



Pricing Proposal  
 Quotation #: 23619018  
 Created On: 6/21/2023  
 Valid Until: 7/28/2023

## TN-City of Kingsport

## Inside Account Executive

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All Prices are in US Dollar (USD)

| Product   | Qty | Your Price | Total       |
|---|-----|------------|-------------|
| 1 Ecolane Evolution and MDT Software Licenses<br>Ecolane USA, Inc - Part#: 100-COR-001-EVO-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 9   | \$1,299.55 | \$11,695.95 |
| 2 UDI Monthly IVR Costs AnnualizedCustomer<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1. Allotted 10,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min. | 12  | \$948.60   | \$11,383.20 |
| 3 Customer Service and Feedback moduleLog<br>Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 1   | \$0.00     | \$0.00      |
| 4 Verizon Data Plan monthly costs for yr. 1*<br>Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans                        | 12  | \$331.89   | \$3,982.68  |
| 5 NOTIFY<br>Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.   | 1   | \$7,084.75 | \$7,084.75  |

|    |   |    |             |             |
|----|---|----|-------------|-------------|
| 6  | INTERACTIVE<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 1  | \$14,170.74 | \$14,170.74 |
| 7  | Ecolane Evolution and MDT Software Licenses<br>Ecolane USA, Inc - Part#: 100-COR-001-EVO-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2   | 9  | \$1,299.55  | \$11,695.95 |
| 8  | INTERACTIVE<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2   | 1  | \$14,170.74 | \$14,170.74 |
| 9  | NOTIFY<br>Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2  | 1  | \$7,084.75  | \$7,084.75  |
| 10 | Customer Service and Feedback moduleLog<br>Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2   | 1  | \$0.00      | \$0.00      |
| 11 | UDI Monthly IVR Costs AnnualizedCustomer<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2. Allotted 10,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min. | 12 | \$657.00    | \$7,884.00  |
| 12 | Verizon Data Plan monthly costs for yr. 1*<br>Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 2. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans                        | 12 | \$331.89    | \$3,982.68  |
| 13 | Ecolane Evolution and MDT Software Licenses<br>Ecolane USA, Inc - Part#: 100-COR-001-EVO-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 3   | 9  | \$1,299.55  | \$11,695.95 |
| 14 | INTERACTIVE<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488  | 1  | \$14,170.74 | \$14,170.74 |

Subcontract #: 67960

**Note:** Year 3

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|    |   |    |            |             |
|----|---|----|------------|-------------|
| 15 | NOTIFY<br>Ecolane USA, Inc - Part#: 100-VAL-003-NOT-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 3  | 1  | \$7,084.75 | \$7,084.75  |
| 16 | Customer Service and Feedback moduleLog<br>Ecolane USA, Inc - Part#: 100-VAL-009-FDB-0<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 3   | 1  | \$0.00     | \$0.00      |
| 17 | UDI Monthly IVR Costs AnnualizedCustomer<br>Ecolane USA, Inc - Part#: 100-VAL-017-IVR-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 3. Allotted 10,000 minutes/month, which is based upon # of trips performed weekly. Overages set at \$0.0484/min. | 12 | \$948.60   | \$11,383.20 |
| 18 | Verizon Data Plan monthly costs for yr. 1*<br>Ecolane USA, Inc - Part#: 100-VAL-029-DAT-2<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 3. Includes 4GB of estimated data shared among 9 tablets. 2 x 2 GB and 6 x 100 MB plans                        | 12 | \$331.89   | \$3,982.68  |
| 19 | NOTIFY SMS text message credit bundle (10,000/bundle)<br>Ecolane USA, Inc - Part#: 100-VAL-019-TXT-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1. Customer will need to purchase additional credits after the initial credit bundle runs out.      | 1  | \$1,854.00 | \$1,854.00  |
| 20 | UDI Setup costs and licenses - ONE TIME FEE<br>Ecolane USA, Inc - Part#: 200-VAL-020-UDI-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 1  | \$8,497.50 | \$8,497.50  |
| 21 | UDI Additional call flow license - ONE TIME FEE<br>Ecolane USA, Inc - Part#: 200-VAL-021-CFL-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 1  | \$5,665.00 | \$5,665.00  |
| 22 | UDI Flood Gate messaging license ONE TIME FEE<br>Ecolane USA, Inc - Part#: 200-VAL-023-FGM-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 1  | \$5,665.00 | \$5,665.00  |

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|----|--|----|------------|--------------|
| 23 | Remote setup and installation. Includes implementation project management, remote server setup, and remote training<br>Ecolane USA, Inc - Part#: 100-SVC-004-BRZ-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1. | 10 | \$1,384.32 | \$13,843.20  |
| 24 | Onsite Operational Review, Training, and Go-live days<br>Ecolane USA, Inc - Part#: 100-SVC-004-BRZ-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.   | 17 | \$1,384.32 | \$23,533.44  |
| 25 | Travel for onsite services<br>Ecolane USA, Inc - Part#: 100-SVC-008-TRV-1<br>Contract Name: NASPO Cloud Solutions<br>Contract #: AR2488<br>Subcontract #: 67960<br><b>Note:</b> Year 1.  | 3  | \$3,485.52 | \$10,456.56  |
|    |  |    | Total      | \$210,967.46 |

**Additional Comments**

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*