



Pricing Proposal
Quotation #: 23619018
Created On: 6/21/2023
Valid Until: 7/28/2023

TN-City of Kingsport

Timothy Land

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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Ecolane Evolution and MDT Software Licenses Ecolane USA, Inc - Part#: 100-COR-001-EVO-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	9	\$1,299.55	\$11,695.95
2 INSPECT annual subscription Ecolane USA, Inc - Part#: 100-VAL-002-INS-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	9	\$222.48	\$2,002.32
3 INTERACTIVE Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$14,170.74	\$14,170.74
4 NOTIFY Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$7,084.75	\$7,084.75
5 MOBILITY Ecolane USA, Inc - Part#: 100-VAL-021-MOB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$11,864.36	\$11,864.36
6 Upgrade to Agency Branded MOBILITY Ecolane USA, Inc - Part#: 100-VAL-022-WHT-0	1	\$7,084.75	\$7,084.75

Contract Name: NASPO Cloud Solutions

Contract #: AR2488

Subcontract #: 67960

Note: Year 1.

7	Self Service Trip Bookings Website (Included with Mobile App Purchase) Ecolane USA, Inc - Part#: 100-VAL-023-SSV-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$0.00	\$0.00
8	Customer Service and Feedback moduleLog Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$0.00	\$0.00
9	Centers View Portal Ecolane USA, Inc - Part#: 100-VAL-012-CEN-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$7,084.75	\$7,084.75
10	Order Importer module - FOR TENN CARE Ecolane USA, Inc - Part#: 100-VAL-020-ORD-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$7,084.75	\$7,084.75
11	UDI Monthly IVR Costs AnnualizedCustomer Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1. Allotted 30,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min.	12	\$1,668.60	\$20,023.20
12	Verizon Data Plan monthly costs for yr. 1* Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans	12	\$331.89	\$3,982.68
13	2 ECOVISION: 8-Camera System Ecolane USA, Inc - Part#: 120-HAR-008-CA8-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	9	\$2,197.33	\$19,775.97
14	Ecolane Evolution and MDT Software Licenses Ecolane USA, Inc - Part#: 100-COR-001-EVO-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	9	\$1,299.55	\$11,695.95

15	INSPECT annual subscription Ecolane USA, Inc - Part#: 100-VAL-002-INS-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	9	\$222.48	\$2,002.32
16	INTERACTIVE Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$14,170.74	\$14,170.74
17	NOTIFY Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$7,084.75	\$7,084.75
18	MOBILITY Ecolane USA, Inc - Part#: 100-VAL-021-MOB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$11,864.36	\$11,864.36
19	Upgrade to Agency Branded MOBILITY Ecolane USA, Inc - Part#: 100-VAL-022-WHT-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$7,084.75	\$7,084.75
20	Self Service Trip Bookings Website (Included with Mobile App Purchase) Ecolane USA, Inc - Part#: 100-VAL-023-SSV-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$0.00	\$0.00
21	Customer Service and Feedback moduleLog Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$0.00	\$0.00
22	Centers View Portal Ecolane USA, Inc - Part#: 100-VAL-012-CEN-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2	1	\$7,084.75	\$7,084.75
23	Order Importer module - FOR TENN CARE Ecolane USA, Inc - Part#: 100-VAL-020-ORD-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960	1	\$7,084.75	\$7,084.75

Note: Year 2

24	UDI Monthly IVR Costs AnnualizedCustomer Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2. Allotted 30,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min.	12	\$1,668.60	\$20,023.20
25	Verizon Data Plan monthly costs for yr. 1* Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans	12	\$331.89	\$3,982.68
26	2 ECOVISION: 8-Camera System Ecolane USA, Inc - Part#: 120-HAR-008-CA8-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 2.	9	\$2,197.33	\$19,775.97
27	Ecolane Evolution and MDT Software Licenses Ecolane USA, Inc - Part#: 100-COR-001-EVO-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	9	\$1,299.55	\$11,695.95
28	INSPECT annual subscription Ecolane USA, Inc - Part#: 100-VAL-002-INS-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	9	\$222.48	\$2,002.32
29	INTERACTIVE Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$14,170.74	\$14,170.74
30	NOTIFY Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$7,084.75	\$7,084.75
31	MOBILITY Ecolane USA, Inc - Part#: 100-VAL-021-MOB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$11,864.36	\$11,864.36
32	Upgrade to Agency Branded MOBILITY Ecolane USA, Inc - Part#: 100-VAL-022-WHT-0	1	\$7,084.75	\$7,084.75

Contract Name: NASPO Cloud Solutions

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Note: Year 3

33	Self Service Trip Bookings Website (Included with Mobile App Purchase) Ecolane USA, Inc - Part#: 100-VAL-023-SSV-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$0.00	\$0.00
34	Customer Service and Feedback moduleLog Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$0.00	\$0.00
35	Centers View Portal Ecolane USA, Inc - Part#: 100-VAL-012-CEN-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$7,084.75	\$7,084.75
36	Order Importer module - FOR TENN CARE Ecolane USA, Inc - Part#: 100-VAL-020-ORD-0 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3	1	\$7,084.75	\$7,084.75
37	UDI Monthly IVR Costs AnnualizedCustomer Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3. Allotted 30,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min.	12	\$1,668.60	\$20,023.20
38	Verizon Data Plan monthly costs for yr. 1* Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans	12	\$331.89	\$3,982.68
39	2 ECOVISION: 8-Camera System Ecolane USA, Inc - Part#: 120-HAR-008-CA8-2 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 3.	9	\$2,197.33	\$19,775.97
40	NOTIFY SMS text message credit bundle (10,000/bundle) Ecolane USA, Inc - Part#: 100-VAL-019-TXT-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1. Customer will need to purchase additional credits after the initial	1	\$1,854.00	\$1,854.00

credit bundle runs out.

41	Media Kit - ONE TIME FEE Ecolane USA, Inc - Part#: 100-VAL-024-MED-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$3,045.50	\$3,045.50
42	UDI Setup costs and licenses - ONE TIME FEE Ecolane USA, Inc - Part#: 200-VAL-020-UDI-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$8,497.50	\$8,497.50
43	UDI Additional call flow license - ONE TIME FEE Ecolane USA, Inc - Part#: 200-VAL-021-CFL-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$5,665.00	\$5,665.00
44	UDI Spanish language license option ONE TIME FEE Ecolane USA, Inc - Part#: 200-VAL-022-SCF-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	2	\$2,832.50	\$5,665.00
45	UDI Flood Gate messaging license ONE TIME FEE Ecolane USA, Inc - Part#: 200-VAL-023-FGM-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	1	\$5,665.00	\$5,665.00
46	Remote setup and installation. Includes implementation project management, remote server setup, and remote training Ecolane USA, Inc - Part#: 100-SVC-004-BRZ-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	10	\$1,384.32	\$13,843.20
47	Onsite Operational Review, Training, and Go-live days Ecolane USA, Inc - Part#: 100-SVC-004-BRZ-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	17	\$1,384.32	\$23,533.44
48	Travel for onsite services Ecolane USA, Inc - Part#: 100-SVC-008-TRV-1 Contract Name: NASPO Cloud Solutions Contract #: AR2488 Subcontract #: 67960 Note: Year 1.	3	\$3,485.52	\$10,456.56
			Total	\$413,787.86

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.