

WILSON COUNTY SCHOOLS
Travis Mayfield
Deputy Director of Operations



415 Harding Drive, Lebanon TN 37087
(615) 444-3282
www.wcschools.com

TO: Board Members
Jeff Luttrell, Director of Schools

FROM: Travis Mayfield, Deputy Director of Operations

DATE: September 25, 2023

RE: Extension of Contract – RFP 2019-02 – Digital Transformation Goods & Services

Sealed RFPs were received and opened on November 15, 2018 for the above referenced RFP. For your review, the results of each response are detailed on the attached RFP Summary Spreadsheet.

An agreement was entered into between Dell Marketing L.P. and Wilson County Schools for a five (5) year term that will expire in February 2024. This agreement includes an auto-renewal term that will allow Wilson County Schools and Dell Marketing L.P. to continue under the same contract terms for one (1) additional five (5) year period. I am recommending this extension be approved and our partnership with Dell continue through February 2029.



MEMO

To: Dr. Donna Wright, Mickey Hall, Board Members
From: Tom Waller Technology Director
Date: 11/19/2018
Re: Award Recommendation for RFP 2019-02

RFP 2019-02 Digital Transformation of Goods and Services

Requests for proposals on the above referenced Bid were sent to fifteen (15) vendors requesting a response. Sealed Bid responses were received and opened from two (2) vendors. For your review, the results of each response are detailed on the attached Bid Summary Spreadsheet. Dell submitted the overall best Bid meeting specifications for Bid #2019-02.

I am recommending Dell Technologies be awarded the Bid for the Digital Transformation of Goods and Services. Please contact Tom Waller if you need further information.

Original Recommendation
Approved December 3, 2018

RFP 2019-02

District Name Wilson County SchoolsBid # (if applicable) 2019-02

Bid Due Date

11/15/2018Project or Service
Description

Digital Transformation Goods and Service

Directions: Each factor is worth the same number of points as the weighting percentage. Vendors are rated on how well they meet each factor. The entries for all factors are then totaled for each vendor. The winning bidder is the one with the highest number of total points.

No.	Factor	%	Vendor						
			System Bid		Price Total Per respondent				
			Dell	CDWG					
			Dell	HP					
			\$85,307.61	\$85,261.00					
					\$ -	\$ -	\$ -	\$ -	\$ -
		% of total price points	100%	100%	0%	0%	0%	0%	0%
1	Price	35	34.981	35.000	0.000	0.000	0.000	0.000	0.000
2	Providers Qualifications	15	15	15					
3	Provider's ability to demonstrate that the core aspects of the RFP requirements	15	12	10					
4	Completeness and quality of Provider's RFP response	10	10	8					
5	Warranty and support	15	15	10					
6	Asset tagging and reporting	10	10	5					
Total Points			100	96.98	83.00	0.00	0.00	0.00	0.00