	\$0.00	\$66,112.80
20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	130			\$1,960.00	\$1,905.12	\$247,665.60	\$0.00	\$247,665.60
A la Carte Services									
20120	TASER 7 INSTRUCTOR COURSE VOUCHER	10			\$495.00	\$481.14	\$4,811.40	\$0.00	\$4,811.40
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$6,609.60	\$6,609.60	\$0.00	\$6,609.60
85147	CEW STARTER	1			\$9,950.00	\$9,662.95	\$9,662.95	\$0.00	\$9,662.95
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	5			\$1,999.00	\$1,943.03	\$9,715.15	\$0.00	\$9,715.15
A la Carte Warranties									
80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	49		\$7.59	\$7.38	\$723.00	\$0.00	\$723.00
80374	EXT WARRANTY, TASER 7 BATTERY PACK	156	49		\$0.51	\$0.50	\$3,789.24	\$0.00	\$3,789.24
80395	EXT WARRANTY, TASER 7 HANDLE	130	49		\$7.59	\$7.38	\$46,995.00	\$0.00	\$46,995.00
Total							\$537,994.50	\$0.00	\$537,994.50

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	130	09/01/2023
A la Carte	20018	TASER BATTERY PACK, TACTICAL	156	09/01/2023
A la Carte	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	120	09/01/2023
A la Carte	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	09/01/2023
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	1690	09/01/2023
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	1690	09/01/2023
A la Carte	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	520	09/01/2023
A la Carte	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	520	09/01/2023
A la Carte	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	09/01/2023
A la Carte	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	09/01/2023
A la Carte	74200	TASER 6-BAY DOCK AND CORE	2	09/01/2023
A la Carte	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	09/01/2023
A la Carte	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	09/01/2023

Services

Bundle	Item	Description	QTY
A la Carte	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	5
A la Carte	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	10
A la Carte	85147	CEW STARTER	1
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80374	EXT WARRANTY, TASER 7 BATTERY PACK	156	09/01/2024	09/30/2028
A la Carte	80395	EXT WARRANTY, TASER 7 HANDLE	130	09/01/2024	09/30/2028
A la Carte	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	09/01/2024	09/30/2028

Payment Details

Sep 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	130	\$247,665.60	\$0.00	\$247,665.60
Upfront	20018	TASER BATTERY PACK, TACTICAL	156	\$14,874.60	\$0.00	\$14,874.60
Upfront	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	5	\$9,715.15	\$0.00	\$9,715.15
Upfront	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	10	\$4,811.40	\$0.00	\$4,811.40
Upfront	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	120	\$10,644.00	\$0.00	\$10,644.00
Upfront	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	\$887.00	\$0.00	\$887.00
Upfront	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	1690	\$66,112.80	\$0.00	\$66,112.80
Upfront	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	1690	\$66,112.80	\$0.00	\$66,112.80
Upfront	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	520	\$20,342.40	\$0.00	\$20,342.40
Upfront	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	520	\$20,342.40	\$0.00	\$20,342.40
Upfront	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	\$2,525.00	\$0.00	\$2,525.00
Upfront	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	\$2,525.00	\$0.00	\$2,525.00
Upfront	74200	TASER 6-BAY DOCK AND CORE	2	\$3,157.74	\$0.00	\$3,157.74
Upfront	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	2	\$332.52	\$0.00	\$332.52
Upfront	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	2	\$166.30	\$0.00	\$166.30
Upfront	80374	EXT WARRANTY, TASER 7 BATTERY PACK	156	\$3,789.24	\$0.00	\$3,789.24
Upfront	80395	EXT WARRANTY, TASER 7 HANDLE	130	\$46,995.00	\$0.00	\$46,995.00
Upfront	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	2	\$723.00	\$0.00	\$723.00
Total				\$521,721.95	\$0.00	\$521,721.95

Oct 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	85147	CEW STARTER	1	\$9,662.95	\$0.00	\$9,662.95
Invoice Upon Fulfillment	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,609.60	\$0.00	\$6,609.60
Total				\$16,272.55	\$0.00	\$16,272.55

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Omnia Contract 3544-21-4615 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/29/2023



ATTENTION

This order may qualify for freight shipping, please fill out the following information.

Who is the receiving contact and what is the contact phone number for this shipment?	
What are the receiving hours of operation?	
Is a loading dock available for this incoming shipment? If yes, are you able to unload pallets from the trailer or will the driver need to assist with unload?	
Do you have a forklift and/or pallet jack to transport pallets into your facility?	
Are there any delivery restrictions (no 53' trailers, no box trucks, etc.)?	