



Dr. Rhonda Stringham
Assistant Superintendent - Instruction

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To: Dr. Christopher Hampton, Superintendent and KCS BOE
From: Dr. Rhonda Stringham, Assistant Superintendent - Instruction
Date: July 14, 2023
Re: Request Approval to Purchase Benchmark Phonics Intervention Kits

Over the past several years, KCS schools have used different intervention materials for English Language Arts and Math in Multi-Tiered System of Support (MTSS) intervention periods. In prior years KCS has used a variety of products to support teachers in providing phonics instruction.

Benchmark Phonics Intervention (BPI) program is designed for students who are two or more years below grade-level expectations. Lessons are designed to be delivered one-on-one or in small groups. Curriculum and Instruction purchased several Benchmark Phonics Intervention kits for use by Interventionists (including ESSER Interventionists) in KCS this past year. Intervention teachers that used BPI last year expressed that their students experienced increased growth such as they had not seen before. Interventionists reported increased student progress in school data meetings and with our MTSS Specialist. This request represents our efforts to provide an intervention opportunity to students that was previously provided with different products. Students will have access to quality, cohesive materials ensuring a guaranteed and viable experience throughout the district.

Cost for SY23-24 is \$69,410.25 and will come from the C&I budget. This reflects a 10% savings using the TIPS Contract 200903. I recommend that the Board approve this request to purchase Benchmark Phonics Intervention kits.



BENCHMARK
EDUCATION
COMPANY
145 Huguenot Street, 8th Floor
New Rochelle, New York 10801

Contact representative

Angie Templeton
Email: atempleton@benchmarkeducation.com
Office Phone:
Phone: 615-679-8020

QUOTE: 45717

Customer:

FINANCE-ACCOUNTS PAYABLE
KINGSPORT CITY SCHOOL DISTRICT
415 BROAD STREET
KINGSPORT TN 37660
United States

Ship To:

Jennifer Pangle
Kingsport City School District
400 Clinchfield Street
Kingsport TN 37660

Product Code	Title	Price Level	Unit Price	Qty	Total Price
XY8189D	Phonics Intervention Level 1 Teacher Package Print and Digital 3-Year	Current	\$1,625.00	5	\$8,125.00
XY8190D	Phonics Intervention Level 2 Teacher Package Print and Digital 3-Year	Current	\$1,625.00	3	\$4,875.00
XY8191D	Phonics Intervention Level 3 Teacher Package Print and Digital 3-Year	Current	\$1,625.00	9	\$14,625.00
XY8192D	Phonics Intervention Level 4 Teacher Package Print and Digital 3-Year	Current	\$1,625.00	9	\$14,625.00
XY8193D	Phonics Intervention Level 1 Student Package Print and Digital 3-Year	Current	\$200.00	30	\$6,000.00
XY8194D	Phonics Intervention Level 2 Student Package Print and Digital 3-Year	Current	\$200.00	18	\$3,600.00
XY8195D	Phonics Intervention Level 3 Student Package Print and Digital 3-Year	Current	\$200.00	54	\$10,800.00
XY8196D	Phonics Intervention Level 4 Student Package Print and Digital 3-Year	Current	\$200.00	54	\$10,800.00
PR991	PD-Free Implementation (Gratis)	On-Site	\$0.00	1	\$0.00

Subtotal	Discount Total	Sales Tax	Shipping Cost	Total
\$73,450.00	(\$7,345.00)	\$0.00	\$3,305.25	\$69,410.25 USD

Memo

Applied BTSSave10 Promotion: 10% Discount. Excludes: core, BW, BL, BA, BT, Benchmark Adelante, Listos y adelante, Ready to Advance, Individual Reycraft books, individual trade books, individual PD Essentials Books, or custom orders. 5% Shipping and Handling Applied. Tips Contract Number: 200903



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- * The above pricing cannot be combined with any other offers.
- * Price firm for 45 days from quote date. Price quote must be attached to school purchase orders to receive the quoted price.
- * All digital subscriptions will end on July 31st the last year of the term purchased.
- * Any changes, including cancellations to the originally agreed upon PD trainings, must be made at least 10 business days prior to the delivery of the PD trainings. Customized PD changes must be submitted at least 15 business days prior to agreed delivery date and must go through the customized request process. Benchmark Education will do its best to accommodate the requested changes; however, it reserves the right to render services according to the initial agreement. Please note that any changes requested may incur an additional charge or reduction of number of PD training days rendered. Please note that no changes can be requested on site and all requests must go through the Company approval process.



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PLEASE INCLUDE THIS PROPOSAL WITH YOUR PURCHASE ORDER ALONG WITH THE FOLLOWING INFORMATION FOR ALL DIGITAL SUBSCRIPTIONS

• Name of School(s) That Will Use the Subscription(s)
Attach separate document if necessary

• Onboarding Tech Contact Name

• Onboarding Tech Contact E-Mail

• REQUIRED

SEND ORDER TO: Benchmark Education Company
6295 Commerce Center Drive, Suite B| Groveport, OH 43125-1160
Email: neworders@benchmarkeducation.com
Phone: 877-236-2465| Fax: 877-732-8273

Terms of Service

* By placing an order for Benchmark Education Company ("BEC") products (the "Products"), the entity ("Customer") that this proposal has been prepared for agrees to be bound by BEC's Terms of Service and Terms of Use and Privacy Policy (Please visit this site: <https://help.benchmarkuniverse.com/bubateacher/Content/Customer%20Support/Privacy%20Policy.htm?Highlight=privacy>). Subject to the Customer's payment of the fees set out above, BEC grants to Customer a non-exclusive and non-transferable license to access and use the Products under the terms described in this Terms of Service. The proposal contains the scope of use allowed and the term of Customer's license to the Products.