



FLEET MAINTENANCE DEPARTMENT

City of Kingsport

To: Nikisha Eichmann, Assistant Procurement Manager
From: Steve Leonard, Fleet Manager
Date: September 30, 2024
Re: Fleet Replacement units 2187, 2188, 2180, 2273, and 2274 Purchase Recommendation

It is the recommendation of this office to purchase the Fleet Replacement for units 2187, 2188, & 2180 with 3 Nisan Frontier King Cab 2wd vehicles for the total purchase price of \$96,690.00 (\$32,230.00 each). The 2 Nissan Frontier King Cab 4wd vehicles will replace units 2273 & 2274 for a total purchase price of \$71,850.00 (\$35,925.00 each). These units meet the expectations of the Water Services Department and will fulfill the requirements of their operational needs. These units will be purchased through the TN State Contract # 80358. A copy of the TN State Contract is attached. The estimated delivery is 6-7 months.

Item	Quantity	Description	Award to Vendor	Fuel Economy
1	3	2024 Nissan Frontier King Cab 2wd with 6 foot bed	Alan Jay Automotive	18 City/24 Hwy
2	2	2024 Nissan Frontier King Cab 4wd with 6 food bed	Alan Jay Automotive	18 City/23 Hwy

These units will be a Fleet Replacements

The units listed below will be replaced and disposed of utilizing the current approved City process.

The TN State offerings were reviewed by Chad Austin and he is in agreement with this recommendation.

Fuel Economy Improvement

N/A

TN State Contract # 80358

Replacements

2187	2014 Dodge Ram Cargo Vans	60,264 mileage	Purchased in 2013 for \$23,636 per unit. New purchase price per unit will be \$32,230, a 36% increase
2188	2014 Dodge Ram Cargo Vans	78,828 mileage	
2273	2016 Ford Transit XL Cargo Van	68,282 mileage	Purchased in 2015 for \$22,712 per unit. New purchase price per unit will be \$35,925, a 60% increase
2274	2016 Ford Transit XL Cargo Van	139,084 mileage	
2180	2015 Ford F-350 4WD	107,827 mileage	Purchased in 2014 for \$26,700. New purchase price will be \$32,230, a 20% increase

Should you have any questions on this recommendation, please do not hesitate to contact me.

Thank you.

