

To: Nikisha Eichmann  
From: Karl Berry  
CC:  
Date: 12/18/25  
Re: Generator Service Provider Renewal Recommendation

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Comments: Nikisha

I recommend we stay with Nixon for generator services for 2026. I am pleased with the services we receive from them and their pricing is very good. I can count on their quick service time and not having services delayed for extended amounts of time. We have had no issues or complaints regarding any of the services they provide.

Thank You,  
Karl Berry  
Facility Maintenance Manager  
City of Kingsport



TO: Nikisha Eichmann  
City of Kingsport, Assistant Procurement Manager

FROM:  Andy True  
Kingsport City Schools, Assistant Superintendent

DATE: January 5, 2026

SUBJECT: Recommendation to Renew Agreement with Nixon for Generator Services

I recommend the agreement with Nixon Power Services, LLC, be renewed. We have years of great experience dealing with them. We have always received quality work from them. They are local to the area, have a warehouse in Blountville, Tennessee, and have local technicians for a quick response time.

In my opinion, it is in the best interest of City of Kingsport to renew the agreement with Nixon Power Services, LLC.



## WATER / WASTEWATER FACILITIES

### City of Kingsport, Tennessee

#### Memo

To: Nikisha Eichmann, Assistant Procurement Manager  
From: Tom Hensley, Assistant Utility Director  
Date: 1/6/2026  
Re: Utilities Generator Services

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I agree with the recommendation of awarding Nixon Power Services due to their high quality work with the Utilities Facility generators has received from pass contract services. Their services technicians have provided reliable generator operations.

Proposals were opened on January 5, 2022 for Generator Services for City of Kingsport and Kingsport City Schools. The advertisement for the Request for Proposals was published in the Kingsport Times News on December 19, 2021 and placed on our website for 17 calendar days. The City's Request for Proposal included a renewal option clause which allows the City to renew the award for an additional 12-month period if costs are acceptable to both parties with BMA approval.

It is the recommendation of the committee to renew the award for generator services with Nixon Power Services. Nixon Power Services has 15 Kohler trained and certified technicians that live and work in this area. They also have an office with a warehouse located in Blountville and are offering no increase in cost. The total annual service cost is projected to be \$62,387.00.

If you have any questions or comment please let me know.

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Facilities Generator Memo Jan 6 2026 (003)