



**ARI Phoenix, Inc.**  
 11163 Woodward Lane  
 Sharonville, OH 45241  
[www.ari-hetra.com](http://www.ari-hetra.com)  
[info@ari-hetra.com](mailto:info@ari-hetra.com)  
 800-562-3250 | 703-359-6265

**Sourcewell QUOTE**

Oct 2, 2024 11:48 AM  
**Valid for:** 30 Days  
**Quote #:** ARI30118

Steve Leonard  
 Fleet Manager  
 City of Kingsport  
 415 Broad Street  
 Kingsport, TN 37660

**Email:** steveleonard@kingsporttn.gov  
**Phone:** 423-224-2434  
**Fax:**

Dear Steve Leonard,

Thank you for the opportunity to quote you prices on our **ARI-HETRA** equipment. Our products are designed specifically for Heavy Duty applications using technologies that provide ruggedness, quality and long term benefits to your operation. The pricing shown below is pursuant to our **Sourcewell Contract Number 013020-ARP**.

Product Details	Price	Qty	Discount	Total
<b>BPW-9-6-AJ</b> Wireless, Battery Mobile Column Lift System, 6 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 16000 lbs. per Column, 96000 lbs. Total System.	\$ 91,571.00	1	\$ 13,735.65	\$ 77,835.35
<b>FREIGHT</b> Due to volatility in shipping markets, any PO listing this freight amount must be received by ARI within 30 days of the date this quote was issued, otherwise freight must be requoted.	\$ 1,852.00	1	\$ 0.00	\$ 1,852.00
<b>Sub Total</b>				<b>\$ 79,687.35</b>
<b>Grand Total</b> <i>before applicable shipping and taxes</i>				<b>\$ 79,687.35</b>

**Notes:** SourceWell member ID# 29779

Note Bill to ship to updated. Send invoice copy to Attn: Steve Leonard steveleonard@kingsporttn.gov

Please note your Maha lifts with your sn#810745-00-5/2018-05-29 will work with our BPW lifts (All wireless lifts have the same program) CC David Calhoun Field Serevice Director, Deon Fender Customer Service & Operations Manager

Lead Time approx 4-6 weeks

**Terms:** 1% 10; Net 30 w/ qualified credit terms; PO, VISA, or MasterCard.

Issuance of Purchase Orders & Payments to: **ARI-Phoenix, Inc.**

**Taxes:** State and local sale tax is collected where applicable. Tax exempt certificates should be sent to [forms@ari-hetra.com](mailto:forms@ari-hetra.com).

**Shipping & Handling:** FOB Destination, Prepaid & Added (Freight Added to Invoice)

*Lease/Purchase and other financing options are available.*



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City of Kingsport

Randy Tucker

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ARI-PHOENIX

To view our product catalog, please visit: [www.ari-hetra.com/catalog](http://www.ari-hetra.com/catalog)

**Please send your purchase order referencing this quote number to: [Orders@ari-hetra.com](mailto:Orders@ari-hetra.com)**

*Be sure that your PO includes our correct name and address shown at the top of this quote.*

*Our Tax ID is 47-4503033 and we will provide a W-9 upon request.*

*A credit card convenience fee will be charged on equipment orders over \$2000, if you wish to pay by that method.*





**ARI Phoenix, Inc.**

11163 Woodward Lane  
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800-562-3250



September 18, 2024

Steve Leonard  
Fleet Manager  
City of Kingsport  
415 Broad Street  
Kingsport, TN 37660

**RE: Quote ARI30118**

Mr. Leonard,

ARI Phoenix Inc (d/b/a ARI-Hetra) is quoting a Mobile Wireless Lift System with **ARI-Hetra model # BPW-9-6-AJ** (6 columns, 16,000 lbs per post, 96,000 lbs total capacity) under our Sourcewell cooperative contract #013020-ARP. Current lead time is 21 days after receipt of order. Please note that these Mobile Lifts will pair with your current on-site Snap-On Lifts. ARI-Hetra Weblink: [:https://www.ari-hetra.com/product/wireless-mobile-column-lifts/](https://www.ari-hetra.com/product/wireless-mobile-column-lifts/).

ARI-Hetra Lifts are ALI safety certified by the only accredited program in North America to independently test and validate car lift models to meet all ANSI/ALI ALCTV safety and performance requirements. These Mobile Column lifts have been rigorously tested and certified in accordance with these standards which identify the safety requirements for construction, testing, and validation of all lifts. They have a brake system that is always engaged unless you send power to them. As soon as you remove your finger from the button, the Lift system can be walked under safely. We also have a secondary safety wedge that is always engaged with no input needed from the user.

These Mobile Lifts use a recirculating ball-bearing screw to lift a heavy vehicle and are low-friction, surface hardened with low power draw on motors. When properly cared for, these Mobile Lifts will last 20 years or more. Unlike hydraulic columns, the ball screw is not affected by temperature changes. ARI-Hetra lifts will always operate, no matter what the temperature is outside or inside. There is also no need to worry about fluid leaks and synchronization problems that are typically associated with hydraulic lifts.

Please let me know if you have any questions.

Thank you,

A handwritten signature in black ink that reads 'Tekla Goodwin'.

Tekla Goodwin  
Contracts Specialist  
office 513-229-3750 /mobile 513-484-1066  
teklagoodwin@ari-hetra.com