

# PROPOSAL

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# **ABOUT PATTERSON POPE**

### Who We Are

(Our Essence)

We keep things simple. We tell the truth, we keep our word, we do the right thing - because it's simpler that way. People like us, trust us and buy from us because we are free from guile. We work hard, we have fun, we go home to our families. We keep things simple.

### What We Do

(Our Mission)

We take the complicated and make it simple. Your records, your stuff, your space – all simplified. If it's in your organization and you can touch it, we help you store it, track it and retrieve it using less space and time than you ever thought possible.

# **Where We Are**

(Our Footprint)

### **Alabama**

Birmingham

### **Florida**

Boca Raton Clearwater Jacksonville Miami Orlando Santa Rosa Beach Tampa

# Georgia

Atlanta

### **Kentucky**

Louisville

### **North Carolina**

Charlotte / Headquarters Greensboro

Raleigh

### Ohio

Cincinnati Cleveland Columbus

## **South Carolina**

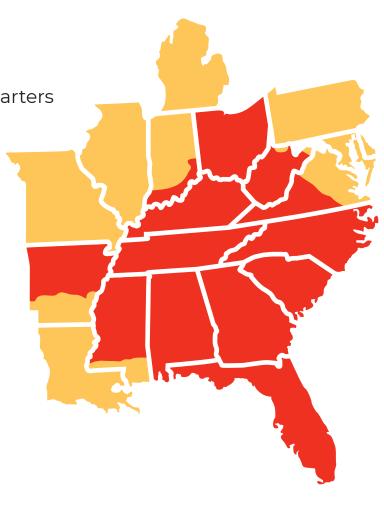
Charleston

### **Tennessee**

Knoxville Memphis Nashville

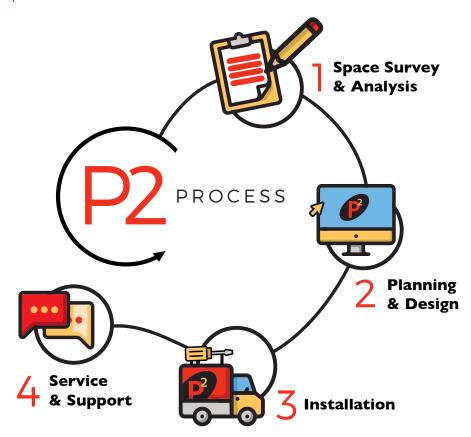
# Virginia

Roanoke



# **How We Do It**

(Our Process)





### **Space Survey & Analysis**

We visit your space, take measurements, and talk through your workflow. From bottlenecks to space limits, we gather the info needed to understand the challenge and shape the solution.



### Installation

Certified installers and project managers handle everything: scheduling, delivery,, assembly, and cleanup. We adapt to your timeline, minimize disruption, and make sure every detail is right.



### **Planning & Design**

Our trained and certified designers create detailed layouts that meet your specs and codes. We consider capacity, compliance, and flow, all tailored to your space, goals, and timeline.



### **Service & Support**

We train your team, offer maintenance plans, and respond quickly to service needs. From repairs to reconfiguration, we help keep your system running smoothly for years to come.





SPACE MADE SIMPLE.

Mailing Address: PO BOX 790138 CHARLOTTE, NC 28206 See invoice for remit to address. **Quote #:** Q-75604-1

Drawing Ver: 349500 1B Sourcewell

**Date:** 10/09/2025 **Expires On:** 11/30/2026

Install To Bill To

Dawn Melton City of Kingsport 625 W. Industry Dr. Kingsport, TN 37660 (423) 343-9792 dawnmelton@kingsporttn.gov

SALESPERSON	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Scott Bertini	sbertini@pattersonpope.com		Deposit/Progress Payments

#### Proposal Includes The Following:

- \* Spaceasver Mechanical Assist System Room 201 Box Storage (Estimated = 322)
- \* Spacesaver Mechanical Assist System Room 201 File Storage (6,342 LFI)
- \* Spacesaver Mechanical Assist System Room 206 File Storage (8,400 LFI) & Box Storage (Estimated = 119)
- \* Spacesaver 4 Post Shelving w/ Hinged Door Room 206 Office Supplies
- \* Laminated End Panels
- \* Floorless Rail System
- \* Wheelhouse Low Profile Carriages
- \* Includes All Freight, Inside Delivery and Installation By Patterson Pope
- \* Pricing Per Spacesaver Sourcewell Contract (110923-SPC)
- \* Standard Color Options Only
- \* Payment Terms: 40% Deposit / 30% Matieral Shipment / 30% Net 10 Days From Installation
- \* Estimated Lead Time 10-12 Weeks

Grand Total:	\$98,727.30
Estimated Total Tax:	
Sub Total:	\$98,727.30

#### **Important Quote Notes**

Applicable sales tax and final shipping charges will be added to the invoice if not indicated above.

ESTIMATED TARIFF: If your order includes items that has tariffs associated with purchase, we are including the estimated tariff (duty/tax) as of this proposal. If at time of entry into the US there is no additional tariff, you will not be charged.

If TAX EXEMPT - Please provide Tax Exemption Certificate along with Purchase Order or Signed Quote

INFO REGARDING STORAGE FEES: The customer acknowledges that they will be responsible for Storage Fees of \$50 per pallet, per month, incurred 30 days after the ship date that are related to a delay in an installation date due to a customer's request or a site related project delay

Patterson Pope requires a purchase order (or signed quote) for each individual accepted quote.

Please provide sign off on final drawing(s). Indicate color choices on your PO.

Patterson Pope offers custom manufactured solutions to fit your unique space. For this reason no product can be ordered until a representative from Patterson Pope is able to field verify all dimensions.

**Patterson Pope Terms and Conditions** The following terms and conditions shall apply to any Deliverables (defined herein) provided by Patterson Pope, Inc. ("Company") to Client.

- I. Acceptance and Agreement: The provisions on the pricing page, the purchase order and these Terms and Conditions (collectively, the "Agreement") constitute the entire agreement between Company and Client and supersede all other communications between the parties, whether written or oral, regarding the products and services described in this Agreement ("Deliverables"). The terms of this Agreement are expressly limited to those provided herein, and no purported modification, addition, or waiver of the provisions hereof shall be binding on Company for any purposes unless contained in writing, signed by an authorized representative of Company. The provisions hereof shall be deemed to have been accepted by Client's acceptance of all or any part of the Deliverables. All orders or any changes to such orders shall be subject to acceptance by Company. Change orders requested after receipt of Client purchase order may also incur additional charges. If, for any reason, Client cancels the order, any cancellation, restocking and handling charges will be invoiced. Future purchase orders (or similar engagement documents) and associated pricing pages may reference these Terms and Conditions, and by such reference, these Terms and Conditions shall be incorporated therein.
- 2. **Payment and Pricing:** Pricing quoted on the pricing page supersedes all previously quoted prices and is good for 60 days from the date of this Agreement. The pricing page may or may not include applicable sales or other taxes required by law; such taxes will be billed to Client and are Client's sole responsibility. This system has been custom designed and will be specially manufactured for your unique requirements. A non-refundable down payment of 40% is due upon order, 30% is due at the time of shipment and 30% is due at the time of completion. Client shall have no authority to assert any offsets or discounts against any payment due, except as expressly agreed to by Company in the pricing page or other signed writing. Client represents and warrants to Company that it is solvent at the time this Agreement is made. Client hereby grants a security interest in the product Deliverables to secure payment to Company and consents to Company filing a financing statement to perfect such security.
- 3. **Space Requirements:** This system has been specially designed to meet Client's specific requirements; as such, most of the equipment is manufactured on a "per job" basis. Client shall allow Company's representative(s) reasonable access to Client's facilities to confirm whether the space where the Deliverables will be installed matches Client's representations. In the event that the space cannot be field verified before the Deliverables must be ordered and the actual space does not match what had been previously represented, Client is responsible for any delays and additional costs incurred to reconfigure the Deliverables to fit actual space (i.e. extra material, labor, and freight). Notwithstanding any field verification by Company, it is Client's responsibility to be certain the space is suitable for the installation of this equipment (i.e. adequate fire protection and floor load capacity).
- 4. Acceptance: Client shall accept the Deliverables which conform to the requirements of specifications under this Agreement. All claims for errors, shortages, or damage ("Non-conformance") must be made in writing to the respective Account Representative within ten (10) days of Client's receipt of any Deliverables, and Company shall have a reasonable period of time, based on the severity and complexity of the Non-conformance, to correct the Non-conformance. If Client uses the Deliverables before acceptance or fails to promptly notify Company of any Non-conformance then the Deliverables shall be considered accepted by the Client.
- 5. **Freight and Shipping:** Freight and shipping terms are detailed on the pricing page. In the event that Client or one of its agents refuses delivery for whatever reason on or after the estimated delivery date, Client will be responsible for the payments in accordance to Section 2 and the pricing page in addition to any supplemental storage charges incurred by Company as a result of the delay *unless* the delay is caused by Company, one of its manufacturers, freight carriers, subcontractors, and/or any other agent acting on Company's behalf.
- 6. **Storage Fees:** As part of the Sales Agreement, Patterson Pope agrees to provide 30 days of storage at no cost. After 30 days storage fees will accrue and become billable to customers for any customer related delay or site related delay that results in a change in the installation date.
- 7. **Limited Warranty:** Company warrants its installation services under the Agreement shall be performed with reasonable care in a diligent and competent manner. Company's sole obligation under this warranty shall be to correct any Non-conformance, provided that Client gives Company written notice within ten (10) days after installation is completed. Company does not warrant and is not responsible for any product Deliverables or third party services. Client agrees to look to the third party manufacturer or vendor (and not Company) with respect to all claims regarding such third party products or services as its sole and exclusive remedy. This section is Company's only warranty concerning the product and service Deliverables, and is made expressly in lieu of, and to disclaim, all other warranties and representations, express or implied, including any implied warranties of merchantability, non-infringement, or fitness for a particular purpose, or otherwise.
- 8. Limitation of Remedy and Liability: The maximum liability of Company and Company's principals, directors, officers, agents, employees, personnel, affiliates and their partners shall be the fees Company actually receives under the Agreement for the portion of work giving rise to the liability. In no event shall any of the above be liable to Client or any third party for any indirect, special, incidental, consequential, exemplary or punitive damages of any kind whatsoever in connection with the agreement, including but not limited to lost profits, loss of business opportunity, lost savings, and loss of business information. Client will bear the risk of loss or damage to, or theft of, any Deliverables once delivery has been made to the Client. Any action against Company must be brought within twelve (12) months after the cause of action arises. Neither party shall be liable for any delays or failures in performance due to circumstances beyond its reasonable control, including but not limited to, strikes, riot, war, fire, flood, storm, explosion, accident, or other acts of God. This contract shall be construed in accordance with the laws of the State of North Carolina (without regard to its choice of law provisions). Claims arising out of or requiring the interpretation of this Agreement shall be brought and litigated exclusively in courts located within Mecklenburg County, North Carolina, or if a federal court, the court whose district includes Mecklenburg County, North Carolina. This Agreement may not be assigned without prior written consent; provided, however, Company may assign this Agreement in whole or in part, without the Client's consent, in connection with a merger, acquisition, corporate reorganization, or sale of substantially all of the Company's assets, and Client agrees that Company shall be released from any further obligations under this Agreement upon such assignment.

Patterson Pope,	Inc. Date
·	
CLIENT	Date
	(This Agreement may be signed in counterparts and by facsimile or electronic signature by an authorized representative.)
	Purchase Order #







# INFO SHEET

# **SOURCEWELL**

Spacesaver Corporation proudly partners with Sourcewell, a government agency serving the United States and Canada, to offer Sourcewell members a competitive bid contract. Sourcewell is a cooperative contract for state and local agencies, K-12, universities and colleges, nonprofits, and tribal government to purchase from awarded vendors. As a cooperative contract, Sourcewell is working for both buyers (members) and vendors.

Spacesaver is the innovator in storage solutions from high-density mobile and secure storage for government and public safety, to new ideas that can streamline library and museum operations and campus solutions. Join Sourcewell at no cost and access Spacesaver's competitively-priced storage solutions to start saving time, money, and resources today.

To learn more about Spacesaver or to find a local authorized dealer, visit **www.spacesaver.com**.

To learn more about Sourcewell or to become a member, visit **www.sourcewell-mn.gov**.

# SPACESAVER'S SOURCEWELL CONTRACT INFORMATION

**CONTRACT NUMBER: 110923-SPC** 

EFFECTIVE DATE: 12/21/2023 -12/29/2027

PRODUCTS: All Spacesaver Manufactured Products; excluding ActivRAC® Stainless Steel

#### SOURCEWELL MEMBERSHIP OPEN TO:

- State & Local Government Entities
- All Education: Private & Public
- Nonprofits (Tax Exempt Organization)
- Tribal Government
- Canadian Provinces
- Canadian Healthcare Entities

#### VALUE OF BEING A SOURCEWELL MEMBER

- The formal contracting process is satisfied on your behalf - proven process eliminates low-bid, low-quality results.
- No cost, obligation, or liability to be a member.
- A legal and easier purchasing process ensuring best use of time and money.
- Contracts are requested, awarded, and regulated by a municipal agency and governed by a publicly elected board of directors.
- Sourcewell maintains all procurement documentation for you, a complete procurement file is posted on the website.
- Sourcewell is a government entity committed to helping its members succeed in fulfilling its own public service missions.
- The opportunity to purchase the very best products, equipment, and services through nationally solicited contacts.



















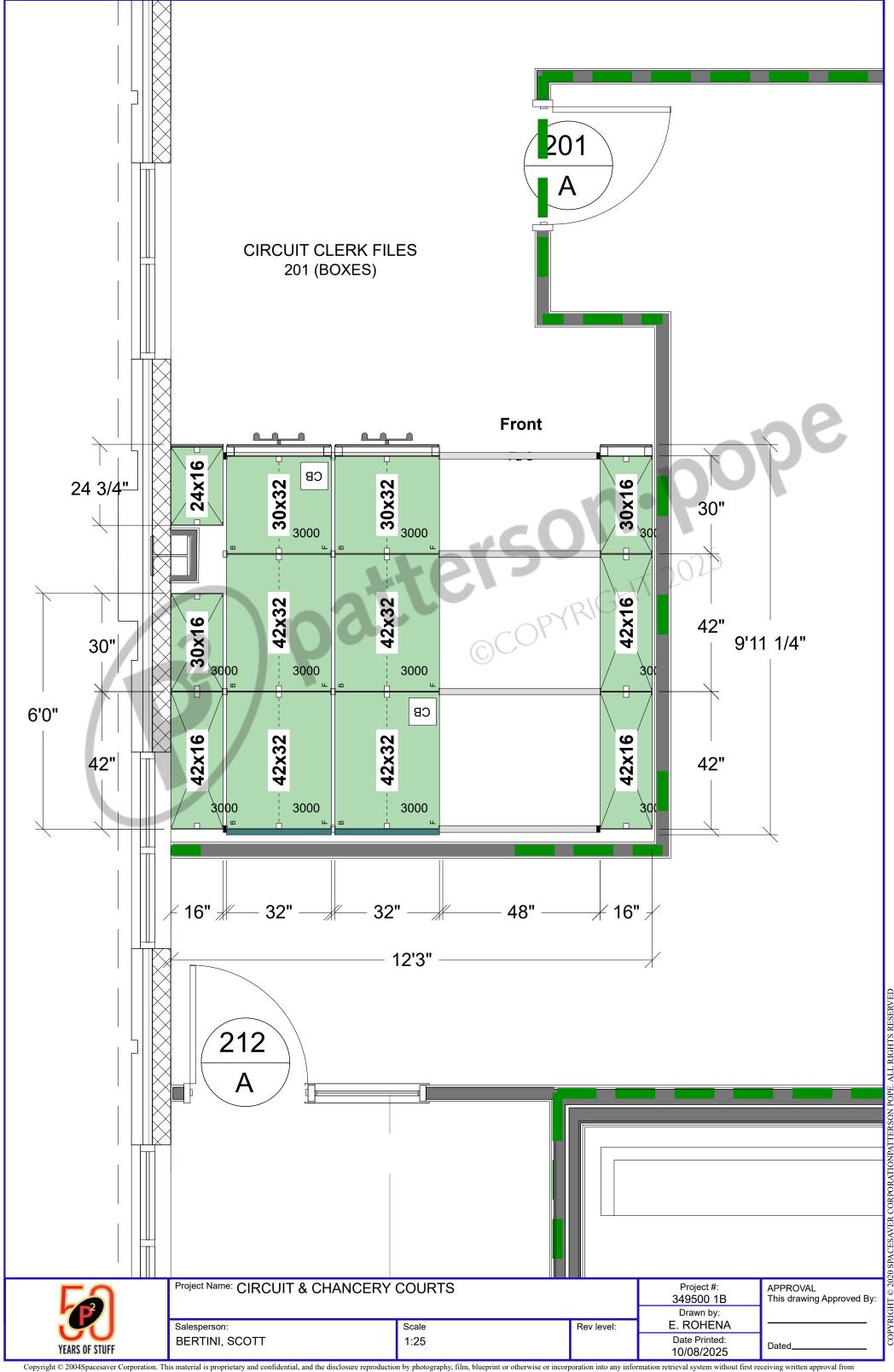


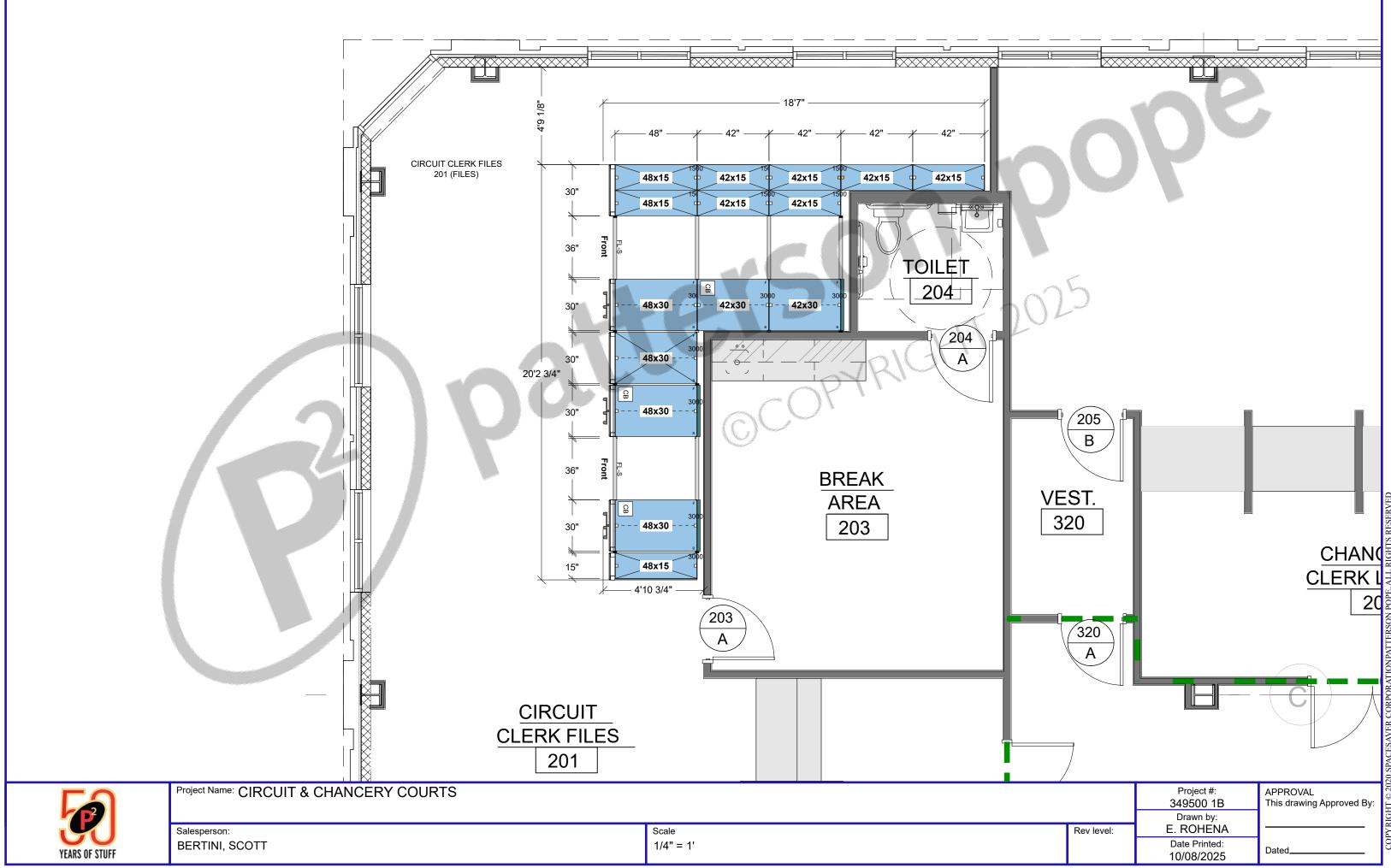




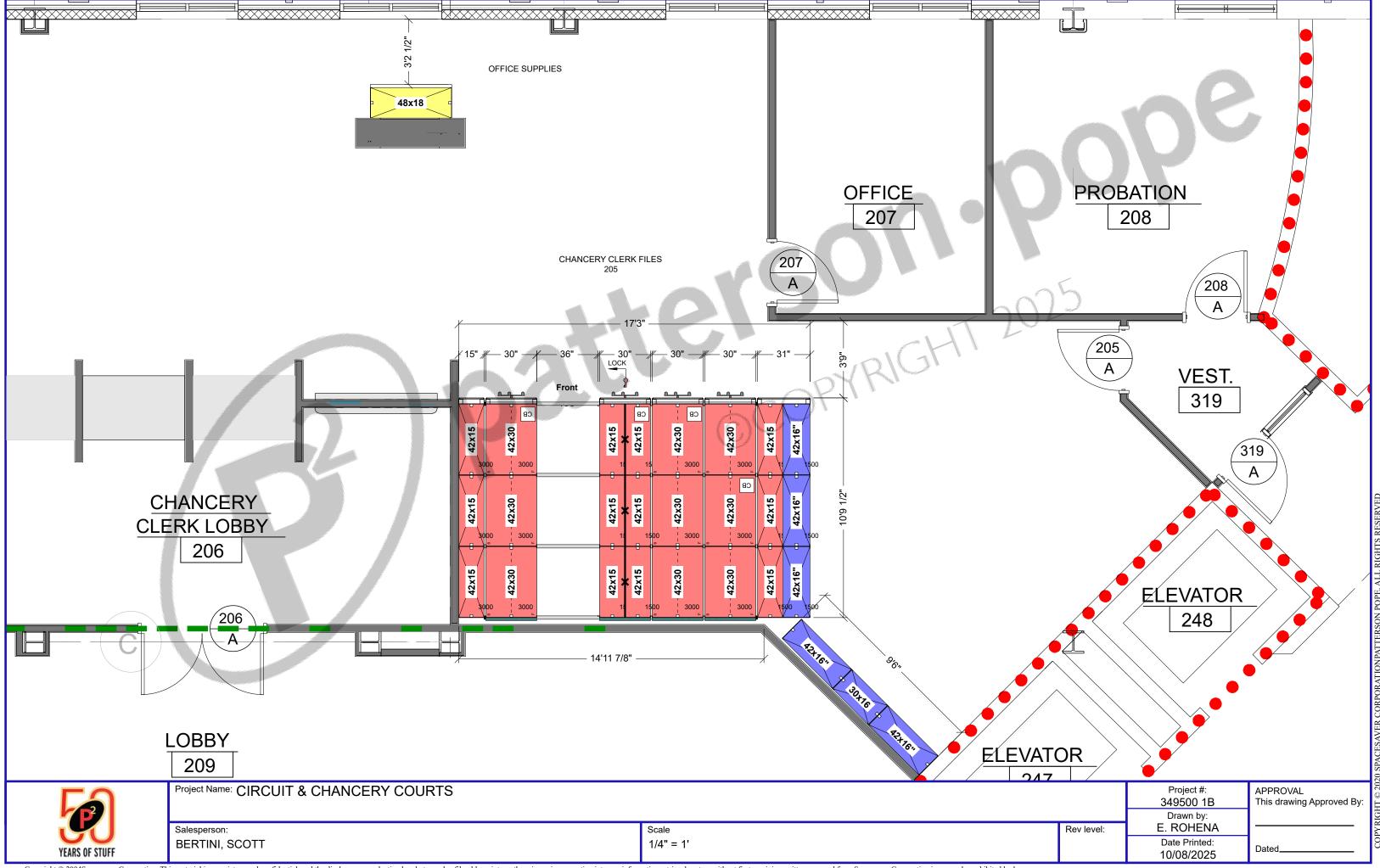
Spacesaver designs and manufactures storage solutions for U.S. and Canadian Sourcewell members in a variety of markets, including high-density mobile storage, secure storage for military applications, government and public-sector safety, and develops new ideas that can streamline education, libraries, museums, and nonprofit organization operations.





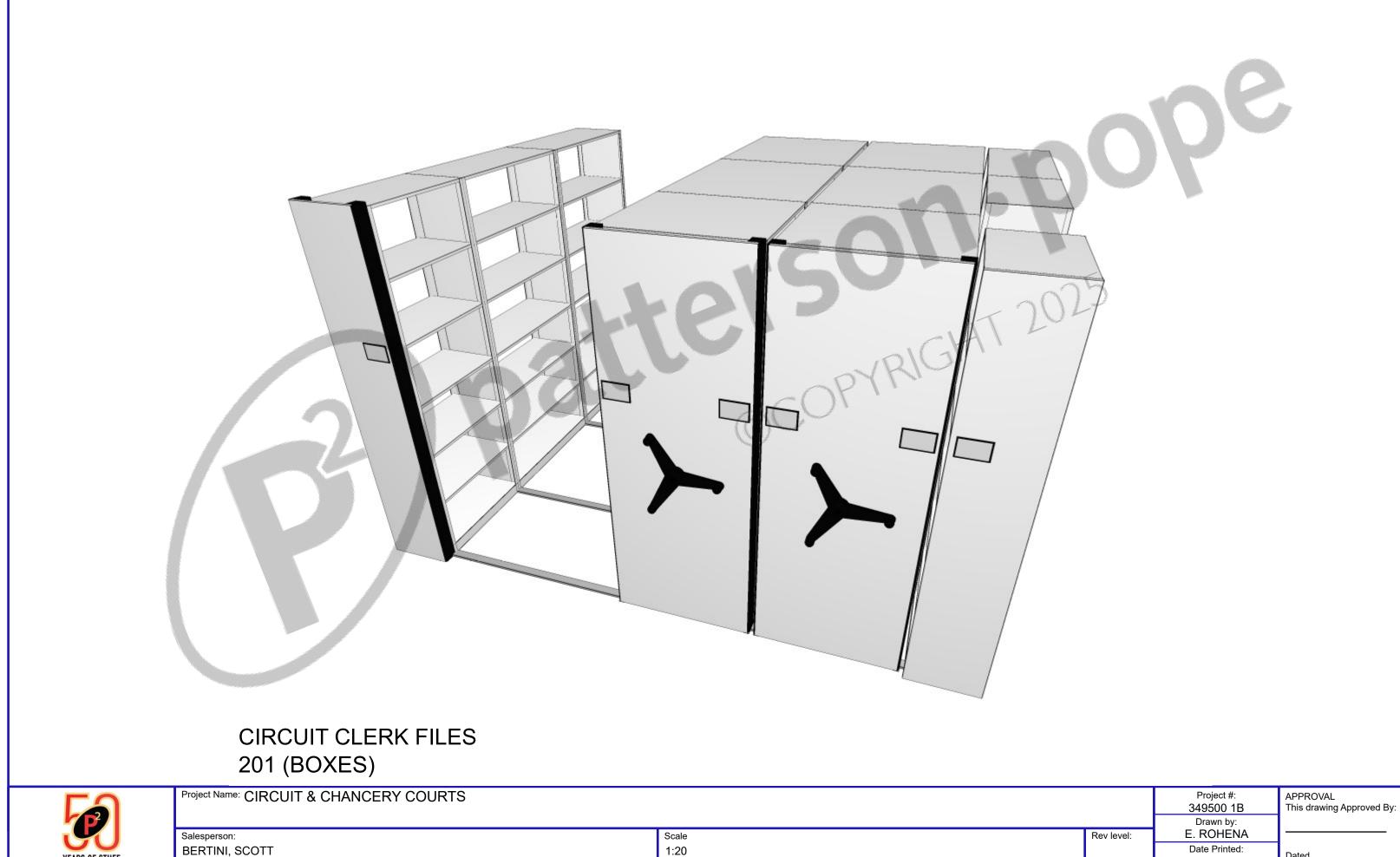


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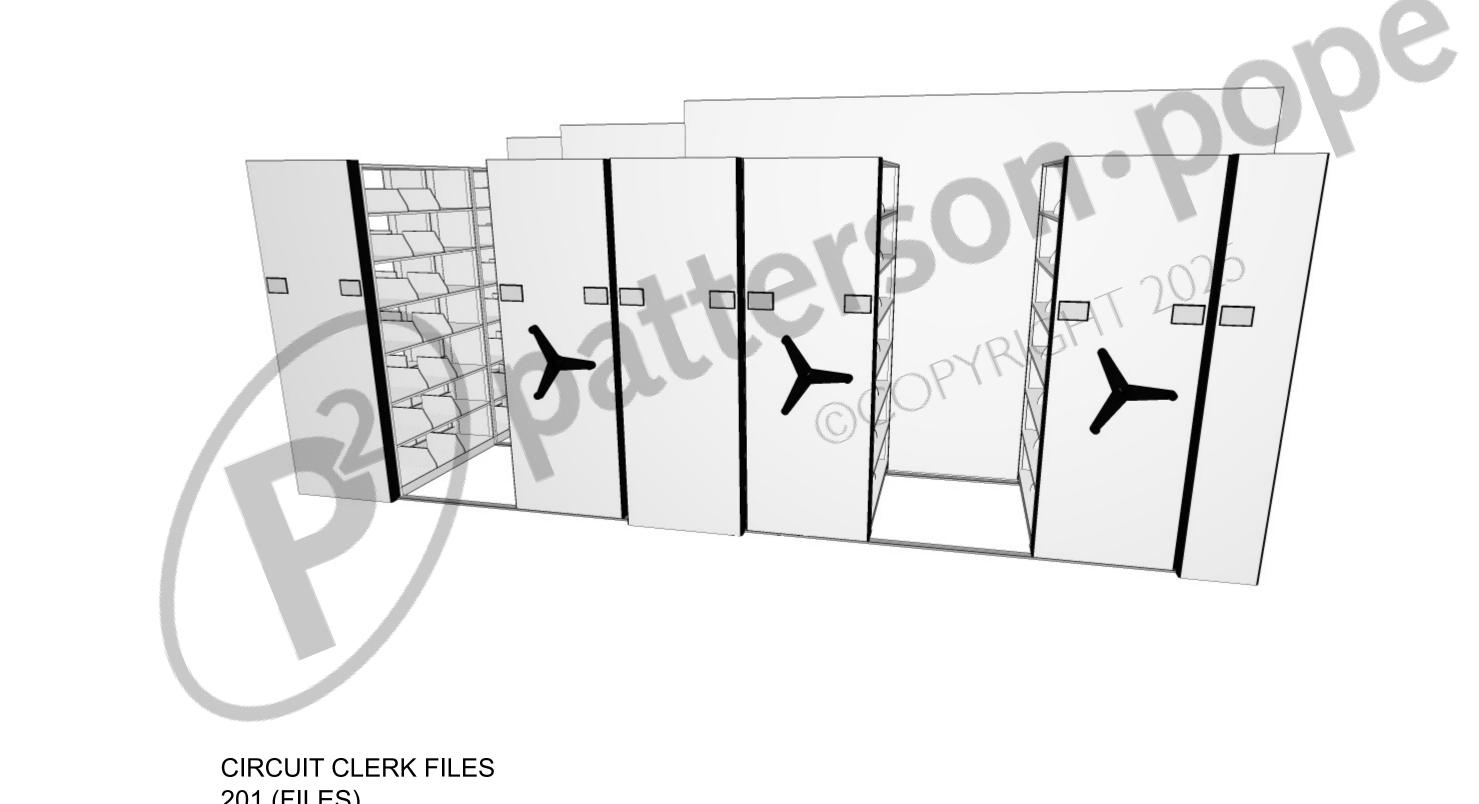






10/08/2025

YEARS OF STUFF

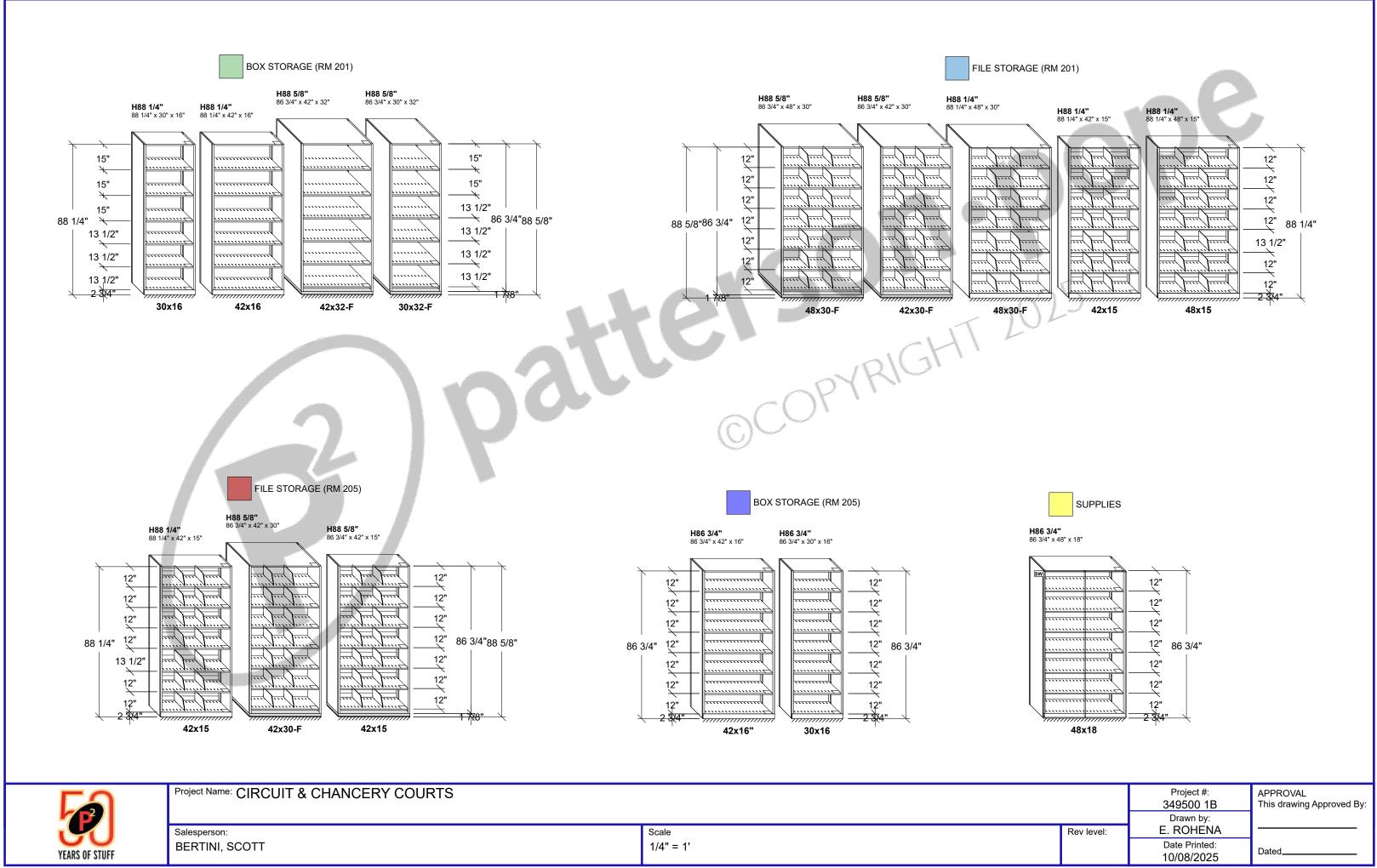


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Project Name: CIRCUIT & CHANCERY COURTS Project #: 349500 1B APPROVAL This drawing Approved By: Drawn by: E. ROHENA Scale Rev level: Salesperson: Date Printed: BERTINI, SCOTT 1:20 10/08/2025



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