



Samsara Inc  
1 De Haro Street  
San Francisco, CA 94107  
www.samsara.com

**QUOTE #Q-799697**

**Issued 04-30-2024**

**Expires 05-24-2023**

**Prepared For:**

City of Kingsport  
415 W Broad St  
Kingsport, Tennessee  
37660

**Tennessee Statewide Contract**

**Vendor ID: 0000249190**

**Contract Number: 0000000000000000000071019**

**Title: SWC 195 Telematics Hardware, Services, and Accessories**

**Prepared By:**

Kendall Herring  
kendall.herring@samsara.com

## Quote Summary

**Subtotal**

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Hardware and Accessories \$0.00

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### Licenses

License Term – 36  
Months

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Shipping and Handling \$360.00

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Upfront Hardware Sales Tax \$0.00

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Annual License Sales Tax \$0.00

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**First Year Payment \$47,344.20**

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**Payments Beginning Year Two \$46,984.20**

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If shipping is "Pending" - Amount is pending due to size of order; Shipping and Handling subject to change.  
If Sales tax is "Pending" – Final amount will be provided prior to payment  
\*3% fee charged on non-ACH charges (Canada Exempt)  
\*Sales tax subject to change



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<b>SHIP TO Steve Leonard</b> <b>609 Industry Dr</b> <b>Kingsport, Tennessee, 37660-3519</b> <b>United States</b>			
<b>Hardware and Accessories</b>	<b>Quantity</b>	<b>Net Unit Price</b>	<b>Total Price</b>
Vehicle IoT Gateway, model VG54, for Heavy Duty Vehicles HW-VG54-NAH	150	\$0.00	\$0.00
Enhanced VG Series OBDII J1962 L-mount cable CBL-VG-COBDII-Y1	148	\$0.00	\$0.00
Vehicle IoT Gateway, model VG54 HW-VG54-NA	69	\$0.00	\$0.00
Enhanced VG Series J1939 or J1708 (9-pin) CBL-VG-CJ1939	57	\$0.00	\$0.00
Forward-facing dash-camera, Series 4 HW-CM33	50	\$0.00	\$0.00
VG54 Aux Cable CBL-VG-CAUX	30	\$0.00	\$0.00
AG52 Powered Asset Gateway HW-AG52	10	\$0.00	\$0.00
CBL-AG-BPWR CBL-AG-BPWR	10	\$0.00	\$0.00
Enhanced VG Series J1939 cable for Volvo/Mack OBDII connectors CBL-VG-CJ1939-VM	9	\$0.00	\$0.00
Enhanced VG series 1226 cable CBL-VG-CRP1226	5	\$0.00	\$0.00
Enhanced VG Series OBDII J1962 L-mount cable for Ram Promaster and similar CBL-VG-COBDII-Y2	4	\$0.00	\$0.00
		<b>Hardware Due</b>	<b>\$0.00</b>

<b>Licenses</b>	<b>Quantity</b>	<b>Annual Unit Price</b>	<b>Total Annual Price</b>
License for Forward-Facing Dash Camera LIC-CM1-ENT	50	\$187.20	\$9,360.00
License for Basic Powered Asset Tracker LIC-AG-PWR-BASIC	10	\$135.78	\$1,357.80
		<b>Annual License Due</b>	<b>\$10,717.80</b>



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Bundles	Quantity	Annual Unit Price	Total Annual Price
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS	219	\$165.60	\$36,266.40
		Annual License Due	\$36,266.40