



We have prepared a quote for you

**NCPA 01-169 - 3rd Qtr 2025 Renewal**

Quote # 008651  
Version 5

Prepared for:

**City of Kingsport**

Floyd Bailey  
[floydbailey@kingsporttn.gov](mailto:floydbailey@kingsporttn.gov)

## Renewals

| Description                                                                                                                                                                                                                                                                                                                                      |  | NCPA DNE | Price    | Qty | Ext. Price  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------|----------|-----|-------------|
| Cisco Collaboration Flex Plan Sub ID 1256309                                                                                                                                                                                                                                                                                                     |  |          |          |     |             |
| <b>Cisco Collaboration Flex Plan Cloud Device Registration - License - 1 License - 1 Year Renewal</b>  <ul style="list-style-type: none"> <li>Current support ends: <b>08 Sep 25</b></li> </ul>                                                                 |  | \$346.92 | \$323.20 | 3   | \$969.60    |
| <b>Cisco Collaboration Flex Plan Enterprise Webex Calling Subscription - 1 License - 1 Year Renewal</b>  <ul style="list-style-type: none"> <li>Current support ends: <b>08 Sep 25</b></li> </ul>                                                               |  | \$155.82 | \$145.20 | 203 | \$29,475.60 |
| <b>Cisco Outbound Calling Plan Committed Enterprise Subscription - 1 License - 1 Year Renewal - NCPA Exempt</b>  <ul style="list-style-type: none"> <li>Current support ends: <b>08 Sep 25</b></li> </ul>                                                       |  | \$0.00   | \$30.00  | 216 | \$6,480.00  |
| <b>Cisco Telephone Number (TN) for Local Number - Uncommitted - Subscription - 1 Number - 1 Year Renewal - NCPA Exempt</b>  <ul style="list-style-type: none"> <li>Current support ends: <b>08 Sep 25</b></li> </ul>                                          |  | \$0.00   | \$12.00  | 203 | \$2,436.00  |
| <b>Cisco Collaboration Flex Plan Enterprise-Wide Calling - On-premise License - 1 License - 1 Yr Renewal</b>  <ul style="list-style-type: none"> <li>Current support ends: <b>08 Sep 25</b></li> </ul>                                                        |  | \$110.54 | \$69.26  | 332 | \$22,994.32 |
| Cisco 8x5xNBD SMARTnet Total Care Contract 206222549                                                                                                                                                                                                                                                                                             |  |          |          |     |             |
| <b>Cisco SMARTnet Extended Service - 1 Year Renewal</b>  <p>192 Analog Telephone Adapter for MPP with switch</p> <ul style="list-style-type: none"> <li>PN: ATA192-3PW-K9</li> <li>SN: FVH28331BRS</li> <li>Current support ends: <b>17 Sep 25</b></li> </ul> |  | \$18.89  | \$18.82  | 1   | \$18.82     |
| Collaboration Flex Plan Sub ID 1931206                                                                                                                                                                                                                                                                                                           |  |          |          |     |             |

## Renewals

| Description                                                                                                                                                                                                                                                         | NCPA DNE | Price    | Qty | Ext. Price |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|-----|------------|
| <b>Cisco Collaboration Flex Plan Meetings - License - 1 Named User - 1 Year Renewal</b><br> <ul style="list-style-type: none"><li>Current support ends: <b>22 Sep 25</b></li></ul> | \$235.20 | \$232.00 | 15  | \$3,480.00 |

Subtotal: **\$65,854.34**

## NCPA 01-169 - 3rd Qtr 2025 Renewal



**Prepared by:**

**BCTI**

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**Prepared for:**

**City of Kingsport**

City Hall  
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**Quote Information:**

**Quote #: 008651**

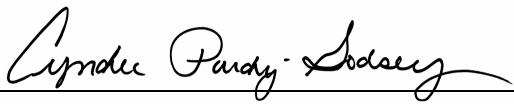
Version: 5  
Delivery Date: 09/26/2025  
Expiration Date: 10/01/2025

### Quote Summary

| Description               | Amount      |
|---------------------------|-------------|
| Renewals                  | \$65,854.34 |
| <b>Total: \$65,854.34</b> |             |

NOTE: Unless otherwise stated pricing includes shipping and delivery to customer site. Pricing does not include sales tax. Organizations exempt from sales tax must provide a copy of their exemption certificate. A minimum of 75% down payment is required for all orders. Pricing for labor is tiered and based on the skills required to perform the work. Tier pricing ranges from \$138.75 to \$277.50/hr weekdays (8:00am-5:00pm), weekends and after business hours are billed at 1.5 times, holidays at 2 times, unless otherwise noted. Service, travel, and remote support will be billed in 15 min increments with a one hour minimum for onsite service. This quote is confidential and not to be shared, copied, or distributed outside the organization named on this quote. Pricing is valid until the quote expiration date. Expired products are subject to additional reinstatement fees.

### BCTI

Signature:   
Name: Cyndee Purdy-Godsey  
Title: Account Executive  
Date: 09/26/2025

### City of Kingsport

Signature: \_\_\_\_\_  
Name: Floyd Bailey  
Date: \_\_\_\_\_