

To: Nikisha Eichmann
From: Karl Berry
CC:
Date: 12/18/25
Re: Generator Service Provider Renewal Recommendation

Comments: Nikisha

I recommend we stay with Nixon for generator services for 2026. I am pleased with the services we receive from them and their pricing is very good. I can count on their quick service time and not having services delayed for extended amounts of time. We have had no issues or complaints regarding any of the services they provide.

Thank You,


Karl Berry

Facility Maintenance Manager

City of Kingsport



TO: Nikisha Eichmann
City of Kingsport, Assistant Procurement Manager

FROM:  Andy True
Kingsport City Schools, Assistant Superintendent

DATE: January 5, 2026

SUBJECT: Recommendation to Renew Agreement with Nixon for Generator Services

I recommend the agreement with Nixon Power Services, LLC, be renewed. We have years of great experience dealing with them. We have always received quality work from them. They are local to the area, have a warehouse in Blountville, Tennessee, and have local technicians for a quick response time.

In my opinion, it is in the best interest of City of Kingsport to renew the agreement with Nixon Power Services, LLC.



WATER / WASTEWATER FACILITIES

City of Kingsport, Tennessee

Memo

To: Nikisha Eichmann, Assistant Procurement Manager
From: Tom Hensley, Assistant Utility Director
Date: 1/6/2026
Re: Utilities Generator Services

I agree with the recommendation of awarding Nixon Power Services due to their high quality work with the Utilities Facility generators has received from pass contract services. Their services technicians have provided reliable generator operations.

Proposals were opened on January 5, 2022 for Generator Services for City of Kingsport and Kingsport City Schools. The advertisement for the Request for Proposals was published in the Kingsport Times News on December 19, 2021 and placed on our website for 17 calendar days. The City's Request for Proposal included a renewal option clause which allows the City to renew the award for an additional 12-month period if costs are acceptable to both parties with BMA approval.

It is the recommendation of the committee to renew the award for generator services with Nixon Power Services. Nixon Power Services has 15 Kohler trained and certified technicians that live and work in this area. They also have an office with a warehouse located in Blountville and are offering no increase in cost. The total annual service cost is projected to be \$62,387.00.

If you have any questions or comment please let me know.